

JANUARY 1995



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100 LIVESTOCK EXCHANGE BUILDING  
4701 MARION STREET  
DENVER, COLORADO 80216

# FOUNDATION FACTS

## DIRECTOR'S MESSAGE

Dear Members:

As we begin the new year, I would like to wish everyone well as we look forward to an optimistic and prosperous new year.

Currently as an association, it has become essential to generate revenue to help cover expenses. One way we can help is to recruit new members this year. This brings me to an article I read in the Foundation Facts from June 1989 in which Mary wrote an article titled, "Why Belong to an Association?" One answer is that we all believe in Tom Lasater's management technique in which cattle are bred for the six essentials. As cattle people in the business, our breed of cattle has proven its' self to remain simple and profitable.

Another point to consider when recruiting a new member is the time and effort one puts into his/her business which in turn is an investment. Therefore, recruiting a new member or two helps develop a stronger association "dollarwise." The dues/fees paid represent an investment in one's business.

This year we have a new fee schedule. I believe it's to our benefit to certify all our cattle even if we should cull an animal, the fee paid has served a useful purpose in our Association. So, I encourage all members to certify all animals in your inventory.

Remember, as members of the Foundation Beefmasters, the benefits we reap is a result of the great deal of time and effort we put into our Association.

Sincerely,  
Milford Denetclaw  
FBA Director

### GOOD ENVIRONMENTAL MANAGEMENT PAYS

A Florida cattleman has shown that use of "common sense" in management of ranch land improves environmental conditions as well as ranch productivity.

The cattleman James M. (Jimmy) Wohl, Rafter T Ranch, Rafter T Beefmasters, Sebring, Fla. was Region II (southeastern U.S.) winner of the National Cattlemen's Association annual Environmental Stewardship Award. The awards are presented to cattle producers who use outstanding conservation practices to improve cattle business performance and also the environment.

Wohl, whose family has ranched in south Florida for 44 years, manages a cow-calf farm that produces feeder cattle and females for replacement of older cows in cow-calf herds. He entered the cattle business 20 years ago, after earning a degree in agricultural business management at the University of Florida.

"At Rafter T Ranch, we are learning to work with the forces of nature, reduce expenses and improve productivity and profitability," Wohl said. "I believe that we have a responsibility to make a contribution to our industry and to our society in order to ensure a brighter future for ourselves and our heirs."

Practices for which Wohl was recognized include (1) rotational grazing, rotating cattle among small pastures, which minimizes chopping, aeration and mowing and thereby saves energy;(2) keeping more than half the acreage in its natural vegetative state, yet managing those acres as a silviculture (forestry) venture and also promoting natural regeneration;(3) restoring wildlife habitat and carrying out cooperative wildlife management programs that increase wildlife numbers;(4) experimenting with grasses that are better suited to the land;(5) containment of any hazardous waste. Wohl says he regards his practices as "common-sense" procedures.

# DIRECTOR'S LETTER

The American Breeds Coalition will host a Beef Cattle Seminar just prior to the Auburn Bull Test Sale.

The seminar will be held on January 20, 1995 at the Auburn University Hotel and Conference Center in Auburn, Alabama. Auburn University and the Alabama Cattlemen's Association will co-host the event.

It is important that you attend this meeting and bring a commercial customer. All eared breeds have been receiving some negative press recently and this

is a positive means of addressing this undue criticism. Join with us by attending this conference. I guarantee you will learn some important things about our cattle and their strengths.

I hope to see you in Auburn on January 20.

Sincerely,  
Gerry Holmes  
Immediate Past President

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National Cattlemens Association  
P.O. Box 3469  
Englewood, Colorado 80155

I have been asked by the Foundation Beefmaster Association Board of Directors to respond to the statements on page 10 of the Executive Summary of the National Beef Tenderness Conference, especially in regard to the tenderness of cattle with more than three-eighths Brahman blood.

I read the entire summary and frankly became quite confused. It appears the majority of the research was conducted with Continental and British breeds with very irregular results. It also appears that the variation within the breeds was just as great as between breeds and how the animals are managed is where the difference lies.

Since the so called eared cattle comprise a great part of the cattle business in the United States and a good number of us are members and supporters of NCA we find it very offensive to be dealt such a blow. There has been a good deal of work accomplished with carcasses of a great many Beefmaster Cattle by Newbeef of San Angelo, Texas in cooperation with both Excel and IBP. The results are extremely encouraging both with carcass quality and feed conversion and have commanded a premium.

For those of us who are trying to survive in a very competitive and difficult business it's hard to take when unfounded information is continually placed before the public which is very damaging to a great part of NCA membership.

I have been breeding Beefmaster cattle for over forty-two years and it has been my observation that Brahman influence cattle have always been treated

like poor relatives. Whenever any test or research is undertaken these cattle are notably absent, however, when the results are published they can always make comments as to what might be expected if Bos Indicus were involved.

I was raised on a commercial Hereford ranch and managed a Angus ranch for 30 years which eventually became a Beefmaster operation, after crossing with over 10 different breeds. The Beefmaster cattle had many characteristics which seemed to be missing in the British and Continental.

I suggest that rather than identifying certain types or breeds of cattle, NCA consider getting to the bottom of what we can do about tenderness so that all types of cattle can gain from it.

I'm sure you are aware that we as cattle producers attempt to use the breed or type that best suits our environmental conditions and that in the south and southwest as well as other parts of the country, conditions are such that the Bos Indicus influenced cattle get along better.

We respectfully request that some statement be made to the effect that since Brahman influence cattle were not tested on the same playing field, the conclusions in the summary should not have contained damaging materials toward this type of cattle.

Respectfully,  
Gayle W. Evans  
Director  
Foundation Beefmaster Association

# Challenges...

Your cattle business faces challenges each and every day.

Membership in the National Cattlemen's Association helps you meet those challenges head on and gives you the tools necessary to have a successful future in the cattle industry. And now Merck AgVet Division will give you the tool for controlling challenging parasites in your herd-IVOMEC (ivermectin) Pour On for Cattle. During February 1995, new members and recruiters can "Accept The Challenge" and receive IVOMEC Pour-On for Cattle.

## AFFILIATE COMPETITION

Help your state cattlemen's association win valuable prizes

- A grand prize valued at over \$2000!
- \$500 cash for the runner-up affiliate
- \$500 cash for the most new NCA members
- \$500 cash for the highest percentage increase in NCA members

Each of the prizes will be awarded in four different groups based on the size of your state association. A point system is used to determine grand prize and runner-up affiliates. Please call your state association or NCA for further details. The IVOMEC Pour-On and prizes are provided by Merck AgVet Division, the exclusive sponsor of the "Accept The Challenge" program.

**HURRY!!** The IVOMEC Pour-On offer expires on February 28, 1995.

Use the attached membership application to "Accept The Challenge" and join NCA or recruit a new member!

**J**oin both your state association and the National Cattlemen's Association (minimum of \$60 NCA dues) and receive two 250 ml bottles of IVOMEC Pour On. New memberships only.



Join NCA (minimum \$60) and receive one 250 ml bottle of IVOMEC Pour On. New memberships only.



Members who recruit at least two new NCA members will receive one 250 ml bottle of IVOMEC Pour On. Recruit three or more new NCA members and receive an additional bottle.

## Membership Application

Please indicate your type(s) of business(s):  Cow/Calf  Purebred  
 Feeder  Stocker  Associate (business - no cattle)  
 Supporting (individuals with no cattle)  Student

Name \_\_\_\_\_  
 Ranch Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 Ivomec Shipping Address (No P.O. Boxes) \_\_\_\_\_  
 Town \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Telephone \_\_\_\_\_

### Total Number of Cattle Owned or Managed

• Cow/Calf Operators add 20 cents per head + \_\_\_\_\_  
 • Feeder/Stocker Operators add 10 cents per head + \_\_\_\_\_  
 • NCA Base Membership Dues: + \$60\* \_\_\_\_\_  
**Total Dues:** \_\_\_\_\_

Recruited by: \_\_\_\_\_

My Check is Enclosed  Please Bill Me  
 MasterCard/Visa \_\_\_\_\_  
 Card Number \_\_\_\_\_  
 Expiration Date \_\_\_\_\_  
 Signature \_\_\_\_\_

\*For students and cattlemen with less than 25 head, there is a reduced-service membership available for \$30 (+ 20 cents/head). This does not include the weekly newsletter.

Subscriptions: \$5.00 of your dues are for the monthly magazine National Cattlemen \$30.00 of your dues are for the weekly newsletter *Beef Business Bulletin*.

Payments of National Cattlemen's Association membership dues are tax deductible for most members as an ordinary and necessary business expense. Complying with the new tax law, NCA estimates that 12% of the dues payment is not deductible as a business expense because of NCA's direct lobbying activities on behalf of its members. Charitable contributions or gifts to NCA are not tax deductible for federal income tax purposes.



**National Cattlemen's Association**  
 5420 S. Quebec St. • Englewood, CO 80111  
 303/694-0305

## Ten Commands For The Next Congress

The Republican Contract for America, the Washington playbook for the first 100 days of the next Congress, contains many issues supported by NCA. Signed by 361 congressional candidates before the November elections, the contract is a promise to hold open debates and votes on ten legislative acts that include:

### **The Fiscal Responsibility Act.**

The first priority of the 104th Congress will be consideration of a balanced-budget amendment NCA is a long-time supporter of a balanced-budget amendment and will be a leading member of the coalition to pass the amendment which requires a two-thirds congressional vote and subsequent ratification by three-fourths of the states. In addition, the plan calls for line-item veto authority for the president, which NCA supports.

### **The Job Creation and Wage Enhancement Act.**

This act includes a capital-gains tax cut and indexing, regulatory and risk-assessment review (cutting government red tape) estate-tax reform, and items designed to create and maintain jobs, especially in small and family businesses. NCA strongly supports reducing estate taxes and will join a coalition effort to support a capital-gains tax cut on land. NCA policy on taxation of capital gains on breeding livestock will be discussed at the 1995 convention to give NCA leaders clear direction during congressional debate.

### **The American Dream Restoration Act.**

This act includes a \$500 per-child tax credit, repeal of the marriage tax penalty and creation of new retirement provisions in addition to the current IRAs. NCA supports fairness and equity in the tax code. The remaining issues may be discussed at the 1995 convention

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## Leahy Logic Is Faulty

Legislation to protect private-property rights, as defined by the Fifth Amendment of the Constitution, would not jeopardize self-assessed commodity-promotion programs as asserted by Sen. Patrick Leahy (D-Vt.), according to NCA. In a recent letter to Leahy, NCA President Dan Koons, Shirley, Ill., responded to criticisms of private-property legislation is expressed in a Nov. 30 letter signed by Leahy and sent to commodity producers across the country. "Your interpretation of these legislative proposals is based on misinterpretation . . . and failure to fully analyze their effects," Koons wrote. In his letter, Leahy argued promotion

## Safety Through Science Launched

In an effort to ensure cattlemen are part of the debate on food safety NCA and the Beef Industry Council (BIC) are meeting with reporters across the country to explain cattlemens commitment to beef safety. Funded with checkoff dollars, NCA and BIC representatives have told reporters in New York City, Washington D. C. and Denver that USDA should adopt a recently developed set of recommendations to improve meat safety at all stages of the production process. The recommendations were prepared by the Meat Board's Blue Ribbon Task Force, which is made up of leading scientists from government and the private sector to study the *E. coli* O157:H7 issue.

"The current sight smell and-touch system cannot guarantee a safe food supply," says NCA President Dan Koons, Shirley, Ill. "Achieving safety through science clearly needs to be the goal of the federal meat-inspection system. USDA must adopt a science-based inspection system and use current technology to control bacterial contamination." Koons adds the industry is frustrated by the slow pace of change and urges USDA to quickly accept the recommendations that center around a science-based Hazard Analysis and Critical Control Points system that covers the inspection gamut from farm to table. Media tours are planned for Seattle, San Francisco, Los Angeles and Chicago.

orders, such as the beef checkoff, would be jeopardized as an illegal taking if private-property bills are passed. According to Myra Hyde, NCA manager, environmental issues. The Leahy argument misrepresents S.2006, "The Property Rights Act of 1994," by singling out a provision that only triggers procedural requirements. Koons pointed out S.2006, introduced by Sen. Bob Dole (R-Kan.), is not based on the broad definition Leahy identifies. Leahy based his conclusion on S.2006, which requires the federal government to prepare a taking-impact analysis if its actions could result in any decrease of property value.

# 100 Beefmaster Bulls



*Selling*

**April 1, 1995**

Everyone agrees that the upcoming years are going to be tougher on everybody. More than ever, costs need to be held down, production levels need to be boosted and of late, the spotlight has been on quality and consistency. This year's pen of bulls will be the most uniform set of bulls we have offered to date. Both in quality and performance. To us this means real progress. To you it presents an opportunity to infuse into your herds over sixty years of work developing a genetic pool which has been based strictly on raising a high quality calf at minimum cost every single year.

*Sale at*  
**The Lasater Ranch**

Duke Phillips, Sale manager  
(719) 948-2289  
Fax (719) 541-2888

Dale Lasater (719) 541-BULL  
The Lasater Ranch, Matheson, CO 80830

# YEARLING AND LONG YEARLING BULLS



**Sale Bulls in 1994**



**The Future Generations**

Our management program combines the use of top performing bulls and a rigorous culling and selection process, carried out on native ranges. These bulls exhibit good muscling, clean underlines and gentle dispositions.

Results you can count on:

- Good doing cattle on native pastures that will perform well in the feedyard
- Fertile and aggressive bulls from multiple-sire herds
- Strong, active baby calves
- Outstanding replacement heifers: hardy, heavy milkers, good mothers



**Sale Day: April 1, 1995**

**BEEFMASTER**  
*"The Pedigree is in the Name"*

Select females available.  
Private treaty, inquire at sale time.

Se Habla Español

# BUYERS' AND SELLER'S GUIDE

## ALABAMA

**For Sale:** A few choice sons and daughters of Manano, our Ole Yeller Son, currently owned by Otter Kreek Ranch, Otterville, MO. Calves born February 1994.

Miles Wylie Albright

### CULL-MAN BEEFMASTERS

245 Co. Rd. 1595 • Baileyton, AL 35019  
205-796-2333

## GEORGIA

**For Sale:** 24 calves (10 bulls & 14 heifers) 9 to 11 months old.

Jon M. Dial

### DIAL BEEFMASTERS

4130 Highway 138 SW  
Covington GA 30209  
404-786-5976 (Farm)  
404-466-6715 (Home)

## KANSAS

**For Sale:** 20 heifers, 20 cows, older and young bulls.

### D-GLENN BEEFMASTERS

Dale Glenn  
P.O. Box 152  
Lecompton, KS 66050  
913-887-6198

**For Sale:** 40 Females and 50 bulls.  
Everett Palmer, Jr.

### FLINT HILLS BEEFMASTERS

Palmer Ranch  
P.O. Box 66  
Beaumont KS 67012  
316-843-2551 (Ranch)

## MISSOURI

**For Sale:** Yearlings and 2 yr old FBA certified bulls, also heifers.

### SQUIRES BEEFMASTERS

Paul C. Squires  
RR 1 Box 17  
Middletown, MO 63359-9708  
314-338-4591 (Office 8-12am)  
314-669-5619 (Farm)

## NEW MEXICO

**FOR SALE:** Beefmaster females. Bred cows and heifers to calve March & April 1995 and open heifers ready to breed this spring. Also 10 herd sires from 2 to 6 years.

### KUYKENDALL BEEFMASTERS

Doug Kuykendall  
P.O. Box 436 • Vaughn, NM 88353  
(505) 584-2813

**For Sale:** 5 bulls age 4-6. Priced to move.  
Lasater, Autry & Shockey Breeding.

Pete Shockey

### SHOCKEY BEEFMASTERS

148 Alamotero  
Rt. 2, Box 532  
Alamogordo, NM 88310  
505-437-7630

## TEXAS

**For Sale:** Pairs and Bred Females.

Watt M. Casey, DVM

### CASEY BEEFMASTERS

Box 458 • Albany, TX 76430  
915-762-2440  
915-762-2605

**For Sale:** Twenty head of Duncan Beefmaster females. 2-5 years old, bred to our top herd sires. Also, we have two top proven herd sires.

### DUNCAN BEEFMASTERS

9660 S. US Hwy 67  
San Angelo, TX 76904  
915-942-8040

**For Sale:** Pairs, Bred Females and Bulls.  
Henry Martinez

### MARTINEZ BEEFMASTERS

4909 Erik • Amarillo TX 79106  
806-779-2371 or 806-352-6098

## UTAH

**For Sale:** 50 bred heifers; 80 heifer calves; 13 twenty month old bulls.

Neal Mortensen

### PLUS 7 BEEFMASTERS

405 So. Main  
Central Valley, UT 84754  
801-529-3281  
801-896-6927

## WYOMING

**For Sale:** Yearling Bulls. Top Genetics,  
Hargis and Flint Hills

### Delphine Terrell

R.R. 1, Box 92  
Yoder, WY 82244  
307-532-5096

## EVER WONDER WHY.....

.....*we cross our fingers for good luck?*

Early christians secretly made the sign of the cross this way to ask for divine assistance with out attracting the attention of pagans.

.....

.....*pretzels are made in a loose-knot pattern?*

Invented by medieval monks as rewards for children learning their holy lessons, pretzels were shaped to represent a pair of arms folded in prayer across a child's chest.

# ? INQUIRIES ?

## Alabama

MM DeWayne Blackerby  
889 Hwy 32  
Columbiana AL 35051

## Arizona

MM Ray & Josephine Yazzie  
Greasewood Springs  
Banado AZ 86505

PF Blair Farming Co.  
5202 N. 21st St.  
Phoenix AZ 85016

## Arkansas

Tele Randy Lowe  
Rt. 2, Box 44  
Melvern AR 72104

ACB Gordon Greene  
Rt. 1, Box 187  
Fordyce AR 71742

## California

Tele Paulo Sato  
5155 N. Fresno St. #182  
Fresno CA 93710

## Colorado

Tele Dirk Etheridge  
P.O. Box 1252  
Conifer CO 80433

## Florida

ED Jerone Young  
P.O. Box 262221  
Tampa FL 33685

ED David Wyman  
8501 Woodburn Ct.  
Tampa FL 33615

ED Terence Arriaga  
7348 Pochontas Ave.W.  
Tampa FL 33634

ED Walced McFarland  
913 Chealsea  
Tampa FL 33603

## Idaho

Tele Clint Rogers  
1408 No. 17th  
Boise ID 83702

MM William L. Duke  
744 So. 1400 WE  
Pinegrec ID 83262

## Iowa

ED Brad R. Skaar  
Rm 119 Kildee Hall  
Dept of Animal Science  
Iowa State University  
Ames IA 50011-3150

## Kansas

WLJ Danny Uehlin  
RR 1  
Oberlin KS 67749

## Minnesota

RD Kevin Evans  
R.R. 1, Box 142  
Brewster MN 56119

## Mississippi

MM Warren P. Sanders  
P.O. Box 685  
Winda MS 38967

MM Paul Aldridge  
P.O. Box 161  
Winona MS 38967

PF Calvin Schmitz  
Rt. 4, Box 313  
Water Valley MS 38965

## Missouri

ED P. J. Teague  
4282 Santa Barbara  
Columbia MO 65201

MM DeWavne Bonine  
414 Turnberry Dr.  
Jefferson City MO  
65109

TC Tracy Etherton  
4226 W. Monterrey  
Battlefield MO 65619

## New Mexico

Tele Gordon Fretten  
5912 Canyon Vista Dr.  
N.E.  
Albuquerque NM 87111

## New York

Tele Pioneer Farm  
Bob Masters  
P.O. Box 338  
Bellport NY 11713

WLJ Mike Dersham  
4610 Strait Rd.  
Campbell NY 14821

## North Carolina

ED Kristi Yowell  
1601 Hunters Trail  
Creedmoor NC 27522

PF Daniel Ward  
P.O. Box 284  
Fauston NC 28042

PF Brent Smith  
Rt. 2, Box 393  
Hiddenite NC 28636

## Ohio

MM Romar Acres  
John Greenway  
18845 McCloskey  
School Rd.  
Sidney OH 45365

## Oklahoma

DJ Bill R. Houston, Jr.  
P.O. Box 1500  
FPC11488-064  
El Reno OK 73036

ED Nicklas D. Breuer  
P.O. Box 1553  
Guymon OK 73942

Tele Mike Earls  
3116 E. 80th Place  
Tulsa OK 74136

## Oregon

MM Kim Phelps  
Triple Rafters Cattle  
68788 Warnock Rd.  
Lostine OR 97857

## South Carolina

PF Larry H. Williams  
4026 Centurion Pass  
W. Columbia SC 29170

## Tennessee

Tele C. J. Harvey  
402 Haven Dr.  
McDonald TN 37353

ED Sara Batey  
3983 Dobbins Pike  
Portland TN 37148

CM George David Blackburn  
3608 Kirby Terrace  
Drive  
Memphis TN 38115

## Texas

ED Jeremy Sims  
1405 Auburn Drive  
Denton TX 76201

MM Wm. R. Krueger  
Rt. 1, Box 71A  
Brenhan TX 77833

PF David Parker  
H.C. 74, Box 83  
Graham TX 76450

PF Ronny & Lavonne  
Tobola  
Rt. 3, Box 138  
Schulenburg TX 78956

CM Buddy Liedtke  
P.O. Box 691  
Paducah TX 79248

PF John C. Slaton  
P.O. Box 101  
Iran TX 79744

## Washington

CSC Ron Gettle  
9604 164th St. NE  
Arlington WA 98223

CSC Sam Engelhardt  
16388 Rd. 1 NE  
Mose Lake WA 98837

## Wyoming

MM Sam Albeight  
Box 3  
Pavillion WY

## Philippines

BF Rene G. Abad  
Camliling, Tarlac  
2306  
Phillippines

## South Africa

MM Dr. Paul Smit  
P.O. Box 46  
Thabazimbi, South  
Africa

## Zimbabwe

MM M. E. Hook  
Doonfab (Pvt) Limited  
P.O. Box 31  
Mutorashanga,  
Zimbabwe

AA - Agricultura De Las Americas  
AC - Alabama Cattleman  
ACB - Arkansas Cattle Business  
BF - Beef  
CG - Colorado Cattle Guard  
CM - Mexican Cattleman  
CM - The Cattleman  
CSC - Cascade Cattlemen  
DJ - Drivers Journal

ED - Education  
FC - Florida Cattleman  
KS - Kansas Cattleman  
LC - Louisiana Cattleman  
LMD - Livestock Market Digest  
LN - Livestock News  
MBC - Missouri Beef Cattle  
MI - Missouri Cattle Business  
MM - Mail & Miscellaneous

MR - Missouri Ruralists  
NMS - New Mexico Stockman  
NCA - Nat'l Cattlemen Assn.  
OC - Oklahoma Cattleman  
PF - Progressive Farmer  
RM - Ranch Magazine  
RS - Record Stockman  
SGF - Stockman Grass Farmer  
SBP - Southern Beef Producers

TCB - Tennessee Cattleman  
Tele - Telephone  
TFS - Texas Farmer Stock  
WFS - Western Farmer Stockman  
WLJ - Western Livestock Journal  
WSF - Wyoming Stockman Farmer  
YB - Yearbook

## EVER WONDER WHY.....

.....men's clothes have buttons on the right while women's are on the left?

It's easier for right-handed people-the majority-to push buttons on the right through holes on the left, and so men's buttons are on the right. When first used, buttons were expensive and worn primarily by the well-to-do. Women in that class were usually dressed by servants. Since a maid would face the woman she was dressing, dress-makers put the buttons on the maid's right the woman's left-where they've remained.



# WELCOME NEW MEMBERS

## FISK BEEFMASTERS

Curtis and Muriel Fisk  
 Rt. 1, Box 122  
 Nelson, MO 65347  
 816-859-2414  
 Rendition: 22  
 Origin: Ridge Prairie Beefmasters

Spring River Cattle Co.

## SPRING RIVER BEEFMASTERS

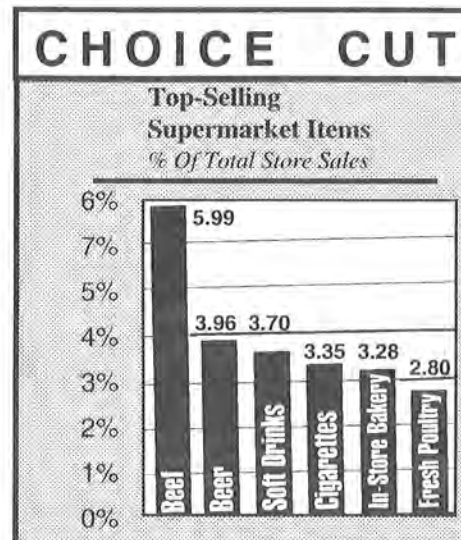
Duane E. Myers, M.D., Owner  
 Larry Glaze, Ranch Manager  
 RR2, Box 222  
 Carthage, MO 64836  
 417-358-8232 (Home)  
 417-625-2940 (Work)  
 Rendition: 24  
 Prefix Name Change  
 Previously D-C Beefmasters

## Retail Beef Has More Edible Meat Than Chicken

Have you noticed that the beef you buy at retail has more edible meat than chicken? USDA points out that retail-weight beef now contains less than 5% bone, and it includes just 1/4 inch or less trimmable fat on the exterior of steaks and roasts

On aper-capita-consumption basis, the difference between beef's retail weight (66.5 lbs.in 1992) and boneless trimmed weight (62.8 lbs.) is less than 4 lbs. For chicken, the difference between retail weight (69 lbs.) and boneless weight (47.7 lbs.) is almost 22 lbs. The difference for broilers are cut up before packaging, USDA notes.

The data show why modern beef is a better buy than it sometimes seems to be on the basis of retail price comparisons, says NCA economist Chuck Lambert.



## EVER WONDER WHY.....

.....*a bride always stands on the groom's left?*

In days when men often captured their brides from neighboring villages, a groom had to keep his sword hand--the right one free during the ceremony to fend off a possible attack by the bride's kinsmen or jealous suitors.

## MAGNETIC DOOR SIGNS PERSONALIZED

If you would like to order a magnetic sign for your vehicle please fill out the coupon below and send it with your check to the FBA office. Only member interest will keep this offer available.

I would like to order \_\_\_\_\_ sets of FBA Magnetic Door Signs at \$42.50 each, plus \$5.00 for shipping and handling. Personalization to read as follows (please print or type):

Prefix: \_\_\_\_\_

Telephone: \_\_\_\_\_

Mail to: Foundation Beefmaster Association  
 100 Livestock Exchange Building  
 Denver, Colorado 80216

(Local Prefix Name Inserted Here)

## BEEFMASTERS

the profit breed

FOUNDATION  
BEEFMASTER  
ASSOCIATION

(Telephone Number  
Inserted Here)

Name \_\_\_\_\_

Address \_\_\_\_\_

Check enclosed for \$ \_\_\_\_\_

## CORRAL OF EVENTS

- January 25-28, 1995** NCA Convention at Nashville, Tennessee
- February 11, 1995** Bulls and Females for sale at Roswell, New Mexico at the Roswell Livestock Auction. Contact Bob Mahone, Jr. (505) 484-3636
- Late February 1995** 90 Bulls. Private Treaty. Contact Laurie or Lorenzo Lasater 915-949-3763
- March 4, 1995** **CTBB Annual Membership Meeting**, Fredericksburg, TX Contact Ron Ranly 817-584-5513 or Bob Boswell 817-734-2631
- Panhandle - New Mexico Beefmaster Breeders** Satellite Field Day, Lipscomb TX. For details contact Merle Miller 806-658-9338.
- April 1, 1995** Six L Bull sale, at the Lasater Ranch , 100 Bulls. Duke Phillips 719-948-2289 or Dale Lasater 719-541-2855
- April 22, 1995** Flint Hills Beefmasters. First production sale. Eureka Sale Barn, Eureka KS. Contact Don Nelson 316-843-2551
- May 19-20, 1995** Midyear Board Meeting. Denver FBA Office.
- Nov. 2, 3, & 4, 1995** FBA Convention in Sacramento, CA at the Red Lion Hotel.

**FOUNDATION BEEFMASTER ASSOCIATION**  
100 LIVESTOCK EXCHANGE BUILDING  
DENVER, COLORADO 80216  
TELEPHONE (303) 294-0847

FOUNDATION  
A PLANET  
PROFIT



**RANLY BEEFMASTERS**  
Ronald C. & Lanette Ranly  
Route 2, Box 17  
Lott, TX 76656

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