



SEPTEMBER 1993

**FOUNDATION  
BEEFMASTER  
ASSOCIATION**

100 LIVESTOCK EXCHANGE BUILDING  
4701 MARION STREET  
DENVER, COLORADO 80216

Volume XX11, No. 8

## **FOUNDATION FACTS**

### **REPORT FROM THE TREASURER:**

Since the Board of Directors changed the pricing structure on certificates in November 1991, many members have asked what effect this has had on the financial condition of the association. You will recall that certificate prices were lowered from \$35 to \$12 for cattle as long as they are certified before they were 12 months old with higher costs on older cattle.

From 1988 to 1991 the average number of certificates issued was 4,770 per year. In 1992, the first full year under the reduced pricing structure, we certified 15,106 head or just over 3 times the previous four year average.

The financial condition also improved significantly during this period. The cash balance on the association (checking account balance plus our Reserve Accounts) on 12-31-91 totaled: \$72,039.00. On 12-31-92 the balance was: \$110,737.00 or \$38,698.00 higher. On July 31, 1993 the balance was \$123,537.00 or \$51,498.00 higher than 12-31-91.

In 1990, the year of the study I made regarding just what was happening with the membership of the association regarding certification of their cattle, 43% of the members certified cattle. In 1992 under the new structure 57% certified cattle. Although this still seems low this is a

great improvement and I believe partially accomplishes the purpose for the change.

In summary the change in certificate pricing has thus far been very positive, with a higher percentage of our membership certifying over three times as many cattle with increased revenue to the association.

I am concerned however, that we certified 11,181 head from January thru July in 1992 while this year the corresponding January - July figure was 7,006. We hope many of you are just a little slow on your paperwork this year and you do plan to certify those calves.

This Association has been able to reduce from \$35 to \$12 or to nearly one third the cost of its primary service to its membership and still remain financially stable. What other organization in this country can match that? This can only continue if each of you will stand by your cattle, and the integrity of the breed and your Association by certifying your Beefmaster cattle.

Thank you for your support.

Sincerely yours,  
Jed Flake, FBA Treasurer

## **GRAZING PLAN COULD DEVASTATE THE WEST**

Interior Secretary Bruce Babbitt last week revealed his promised federal grazing reform proposal. Western livestock industry leaders expressed concern that the plan could force as many as two-thirds of federal-lands ranchers out of business. "The sad irony is that this will mean less money to the federal Treasury and a loss of thousands of on-the-ground stewards," said NCA Federal Lands Committee Vice Chairman Nels Smith of Sundance, Wyoming. The plan would increase federal grazing fees to \$4.28 per animal unit month (AUM) over three years. Future increases would be limited to not more than 25 percent from year-to-year. The fee currently is \$1.86 per

AUM. Other "reforms" in the plan include: requiring permits to meet national standards to "restore and maintain healthy ecosystems"; replacing grazing advisory boards with resource advisory councils made up of a "wide range of interested parties"; transferring water rights connected with federal range improvements to the federal government; giving the federal government ownership of permanent range-improvement structures, such as wells and fences, constructed in the future; basing permit tenure on stewardship; and collecting a surcharge on subleased permits. The Interior Department will accept comments for 30 days.



## Editor's Mail

Dear Mary,

### THINGS YOU SHOULD KNOW

#### Chaves County Has:

- 1,265,500 Acres of BLM and Forrest Land
- 703,706 Acres of State Land
- 1,929,694 Acres of Deeded Land

Approximately one half of Chaves County is BLM, Forrest and State Land. If Clinton, Gore, Babbitt, and Baca have their way one half of Chaves County will be under the control of Government and Environmentalist . . . your business from our Agricultural and Ranching dollar will be gone. If the Federal Government gets its way, Mr. Powell and the state is sure to follow.

#### Eddy County Has:

- 1,648,563 Acres of BLM and Forrest Land
- 477,730 Acres of State Land
- 540,807 Acres of Deeded Land

Out of over 2,667,100 acres only a little over one half a million acres is left deeded. You lose three fourths of Eddy County to the Federal and State Government and Environmentalists . . . again, if the Federal Government has its way, the state is sure to follow.

The attached check represents payment to you from us for your services . . . it represents Rancher and Agricultural dollars that will be lost to you in future business if we are run off of the land and if we are run off of the land you will be to.

If you eat, if you wear shoes, if you are sick, if you play sports, if you need insulin, if you use hydraulic brake fluid, you are involved in agriculture . . . **if Mr. Clinton, Mr. Gore, Mr. Babbitt and Mr. Baca have their way** you will not be getting anymore of these checks because **they** will have effectively put an end to our Ranching Business and we can no longer afford your services . . . and **you** in turn can no longer afford more employees, you will be in the same shape we are in if **you** do not realize what effect this will have on your business, and the whole economic structure of the community as well as the tax base for the city, county, schools, hospitals, as well as the auction barn, feed business, propane and gas and oil suppliers, grocery stores, cleaners, tire and repair business, the list goes on . . . do not think that the present issue on grazing fees is of no concern to **you**, it is because **we won't** be here to pay your bills because we will be forced out of business through **confiscation of our land and water without due process of law** . . . if they are allowed to

have their way . . . **you may be next.** We are trying through Free Enterprise to raise food and fiber (sheep and cattle) for a free market and to compete as best we can with the rest of the world. But the environmentalist and others mentioned above want **you** to eat grass . . . the Federal and State Lands that we lease cannot be farmed, it cannot raise vegetables, it can only raise animals through careful management and some help from mother nature in the way of rain. We need your help in realizing that this issue does affect **you and our public lands** . . . we pay taxes too, as well as eat, wear clothes, buy new pick-ups go to the doctor and dentist, buy insurance, pay interest on bank loans . . . in other words we make our contributions to you, the city, the county and the state and federal government. Again, **you will be affected**, your life style will be affected, your business will be affected or your job may be affected if we are run off of the land by our government and the whole west (seventeen states) allowed to become a grass land . . . for what, not for you, you can't eat grass, but you can eat lamb, beef, buy shoes, wear a wool coat . . . help us to fight this issue by **realizing that you are involved whether you like it or not.** Think about the issue at hand and how it will concern your business, think about how many customers you will lose when we lose the west and all the support industry that is here to furnish goods and services for the rancher . . . the truckers, feed mills, veterinarians, packers, wool warehouses, feed lots, alfalfa growers, the list is long. Let our congressman and representatives know how you will be affected . . . be vocal and not passive . . . **If we go, you will too eventually, even if you don't own a cow or a sheep.** You will be affected economically.

Mahone Cattle Company, Inc.  
Chaves and Eddy Counties, New Mexico

Dear Mary,

Thought maybe you could use this, but like to have it back. Will send for papers as soon as they get her tattooed.

She was out of a 26 year old cow that began to loose her teeth, so I shipped her.

Sincerely,  
Dale Glenn



# LONG DAYS, HARD WORK PROVE REWARDING FOR BRITTS

*At right: Roy and George Ann, with daughter Stephanie and granddaughters Lauren and Brittney. The Britts also have a son, Clay, who lives in West Helena.*



Roy and George Ann Britt still work the land near Okolona where Roy grew up.

His wife's parents still raise cattle in the area and his mother lives a short distance away.

The days are long; the work hard; but the 1993 Clark County Farm Family of the Year say they wouldn't have it any other way.

Britt, 51 serves 40 hours a week as a food inspector for the U.S. Department of Agriculture. His time is split inspecting meat at local Petit Jean Poultry and Shade Tree Meat Co. plants.

At what would be the end of the work day for many people, Roy's farm work is only beginning. "If you enjoy it, it's worth it, but if you don't get a lot of pleasure out of it, there's not that much money in it," he said.

The couple has two grown children, Stephanie Britt Harper, 29 of Lonoke, and Clay Britt, 26 of West Helena.

They work 900 acres near the Little Missouri River and attend First United Methodist Church, Gurdon.

They are members of the Clark County Cattleman's Association and keep around 150 Beefmaster cows on a controlled breeding season of 60 days. The couple checks for pregnancies every fall when the cattle are wormed.

Beefmaster are a hybrid mix of brahman, hereford and shorthorn cattle. Britt has served on the National Beefmaster Association board. George Ann is retired from Okolona School as a bookkeeper.

Calves are all weighed on the same day on the same scales to get a true weight on all calves. About 35-40 percent of the bull calves are kept; the rest are sold as steers. As soon as calves arrive, they are dehorned and vaccinated.

The replacement bulls and heifers are wintered on grain. Herd bulls on rolled corn and cottonseed meal.

The whole cow herd and yearling crop are placed on a computer program to be able to decide which cows are doing the best job.

The program gives a ratio-on calves and adjusted weaning weight and yearling weight. Their program of running a registered herd is the same as a commercial herd.

They raise their own hay, fertilizing in the spring.

Just like row crop farmers, the Britts are dependent on the weather. "We need rain - it's really critical now.

Hay is placed in the barn except for around 50 to 100 rolls. Roy feels that a barn will pay for itself in the amount of hay that it saves, "plus the quality is so much better."

The pastures are in control grazing. We have about 23 different paddocks which vary in size to have water. Most are in the 15 to 20 acre size. We put all of the cow herd in one paddock at one time then move them when needed.

This program has helped eliminate weeds and serves as help in fly control by breaking the life cycle.

The control grazing practice also provides a chance to observe the cattle better and helps in controlling their disposition. By moving them regularly, there is no problem in penning the cattle, whenever the need arises.

"For the last two years we have planted about 30 acres of wheat and rye grass for the first calf heifers. This aids in getting them to cycle and breed back. It also helps to improve pastures."

Controlled grazing has definitely increased the carrying capacity. "I hope that in time it will control weeds without spraying or bush hogging," he noted. It helps prevent overgrazing some parts while other areas become non-productive.

Bull calves are selected at about 3 months of age.

All calves are placed in pens to wean and start on feed. We try to get all of the calves to eat out of our hand before we turn them out. Cows are judged on condition, age, disposition, and the computer score.

The cow herd is placed on a computer program out of Oklahoma State University. This program gives a complete record of each cow, a ratio of all calves, and an adjusted weaning and yearling rating.

We are in the process of putting all of our farm operation on a computer program. This will give a good permanent record of the farm. At present we are using the County Extension Service Record Keeping Book. We hope to complete this program change by year's end.

The management of this land is to leave it in better shape than when I started working it.

*(continued on page 4)*

# COWBOYS FOR CHRIST PREPARES FOR 1993 ALL AMERICAN QUARTER HORSE CONGRESS

The 1993 All American Quarter Horse Congress dates are October 10 through October 24. Also known as the "largest horse show in the world", the Congress is held at the Ohio State Fairgrounds in Columbus, Ohio. Horsemen and women from all over the nation attend to compete for world championships; vendors have booths to offer their products to the people in the equine industry; and spectators show up to cheer on the competitors and support the vendors.

Cowboys for Christ counts it a privilege to announce they have been invited to conduct worship services at the 1993 All American Quarter Horse Congress. The Cowboys For Christ worship services will be held on the grounds at the Congress Corral.

Everyone is cordially invited to attend these exciting meetings. The 1993 Congress theme is "Congress Impressions". Come and find out the lifetime impression a day at the All American Quarter Horse Congress will have on you.

For more information, contact Cowboys for Christ at (817) 834-6841.

## CONTROLLED GRAZING WORKSHOPS SCHEDULED

Bob Kingsbery, author of the best-selling book *How To Plan, Implement & Practice Controlled Grazing on Your Place*, is holding a series of one-day Controlled Grazing workshops in November. They are designed to help people get started with Controlled Grazing. Workshops are scheduled for Tulsa, Oklahoma – Tuesday, November 2; Dallas, Texas – Wednesday, November 3; San Antonio, Texas – Thursday, November 4; and Brenham, Texas – Saturday, November 6. For more information and reservations call Kingsbery Communications at 1-800-488-4928.

Controlled Grazing, where pastures are divided and livestock moved frequently, is becoming the most popular method of managing grazing animals. Bob Kingsbery has written more than 300 articles and conducted more than 200 seminars on Controlled Grazing in five countries. Thousands of livestock producers have learned how to

reduce costs and increase profits at Kingsbery's workshops. Topics will include "The Truth About Controlled Grazing", "The Most Common Mistakes" and "Keeping It Simple & Cheap."

The workshops will begin at 9 am and end at 3 pm, the cost is \$75 per person, \$100 per couple. For locations and registration, write to Kingsbery Communications, P.O. Box 1988, Woodinville, Washington 98072, or call toll free: 1-800-488-4928.

## HARD WORK REWARDING FOR BRITTS

*(continued from page 3)*

Due to the ashing of the banks of the river we have planted pine trees to give a buffer zone for the future. We never leave land unplanted for a season. We plant it in a fall cover crop or some sort of grass in spring.

We maintain around 150 acres of hardwood timber to keep good growth and wildlife habitat.

This is spotted and cut according to a timber expert including all hard and soft wood. We try to use as few chemicals as possible doing only spot spraying and fence rows - also some ditch banks. The use of electric fence has helped in the control of fences growing up.

Hopefully the use of controlled grazing will stop the need to bush hog and the use of chemicals.

Britt is cleaning and enlarging a pond which has been cut by nutria.

This is causing an erosion problem and swamp area that is non-productive. Some formerly cultivated land is now in the Conservation Reserve Program. This land is now in Bermuda and Johnson grass. It is very susceptible to erosion. When available for use, they plan on putting it in a permanent hay meadow.

They maintain all their ditches and drains to stop erosion.

The couple doesn't keep a garden, but she puts peaches, purple hull peas, corn and apples in the freezer. "All of our meals consist of meat and vegetables. We eat very little "junk food," she said.

George Ann takes pride in their yard and works to keep it landscaped. We recently landscaped the yard and the back and side of the house. We put several azaleas, crepe murtles, Japanese Ewe, variegated monkey grass, and other various plants. With the weather being so hot and dry, we have really poured the water to it this summer," she said.

Other jobs would be easier, but nothing is as rewarding as farming, the Britts feel.

7th Annual

# BEEF "ON" FORAGE BEEFMASTER BULL SALE

7th Annual

All Bulls  
Average  
22 Months  
Of Age  
And Are  
Within  
90 Days  
Of Age



Tested  
Under The  
Guidelines  
Of The Texas  
Forage And  
Grassland  
Council  
Forage Bull  
Development  
Program  
(300 Days)

ONLY  
THE TOP  
20 SELL

Saturday, October 16, 1993, 1:00 P.M.

Washington County Fairgrounds - Brenham, Texas

## Selling 120 Big, Stout, Performance Tested, Forage Developed Bulls

### ADVANTAGES:

- ★ Complete performance data available (weaning weights, gain weights, yearling weights, weight per day of age, ratios, ribeye measurements and scrotal circumference).
- ★ Excellent temperament and ease of handling (weighed every 28 days during test).
- ★ Consistent, predictable and adaptable.
- ★ Developed under a practice management and forage program.
- ★ These are **top end** bulls from 23 consignors of the Central Texas Beefmaster Breeders (Selected from 160 bulls offered).
- ★ All bulls are fertility, TB, Bangs tested and fully guaranteed!

### SPECIAL OFFERING: 12 EXTRA FANCY BRED HEIFERS (CALVING DECEMBER 15 - MARCH 15)

•••Ask About Our Mileage Allowance For Volume Purchases•••

INFORMATION, VIDEO AND CATALOG:  
Gary J. Frenzel - (817) 983-2901

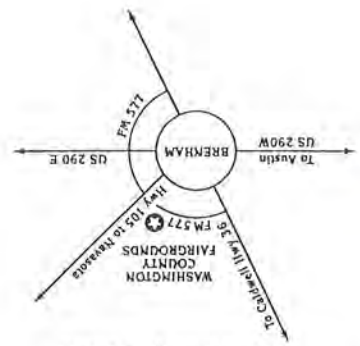
INSPECTION OF BULLS:  
Clifton Marek - (409) 884-4931

AUCTIONEER:  
Randolph Holford - (713) 431-1362

SALE HEADQUARTERS:  
Preference Inn, Brenham, Texas  
(409) 830-1110



Central Texas Beefmaster Breeders



Brenham, Texas  
Washington County Fairgrounds  
**Beefmaster Bull Sale**  
**Forage "ON" Beef**  
Saturday, October 16, 1993

ADDRESS CORRECTION REQUESTED

Temple, Texas 76501

Rt. 3, Box 280

**BEEFMASTER BULL TEST**



Dear Cattlemen,

The Central Texas Beefmaster Breeders invites you to their Seventh Annual Beef "ON" Forage Beefmaster Bull Sale. The sale will feature 120 big, stout, performance tested, forage developed bulls averaging 22 months of age. These Foundation bred bulls have been forage tested for 300 days under the guidelines of the Texas Forage and Grassland Council Forage Bull Certification Program. They represent the largest single breed group of total forage tested bulls in Texas. This is the strongest offering ever with numerous herd bull prospects and clean sheath, heavy muscled meat type commercial bulls. These bulls are consigned by the Central Texas Beefmaster Breeders who are members of the Foundation Beefmaster Association.

The purpose of the test is to identify those bulls having a superior genetic ability to convert forages to beef by comparing contemporaries within an age and breed group in a uniform grazing environment. Cattlemen will benefit by being able to purchase bulls that have been developed under range conditions similar to their farm or ranch. The results, a more useful bull that will hold his condition resulting in a more acceptable product to offer the commercial cattleman. Forage testing bulls is gaining momentum among commercial and seedstock producers. All bulls are fertility, TB, Bangs tested and fully guaranteed.

**This year we will have a special offering of 12 extra fancy bred heifers calving December 15 - March 15. These are select heifers and will compliment any program.**

Join us October 16, 1:00 P.M., at the Washington County Fairgrounds, F.M. 577, (Horton Loop), Brenham, Texas for the Seventh Annual Beef "ON" Forage Beefmaster Bull Sale.

- \* Consignors will be offering free hauling to various locations within the State.
- \* We will also be offering mileage allowance for volume purchases.

**For More Information, Video or Catalog:**

Gary J. Frenzel  
(817) 983-2901

**Auctioneer:**

Randolph Holford  
(713) 431-1362

# Isa Cattle Company's 30th Anniversary Sale

1993 marks our thirtieth year in the BEEFMASTER business. Our bull sale at 10:00 a.m. on October 2 will be held at Producers Auction and will feature 270 performance-tested coming Twos, including many herd bull prospects by A.I.

Over the last 30 years, we've sold over 20,000 bulls in the U.S., Mexico, Canada, and Central America. Isa's feeding subsidiary, NewBeef, Inc., was the first enterprise to sell large numbers of BEEFMASTERS on formula to the major packers. We have data on over 10,000 cattle.

John Cargile and Producers Auction will again sponsor the female portion of the BEEFMASTER FIESTA on Friday, October 1. There will be 1,000 females, including consignments from Isa Cattle Co. and the Lasater Ranch.



The Fifth Generation  
Isabel, Lorenzo and Leslie

October Bull Sale  
10:00 a.m.  
October 2, 1993  
Producers Auction  
San Angelo, Texas

Please contact:  
Laurie Lasater - President  
Box 60327  
San Angelo, TX 76906  
(915) 949-3763

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We'd like to salute our bull producers who have worked hard to make their bulls this good:

J.D. Cage  
John Cargile  
George Denny  
Fields & Wimberly  
Annette Lasater  
Bill Sanders  
Richard Smith

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## EIGHT ITEMS SOME OF US HAVE FORGOTTEN

- 1) A cow is a scavenger, which converts grass to protein-rich, nutrient-dense beef. She can do this efficiently with a minimal supplement of protein and minerals and no grain. Our national cow herd is an important part of our dwindling industrial infrastructure and a vital element in the critical issue of watershed management.
- 2) A cow-man is anyone who correctly fits his cows to his environment, i.e., they breed young, and reproduce themselves regularly with minimal expense.
- 3) The environment and the task assigned to the cow determines ultimately the genetic finished weight on her steer progeny coming out of the feedlot.
- 4) It just so happens that beef cattle, which calve at 24 months over several generations under practical management, will produce steer progeny that genetically finish at the desired 1050-1250 weight, regardless of their environment of origin.
- 5) Cows that are required to be productive will put down enough back-fat to winter, calve and breed back under reasonable conditions. It just so happens that their steer progeny will, if fed a high-quality finishing ration starting at weaning, have just the right amount of intramuscular fat for tenderness and palatability.
- 6) Cattle selected for weight-for-age at weaning under practical conditions, will be heavy-weaning, heavy-milking, fertile, good-converting high-cutability cattle. Cattle selected for weight-for-age as yearlings improve more rapidly than those selected for weaning weight.
- 7) It is said that a heifer can have a calf weighing about 7% of her body-weight. If the average heifer weighs 950-1000 at calving, that means we need calves averaging 65-70 pounds at birth or less. A bull that cannot be bred to heifers should not be bred to cows.
- 8) A cow from any beef breed adapted to her environment for several generations, from a line of females that calve at 24 months, bred for 90 days or less to a bull of the same breed that has been performance-tested under practical conditions will produce steer calves at or above the 90th percentile industry-wide and an optimum heifer calf to keep or sell. No EPD's or Composites needed. It's really pretty simple!

Laurence M. Lasater  
Isa Cattle Company

January 21, 1992



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Laurence M. Lasater  
Isa Cattle Company

January 21, 1992

# San Angelo Beefmaster Fiesta

October 1st & 2nd at Producers Livestock

## Two Big Sale Days

### Early Consignments:

<b>Dale Lasater Ranch</b>	30 head - Both pairs & springers - FBA certified
<b>John Cargile</b>	15 head - Bred 2 year olds purebreds 25 head - Bred 3 year olds having second calves - purebreds 20 head - Bred mixed ages
<b>ISA Cattle Company</b>	12 pairs - Young purebreds - FBA certified
<b>ISA Lasater Ranch</b>	110 head - Second cross heifers bred from May thru July - OCV's FBA certified
<b>Annette Lasater</b>	17 pairs - Young purebreds - FBA certified

**A & H Cattle Company** 52 head - 3-6 year olds. 12, 7 & 8 year olds - Many will be 3 in 1 packages

**Duncan Beefmasters** 39 head - Coming 3 & 4 years olds  
17 head - Coming 5 to 7 years olds - Bred to calve in 65 days beginning Feb. 15 - 2 pairs with 1st calves FBA certified.

**S & B Cattle Company** 7 head - 2 years olds - 1 pair & 6 breds

**David Kreig** 6 pairs - 3/4 blood 3 years olds - Exposed to Registered Beefmasters - All calves can be certified

**James Howell** 20 head - Young Breds - FBA certified.

**John Black** 30 head - Bred 2 year olds - FBA certified

## Call Now On Your Consignment

### Beefmaster Female Sale

Friday, October 1st  
Sale Time - 2:00 p.m.

Plan to attend our annual Beefmaster replacement female sale. Expecting over 1000 quality females for the commercial or purebred breeder. There will be open heifers as well as fall and spring calving females from reputable ranches.

### Female Consignments Invited

Contact: John Cargile  
Producers Livestock Auction Co.  
Box 30160  
San Angelo, Texas 76903  
(915) 653-3371

*12 flights from DFW to San Angelo's Mathis Field daily.  
For further information, call us.*

### ISA Beefmaster Bull Sale

Saturday, October 2nd  
270 performance-tested bulls.

Contact: Laurie Lasater

ISA Cattle Co. • Box 60327 • San Angelo, Texas 76906 • (915) 949-3763

ARKANSAS



# BEEFMASTER

*BULL & FEMALE SALE*

**October 23, 1993 • 1:00 p.m.**

Benton County Livestock Auction  
3870 Hwy. 412 East • Siloam Springs, Arkansas

**70 LOTS SELL**

Breeding Age Bulls - Fertility Tested  
Bred Heifers - Calving in Spring 1994

**Sale Headquarters:**  
East Gate Motor Lodge  
68 Hwy. Bypass  
Siloam Springs, AR  
(501) 524-5157

**Auctioneer:**  
Hoover Case

**Sale Day Phone:**  
(501) 524-2371

**Sale Chairman:**  
Larry Buster  
Oologah, OK  
(918) 371-3385



**Sale Consultants:**  
Hoover Case - Jill Peck  
P.O. Box 452  
Marshfield, MO 65706  
(417) 468-3209

## FROM YOUR FBA PRESIDENT

We are coming through an interesting and challenging period of our development as a sound cattle breed association.

We have been bombarded as a group and individually in an attempt to divide and absorb, or to nullify our influence. However, FBA stood the test and we are stronger than ever as a result of these maneuvers. This is an indication that we are built on a solid foundation that can withstand any trials that come to us. I commend each of you for your unwavering loyalty and your ability to discern the integrity of our association.

Our foundation is Tom Lasater. He determined the 6 Essentials necessary to develop the Beefmaster Breed. He started with good genetics of the Hereford, Shorthorn, and Brahman Breeds, and by blending the three breeds he developed an outstanding animal. The Lasater herd is the Foundation Beefmaster Herd, recognized the world over as the #1 Beefmaster herd.

By constant culling for the 6 Essentials and using good herd sires, we can have top quality animals in our own herds and maintain the quality of animals that Mr. Lasater developed in the early 1930's. The Lasater herd was closed in 1937 and no new genetics have been introduced into it since that time.

Tom Lasater is a charter member of Foundation Beefmaster Association, and his continued membership is living proof of FBA's soundness and the quality of our cattle. His presence gives us assurance of a better program and better cattle.

I encourage all of you to seriously consider running an ad in our yearbook. It will give you exposure to thousands of cattle raisers for a period well beyond a year. Not only will it benefit your program, it will help FBA because the more ads we have the more we will impress those that receive yearbooks.

We have a first-rate association. Let's tell the world that we have better cattle and we are proud to compare them with any cattle. Promote your cattle and FBA!

O.C. Rampley

## WESTERN LIVESTOCK PRODUCERS BLAST ADMINISTRATION GRAZING FEE PLAN THOUSANDS COULD BE FORCED OUT-OF-BUSINESS ENVIRONMENT WILL SUFFER

The Clinton Administration's proposal to dramatically increase grazing fees and impose new land use restrictions, "could force as many as two-thirds of western public land ranchers out-of-business, and harm the western environment in the process," according to Randall Brewer, President, Public Lands Council.

The Administration's proposal would more than double the federal grazing fee, from \$1.86 to \$4.28 per AUM (animal unit month). The plan would also promulgate a number of new regulations restricting rangeland management.

"This plan could force tens of thousands of western family ranchers out-of-business," Nels Smith, National Cattlemen's Association's Vice Chairman of Federal Lands said. "The sad irony is that this will mean less money to the federal treasury, and a loss of thousand of on-the-ground stewards."

"Some call this plan, 'Condos Galore by '94', because that's all that will remain of the open West if this proposal is enacted," Brewer said. "In short, you can't have environmental stewardship if you force the stewards off the land, which this plan will do."

"Furthermore, this proposal will eliminate thousands of jobs at the same time the Administration is working to stimulate the economy and employment," Brewer said. "Why would Sec. Babbitt put out a plan that does not create one new job?"

The western livestock industry is responsible for bil-

ions of dollar in economic activity nationally each year, Brewer said. He explained that every dollar a rancher spends generates \$5 dollars in economic activity, and that every western ranching job creates as many as four jobs on Main street.

"A more immediate problem is that this proposal will increase the uncertainty that has led some bankers in the West to cease lending money to some permittees," Leonard Benson, Association of National Grasslands president said, "because they believe grazing fees could rise to a point where ranchers will have no choice but to default."

"In the sheep industry, more than 30 percent of the sheep permits are vacant already," according to Brad Little, chairman of the American Sheep Industry Association's Public Lands Committee. "If this plan goes through, that figure could soar to as much as 90 percent. That does not generate revenue for the U.S. Treasury."

The western livestock industry supports the Federal Forage Fee legislation (S.1326) introduced with broad bipartisan support last week by Senators Ben Nighthorse Campbell (D-CO) and Malcolm Wallop (R-WY).

The Federal Forage Fee Formula is based on the private forage market while reflecting the higher operational costs and lower returns derived from federal lands. As a result, this formula would promote similar economic opportunity between federal land and private land livestock producers.

# WELCOME NEW MEMBERS

## MISSISSIPPI

Jabal's Hill Ranch  
**JABAL'S HILL BEEFMASTERS**  
 Pat D. Fitzgerald  
 1948 Tina Dr.  
 Hernando, MS 38632  
 601-429-0016  
 Rendition: 3  
 Origin: G.C. Collins, Cordova, TN

## MISSOURI

**SCHLUP RANCH BEEFMASTERS**  
 Larry O. & Jodi H. Schlup  
 Route 1, Box 145  
 Wentworth, MO 64873  
 417-548-2547  
 Rendition: 8  
 Origin: Eric Gerdes, D. Thompson & Bill Ross

## NEW MEXICO

Duke Phillips  
**RIO BRAVO BEEFMASTERS**  
 1 Agila Ct.  
 White Rock, NM 87544  
 (Address Change only)  
 (Previously resided San Juan Pueblo, NM)

## OKLAHOMA

Montgomery Farms  
**53 BEEFMASTERS**  
 Max Montgomery  
 Box 65  
 Durham, OK 73642  
 405-983-2462  
 Rendition: 210  
 Origin: E. R. Cotulla, Gale Stafford Dale Lasater

## TEXAS

Joyce and Ronald Rogers  
**J AND R ROGERS BEEFMASTERS**  
 Route 1, Box 1057  
 Alto, TX 75925  
 409-858-3173  
 Rendition: 15  
 Origin: Kemper Beefmasters

## DOUG WRIGHT BEEFMASTERS

Doug Wright  
 Box 848  
 Clarendon, TX 79226  
 806-874-2809  
 Rendition: 3  
 Origin: Jerry Hicks and Baker M Beefmasters

# ? INQUIRIES ?

<p><b>ARIZONA</b>                      Tele Alvaro Castellon                      Rob Black                      2931 N. Spartman                      Tucson AZ 85716</p> <p><b>ARKANSAS</b>                      Tele James &amp; Paula Grammer                      145 Rush Lane                      Floral AR 72534</p> <p><b>PF</b> Johnny A. Shope                      Rt. 3, Box 188                      Prescott AR 71857</p> <p><b>SGF</b> Bruce Hauser                      16053 Chocolate Flats                      Fayetteville AR 72701</p> <p><b>CALIFORNIA</b>                      YB Gary McKenzie                      2559 E. Gerard Ave.                      Merced CA 95340</p> <p><b>Tele</b> Gill Nyerges                      TWR Ranch &amp; Farm                      23827 W. Valencia                      Valencia CA 91355</p> <p><b>FLORIDA</b>                      MM Ralph C. Stewart                      2074 Stewart Road                      W. Eau Gallie FL 32935-4229</p> <p><b>GEORGIA</b>                      PF Michael K. Pharr                      Rt. 2, Box 259-B                      Winder GA 30680</p> <p><b>PF</b> Steve Campbell                      Rt. 1, Box 45 D                      Lyons GA 20436</p>	<p><b>Tele</b> Paul Mahlug                      429 Highway 22 W                      Milledgeville GA 31061</p> <p><b>SGF</b> <b>ILLINOIS</b>                      E. Gruchow, Sr.                      P.O. Box 363                      Galt IL 61037</p> <p><b>DJ</b> <b>IOWA</b>                      Ellison Van Pelt                      Rt. 3, Box 278                      Glenwood IA 51534</p> <p><b>PF</b> <b>LOUISIANA</b>                      Travis Ballard                      34380 Hwy 1036                      Holden LA 70744</p> <p><b>Tele</b> <b>KANSAS</b>                      Roger Keyes                      P.O. Box 160                      McClough KS 66054</p> <p><b>WLJ</b> <b>MICHIGAN</b>                      Steven L. Kastel                      2624 E. Weston Rd.                      Jasper MI 49248</p> <p><b>PF</b> <b>MISSISSIPPI</b>                      Jerry Bonner                      1804 Jewel St.                      Waynesboro MS 39367</p> <p><b>PF</b> Myron Lee Peagler                      119 Florence Ave.                      Richland MS 39218</p> <p><b>DJ</b> Sanford Whitehurst                      Rt. 2, Box 447                      Corinth MS 38834</p> <p><b>MR</b> <b>MISSOURI</b>                      Forrest D. Nye                      P.O. Box 160                      Doe Run MO 63637</p>	<p><b>MR</b> Kevin Johansen                      RRI, Box 125A                      Syracuse MO 65354</p> <p><b>DJ</b> Floyd Crutcher                      Rt. 1, Box 475                      Greenfield MO 65661</p> <p><b>MR</b> Tom Woodrum                      Rt. 1, Box 1729                      Stella MO 64867</p> <p><b>MR</b> Randy Belcher                      Rt. 3, Box 3-F                      Lockwood MO 65682</p> <p><b>MR</b> Leon P. Chambless                      Rt. 1, Box 28                      Macomb MO 65702</p> <p><b>Tele</b> <b>OHIO</b>                      Ronald Truitt                      10281 Stratton Rd.                      Salem OH 44460</p> <p><b>DJ</b> Alexander Coolidge                      342 Mill Pond Rd.                      Aurora OH 44202</p> <p><b>PF</b> <b>OKLAHOMA</b>                      Roger N. Tucker, III                      P.O. Box 2657                      Norman OK 73070</p> <p><b>MM</b> Hoffmann Farms, Inc.                      Bill &amp; Jane Hoffmann                      P.O. Box 238                      Boise City OK 73933</p> <p><b>NMS</b> Kim Barnes                      Rt. 2, Box 53                      Hulbert OK 74441</p> <p><b>MM</b> <b>PENNSYLVANIA</b>                      Fayette Springs Farm                      John W. Klay                      Box 309                      Chalk Hill PA 15421</p>	<p><b>SOUTH DAKOTA</b>                      Ann Varland                      P.O. Box 432                      Faith SD 57626</p> <p><b>TCA</b> <b>TENNESSEE</b>                      Eddie Joe Linder                      Rt. 7, Box 376-C                      Cookeville TN 38501</p> <p><b>RM</b> <b>TEXAS</b>                      Merrell &amp; Ann Daggett                      Route 1, Box E                      Ft. Stockton TX 79735</p> <p><b>PF</b> Keith Wood                      54986-079                      Mini Camp                      1900 Simler Ave.                      Big Spring TX 79720-7700</p> <p><b>Tele</b> Allan Lanik                      Rt. 1, Box 139C                      Bay City TX 77404</p> <p><b>Tele</b> Don McRay                      SW Land                      15070 E. Beltwood                      Parkway                      Addison TX 75244</p> <p><b>RM</b> Steve Allen                      2711 28th St.                      Synder TX 79549</p> <p><b>RM</b> Don Allen                      Star Route, Box 49-A                      Colorado City TX 79512</p> <p><b>PF</b> Brent Brooke                      P.O. Box 277                      Bangs TX 76823</p>	<p><b>WEST VIRGINIA</b>                      Tele Phillip Spurlock                      Rt. 3, Box 362                      Milton WV 25541</p> <p><b>PF</b> Matthew Adam Roush                      Rt. 1, Box 174                      Letart WV 25253</p> <p><b>COSTA RICA</b>                      C-Mex Fredy Milina A.                      Bigagua de Upala                      Alajuela, Costa Rica</p> <p><b>MEXICO</b>                      C-Mex Luis Hector Flores N.                      Calzada Americas #26                      Villa Cuerneno Salalisco                      Mexico 46100</p> <p><b>URUGUAY</b>                      C-Mex Pablo Scaglia                      Arrieta 2873/008                      Montevideo 11600                      Uruguay</p>
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NC - National Cattleman  
 PF - Progressive Farmer  
 CM - Cattleman  
 MM - Mail & Miscellaneous  
 ED - Educational  
 TFS - Texas Farmer Stock

FC - Florida Cattleman  
 AA - Agricultura De Las Americas  
 LMD - Livestock Market Digest  
 WFS - Western Farmer Stockman  
 WLJ - Western Livestock Journal  
 TEL - Telephone

BF - Beef  
 YB - Year Book  
 ACB - Arkansas Cattle Business  
 SS - Stockshow  
 AC - Alabama Cattleman  
 MBC - Missouri Beef Cattleman

DJ - Drovers Journal  
 MR - Missouri Ruralist  
 LN - Livestock News  
 CMex - The Cattleman (Mexico)  
 CC - California Cattleman

# BUYERS' AND SELLERS' GUIDE

## CALIFORNIA

**For Sale:** 10 Fancy Heifers

**George Cominos**

P.O. Box 6464  
Salinas, CA 93912  
408-678-2503

## MISSISSIPPI

**COLLEGE TUITION NEEDED – For Sale:** 10 - heifers \$700.00 each; 15 bulls \$800 for 1 yr olds, \$1000 for 2 and 3 yr olds.

**JENN J BEEFMASTERS**

Paul Coleman  
Wesson, MS  
601-643-2231

## MISSOURI

**For Sale:** 20 Yearling Ziler Beefmaster bulls. Performance tested.

**Mike Ziler**

R.R. 1, Box 106B  
Reeds, MO 64859  
417-246-5604

## NEBRASKA

**For Sale:** 20 head top quality Beefmaster cross yearling heifers being bred now.

**Ed Morava**

HC 78, Box 24  
Marsland, NE 69354  
308-665-1126

## OHIO

**For Sale:** 20 cows and 6 heifers, some with calves, some three-in-one. A few bulls available.

**WILL PALMER BEEFMASTERS**

7305 E. St. Rt. 245  
North Lewisburg, OH 43060  
513-747-2388

## OKLAHOMA

**For Sale:** Yearling Heifers and bulls. Two - 2 year old bulls.

**DOWLEN'S SLASH D BEEFMASTERS**

Shirley Dowlen  
Route 3, Box 276  
Walters, OK 73572  
405-353-8360 or  
405-875-2541

## TEXAS

**For Sale:** Fifteen Yearling Heifers; Twelve: 2-Year Old Heifers; Six - 2-Year. Old Bulls; Ten Yearling Bulls. From Brucellosis Certified Herd.

**BASSETT BEEFMASTERS**

P.O. Box 690  
Alto, TX 75925  
409-858-4076

**For Sale:** Nine 16 month old bulls. Performance data available.

**BOSWELL BEEFMASTERS**

Rt. 1, Box 28-A  
Gorman, TX 76454  
817-734-26311

**For Sale:** Due to ill health, selling out. 47 head, bred to calve December-January. If interested contact:

**A.E. Buckland**

Rt. 1, Box 602  
Alto, TX 75925  
409-858-3159

**For Sale:** 100 bred cows and 50 long yearling bulls.

**MARTINEZ BEEFMASTERS**

1901 Medi Park #10555  
Amarillo, TX 79106  
806-358-5108

**For Sale:** 18 to 30 months old weaned heifers. All are from Casey bulls and certified head.

**Bunky Smith**

Rt. 1, Box 79  
Detroit, TX 75436  
903-632-5760

## UTAH

**For Sale:** 5 head 2 year old bulls; 25 head yearling bulls; 10 head 4 year old senior herd sires for September delivery.

Gayle W. Evans

**EVANS BEEFMASTERS**

P.O. Box 159  
Enterprise, UT 84725  
801-878-2355 or 878-2655

## CORRAL OF EVENTS

- September 25, 1993** HOA Field Day at Sundance Ranch/Santana Ranch, Willard, MO  
Call Gail Newman at 417-742-2204 or Ted Sare at 417-742-2909 for details.
- October 2, 1993** Isa Cattle Co. - 30th Anniversary Sale  
October 2, 1993 - Producers Auction - San Angelo, TX  
270 Performance - Tested Beefmaster bulls  
Contact Laurie Lasater 915-949-3763
- October 23, 1993** Arkansas Beefmaster Breeders Annual Sale. Benton County Livestock Auction,  
3870 Highway 412 East, Siloam Springs, Arkansas  
20 Bulls; 50 Bred Heifers.  
Contact: Larry Buster 918-371-3385 for further information.
- November 4, 5, 6, 1993** FBA Annual Convention. Red Lion Hotel, Colorado Springs, Colorado

**FOUNDATION BEEFMASTER ASSOCIATION**  
100 LIVESTOCK EXCHANGE BUILDING  
DENVER, COLORADO 80216  
TELEPHONE (303) 294-0847



**RANLY BEEFMASTERS**  
Ronald C. & Lanette Ranly  
Route 2, Box 17  
Lott, TX 76656

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