



DECEMBER 1992

**FOUNDATION  
BEEFMASTER  
ASSOCIATION**

200 LIVESTOCK EXCHANGE BUILDING  
4701 MARION ST.  
DENVER, COLORADO 80216

Volume XX1, No. 9

## **FOUNDATION FACTS**

### **FOUNDATION BEEFMASTER ASSOCIATION'S 21ST ANNUAL CONVENTION WINDS UP IN ARIZONA**

The hotel cooperated with great meeting rooms and wonderful food. The tour bus companies cooperated with state-of-the-art transportation that seemed more like a modern jet plane than a tour bus. And finally, mother nature cooperated with bright, clear, blue skies, no wind and temperatures in the upper 70's. In fact, mother nature delivered a double-dose of beautiful weather. She sent it to the actual meeting site in Scottsdale, Arizona and she also provided a wonderful day for the ranch tour which was held at the Flake Ranch (F Bar Cattle Co.) in Snowflake, Arizona.

The association's standing committees were called to order and went to work at 7:30 am on Thursday, November 5th. Some of these committee meetings continued, off and on, for several days. As always, the "official" committee members were joined by the "non-official" members for the committee business and discussions. A lot of work gets done in the committee meetings and they represent an excellent opportunity for member input.

On Thursday evening, all of the candidates running for election to the Board of Directors were introduced during a special "Meet The Candidates" reception. In addition to meeting the candidates, everyone gets a chance to see friend and fellow FBA members and find out . . . "How has everything been going with your folks?"

On Friday, November 6th, President Bev Sparrowk called the general membership meeting to order. Following adoption of the minutes from the previous meeting, various committee reports were given.

In her President's Report, Bev spoke of her many visits to the various FBA satellite seminars and field days. She reported that she and Mary Wilkinson, the association's Executive Secretary, traveled together and attended just about everything there was from one end of the country to the other.

In her report Mary Wilkinson, agreed with President Sparrowk's feelings regarding the success of both FBA and its satellites, but pointed out that a little history had been made during the year. She said, "I have been traveling to

all of the satellite events for a number of years, but this is the first time I ever shared my room with the president."

Mary pointed out that this years certifications are running almost three times higher than any other year in the past. She said, "This is, of course, in response to the new certification rules and rates.", Mary stressed the importance of everybody certifying all of their cattle. She said, "If everybody does that we will continue to be a strong viable organization."

Committee reports were given, as were reports by representatives from each of the satellite organizations, and FBA's N.C.A. representative.

This year's convention featured an excellent panel discussion and centered on the growing controversy surrounding multiple use of public lands. The panel was ably moderated by Dr. William J. Broussard of Melbourne, Florida.

Dr. Broussard introduced the panel members: Mr. Wayne Hage, one of the nation's foremost authorities on property rights and author of the book "*Storm Over Rangelands*" Mr. Flake, prominent Arizona rancher and first hand authority of the ever growing role of government control through regulation of public as well as private land, Mr. John Upton Hays, a member of the board of the Nature Conservancy of Arizona and an active cattle rancher and Mr. Stan Parson, a highly respected ranch management consultant.

As one would expect, the discussion focused around the need for cooperation and dialogue between what has been described by some as "waring factions"

If, however, one was looking for a "war", it didn't happen.

All panel members were extremely articulate and stated their widely differing view points clearly and concisely. Inadvertently the primary message of all the panel members was captured earlier, at lunch, when the keynote luncheon speaker, Mr. Stan Turley said, "We've got to stop shootin' and start talkin'."

*(Story continued on page 5)*



## Editor's Mail

Dear Mary,

I am very sorry to have to tell you, I lost Kelper on August 31. He passed away with cancer. His health had been failing for quite some time, all year he hadn't been feeling well or up to par.

When the doctors finally ran all the tests and found the cancer, it had taken over his body and nothing could be done. He went into the hospital on the 19th of August and passed away the morning of the 31st.

I sure do miss him and things will be hard without him, but he has taught me all he knew about cattle. Our Beefmaster cattle were his pride and joy, and mine also. We have spent many enjoyable times working with them together. Now that I am without him, I feel his love and presence when I'm out with the cattle. I plan to keep the Dowlen's Slash D Beefmasters going and improving as was our dream.

Mary, since our membership in F.B.A. was a joint membership in both our names, should this now be changed to just my name? If so, please change the membership to Shirley Dowlen.

Sincerely,  
Shirley Dowlen

## SOUTHERN BEEFMASTER BREEDERS FIELD DAY

The Southern Beefmaster Breeders will be holding their Annual Field Day on December 5th, at Ham Wilson Livestock Arena, Auburn University. The field day begins at 9:00 am and ends at 3:00 pm with lunch served at 12:00 noon. It requires a \$5.00 registration fee which includes lunch and a drawing for a **\$50.00 Gift Certificate** towards the purchase of a Beefmaster animal.

There will also be several featured speakers discussing several different topics which include:

### *"History of Beefmasters"*

Dr. William Broussard, Melbourne, Florida

### *"Beefmaster Association Philosophy"*

O. C. Rampley, FBA President

### *"Forage Crop Specifics"*

Dr. Don Hall

### *"Reproduction Health"*

Bob Carson, DVM

### *"Beefmaster Performance in the Feedlot"*

George Perry, owner of GM Feedlot  
Appleton, MO

For more information contact: Jerry Shaw at (205) 821-2966.

## ISA CATTLE COMPANY HOLDS IT'S 29TH BEEFMASTER BULL SALE

Isa Cattle Company held its 29th Beefmaster Bull Sale at San Angelo, Texas on October 2nd, selling 316 yearling and coming two-year-old bulls for \$537,200 for a sale average of \$1,700.00. Laurie Lasater, Isa's President, commented that it was the firm's best sale to date considering the dry weather and large number of bulls sold. The bulls went to 56 buyers in 8 U.S. states and 2 states in Mexico.

High selling bull, raised by Annette Lasater, went to Columbus Cattle Company of Deming, New Mexico for \$7,200. Second high bull, raised by Denny Cattle Company went to Cheeks Up Cattle Company of Red Bluff, California for \$6,600.

Volume buyers included Cano-Ybarra of Hermosillo, 31 bulls, \$50,775; LMG of Nevada 27 bulls, \$29,300; Eduardo Gomez of Hermosillo, 25 bulls, \$29,715; Ramon Coronel of Coral Galbes, Florida, 24 bulls, \$37,925; John Keck, Indio, California, 20 bulls, \$22,375; Eddie Lumpkin, Okeechobee, Florida, 16 bulls, \$15,800; Bob Dicerson, Houston, Texas, 17 bulls,

\$34,350; Piney River, Nunnally, Texas 11 bulls, \$10,500; M. F. Wright, Hamilton, Texas, 8 bulls, \$15,900; Rocker B Ranch, Barnhart, Texas, 9 bulls, \$19,500; Daniel Boone, Rosita, Mexico, 6 bulls, \$7,525; Larry Drgac, Garden City, Texas, 7 bulls, \$9,675; JR4 Ranch, McCamey, Texas, 7 bulls, \$11,400; Arturo Siller, Rosita, Mexico, 6 bulls, \$7,400; James Drgac, McCamey, Texas, 5 bulls, \$5,375; L. S. McDowell, Bigh Spring, Texas 4 bulls, \$8,700; and Triangle Cattle of Ft. Sumner, New Mexico, 5 bulls; \$11,950.

Texas buyers included Allen Berry, Naples; Charles Johnson, Naples; Gary Frenzel, Temple; David Krieg, Eola; Troy Choate, Eden; Stowers Ranch, Hunt; Bob Johnson, Eldorado; Joe and Matt Brown, Eldorado; Bob Leggett, Llano; R. D. Terry, Ruby; Raymond Kothmann, Menard; Salt Creek, Robert Lee; Andy Smith, San Angelo; Dewyan Weise, San angelo; Tim Barton, Abernathy; Turner Ranch, Walter Valley; Wayne Sutton, Sanderson; John Wolf, Valera; Kenneth Fincher, Water Valley; Randy Collins, Miles; JSL, Naples

# DON'T DROP THE BALL

One of the many benefits of being involved with FBA is the privilege of attending the FBA convention each year. This year was no exception. As usual, the office staff had a well planned, well executed event. Our thanks to Mary, Phyllis and Barbara for all the work they did to make it a success.

Another event that is always rewarding to those attending is the ranch tour we attend. This year we were privileged to be able to visit the Flake Ranch at Snowflake and see a first rate Beefmaster operation. The Flake family were very gracious and had a well planned tour, wonderful meal and even great entertainment. We also saw a cattle operation where it was obvious that upgrading and culling works. We saw some good quality cattle. Thanks to the Flake family for a great day.

One thing that is unique in FBA is the input from the membership at the board meetings. When the committee meetings were held the first day of the convention, several members, other than just the board of directors, were present and took part in the discussions. Their opinions, were well received and had an impact on the decisions that the board made.

Minutes of the meeting will be sent to every member,

but I would like to highlight one area of discussion. I serve on the finance committee and have been concerned about the effect the new fee schedule would have on our financial status. Well, it's working! We expected to have tripled the number of certificates issued in order to make the new program work and we are looking at that being the case by the end of the year. To date, we are on schedule, so please **Don't Drop The Ball.**

When you keep certificates on the 0-12 month olds current every year, the cost will be about the same to you and the operations of the association can continue to serve the membership in the same first class way. The FBA Board of directors asked Mary to provide a list of the members and the number of certificates they applied for and to say thanks for their supporting FBA.

Next year's convention is in Colorado Springs, Colorado and is at an affordable rate, in a nice place, and I guarantee the nicest people in the cattle business will be there. So start making plans now to attend.

Barbara Truitt  
Director

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## TO ALL HOA MEMBERS

The HOA Beefmaster exhibit done by Rick and Gail Newman at the 1992 Ozark Fall Farmfest, October 2, 3 & 4 at the Springfield, Missouri Fairgrounds, was so well done and apparently so successful that I thought you would like to know about it.

Rick and Gail exhibited two excellent cow-calf pairs and two heifers, one of which had weaned at the whopping weight of 810 lbs.; Charlie Bird exhibited an outstanding yearling bull; and I sent 1,935 lb three-year old herd sire that I had bought from Jim Willis as a yearling. All of the cattle were a credit to the breed. This made five pens of cattle with a display area where the table, pictures, literature, etc. were. About 250 HOA/FBA packets were handed out to viewers who seemed genuinely interested, and 16 Breeders' business cards were displayed and the appropriate ones handed out to viewers who asked about Breeders in their area. The HOA banner and the membership board were displayed as well as three additional signs which Rick and Gail made or had made that answered the most commonly asked questions about Beefmasters. Of course, individual data was posted on each pen.

Our thanks go to Charles Rainwater for donating the use of the pen panels, to Fred and Nancy Farthing for helping Friday and Saturday afternoons (Fred had volunteered the use of his panels too, but they were 12 footers and we were only allowed to use 10 foot ones), to Jack Gregory for helping Saturday afternoon, and to Charlie Bird for helping Sunday afternoon and dropping by Friday evening. Dean Freeman had volunteered to help and would have but couldn't because of his father's illness. Several other members also dropped by and we thank

them.

The display and the cattle were so impressive that those who worked were kept busy answering questions, handing out packets and business cards, and, of course, cleaning out pens.

I thought the whole exhibit was very well done and that those involved should be commended.

Ted Sare

## SOUTHERN BEEFMASTER BREEDERS START 3RD ANNUAL FORAGE TEST

Southern Beefmaster Breeders have started the 3rd Annual Forage test for weaned bulls on October 30th. The consignments from Gowan, Wallace and War Eagle began testing on rye grass for 140 days and will sell in the South Mississippi Forage Test Sale on April 10, 1993 at Tylertown, Mississippi.

These are quality bulls and will have 205 weights, 140 day grass gain data, complete health programs, breeding soundness exams, pelvic measures and frame scores.

For more information contact:

Gary Wallace  
(601) 736-3557 (night)

or

Frank Holmes (Test Manager)  
(601) 876-5204

# NCA OUTLOOK ON CLINTON ADMINISTRATION

WASHINGTON, D.C., Nov. 4, 1992 – The nation's cattle producers look forward to participating in the Clinton Administration as key policy decisions impacting the cattle business are made, the National Cattlemen's Association said today.

"We welcome the opportunity to brief not only the members of the new administration, but the new congressional members as well," said NCA President Jimmie Wilson, Trout Creek, Mont. "We look forward to cooperating with the Clinton Administration to accomplish NCA's mission to advance the economic, political and social interests of NCA members and the U.S. cattle industry. With so many new people in both the Congress and the administration, that mission will be an exciting challenge as we work to educate all of them about the importance of the beef cattle business to society, the economy and the environment in a short period of time."

Cattle producers in Arkansas have first hand experience in working with Bill Clinton.

"As Governor, Bill Clinton has been very supportive of Arkansas cattlemen in state issues, such as brucellosis control and natural disasters," said Leland Jackson, Ash Flat, Ark., president of the Arkansas Cattlemen's Association. "We have had a superior working relationship with him. Agriculture has a friend in Bill Clinton."

NCA Regional Vice President John McKnight, Searcy, Ark., said that as Governor, Bill Clinton has relied on farm leaders for input into agriculture policy. "He has had an open door policy and is responsive to agriculture. I would fully expect that to continue on the national level," he said. "Because of his Arkansas background, whatever his main thrust is as president, I don't believe that agriculture will ever be sacrificed at the expense of other programs. I feel we in agriculture will get just and fair

treatment whatever the future holds."

Among President-Elect Clinton's first order of business will be to make Cabinet appointments as well as name candidates to other key administration positions, Wilson said. There are more than 4,000 political appointments for the Clinton administration to fill.

"We will monitor the process and provide input at every opportunity, supporting and promoting candidates wherever we can," Wilson said.

The first 100 days of the 103rd Congress will be the most critical for a Clinton Administration. "Clinton will likely hit the ground running on an economic growth package and health care reform," said Wilson. "This could be the litmus test on how effective Clinton will be in getting his agenda through Congress.

Wilson said that the 103rd Congress will also take action on reauthorization of both the Endangered Species Act and the Clean Water Act, the North American Free Trade Agreement, and an anticipated attempt to increase grazing fees on federal lands. President-Elect Clinton will also attempt to finalize negotiations on a General Agreement on Tariff and Trade. This anticipated action makes NCA membership more important than ever, he said.

"The record-setting voter turnout in the 1992 elections sends a clear message to both the administration and Congress that the American people will be more involved in the political process, Wilson said. "This means that cattlemen will be competing with more people than ever in getting our message to policy makers. Our success will depend on a strong, united association. I challenge each NCA member to get neighboring cattlemen to join both state cattlemen's associations and the NCA to be assured of an effective voice in Washington, D.C."

## BEYOND BEEF TARGETS GOLDEN ARCHES

Jeremy Rifkin and the Beyond Beef Campaign have quieted down, but they haven't gone away. Rifkin and Beyond Beef Campaign Executive Director Howard Lyman are recruiting volunteers to join 1,000 Adopt-A-McDonald's Teams. The teams of four will be used to distribute brochures entitled, "The Real Cost of a Hamburger" to patrons at America's No. 1 restaurant. The brochures contains standard activist rhetoric blaming cattle for rainforest destruction, world hunger, water depletion, global warming, heart disease, stroke and cancer. The brochures likely will be handed out some time this spring. Campaign officials say they hope to reach at least 1 million customers and force McDonald's to aggressively promote a vegetarian diet. Beyond Beef is demanding that McDonald's promote vegetarian meals in its restaurants, place vegetarian alternatives to hamburger on its menu and devote 25 percent of its advertising budget to promote meatless alternatives. NCA and the Beef Industry Council are working with McDonald's to outline an industry strategy for responding

## CATTLE SAID ENDANGERING SOUTHWEST BIRD

Cattle production in the Southwest could be seriously affected by a proposal by the Fish and Wildlife Service to list the southwestern willow flycatcher as an endangered species. The bird already is listed as threatened or endangered in California, Arizona and New Mexico. FWS claims livestock grazing has a detrimental impact on the bird's habitat. Grazing destroys nests, changes riparian vegetation, reduces habitat and attracts predatory brown-headed cowbirds, FWS says. A very disturbing aspect of this FWS petition is that the southwestern willow flycatcher is a subspecies, raising questions regarding whether it legitimately belongs on the endangered species list, says NCA Director of Private Lands and Environment Kathleen Hartnett. It also is disturbing that the bird's habitat covers a large area, encompassing the entire Southwest and parts of the West. "The only way to counter endangered-species listings is through sound biology," said Haartnett. "The livestock industry has a great need for much better biological information to slow up endangered-species listings."

# 21ST ANNUAL CONVENTION WINDS UP

*(continued from page 1)*

Mr. Turley spent 20 years as a rancher near Queen Creek, Arizona, 22 years in the Arizona state legislator and 19 years as a livestock, ranch and farm specialist for First Interstate Bank. He delivered a highly entertaining talk that was primarily a collection of very funny stories. Stan said, "If you can be a rancher, a politician and a banker all in one lifetime you're just bound to collect a lot of pretty good stories."

One of the primary duties of the convention is the election of new board members to replace the out-going members. Newly selected Directors are: Danny Safrit of North State Beefmasters in Concord, North Carolina, Carson Scheller of Scheller Beefmasters in Los Alamos, California, Gale Stafford of Stafford Farm Beefmasters in Matador, Texas and Oran Tracy of T.O. Beefmasters in Virgil, Kansas.

Following the general membership meeting, the new board held their first meeting and elected officers for the coming year. O.C. Rampley, Silverton, Texas was elected President; Gerry Holmes, Falkville, Alabama, Vice President; Barbara Truitt, Sheldon Missouri, Secretary; and Jed Flake, Snowflake, Arizona, Treasurer.

The convention ended on Saturday with a ranch tour of the F Bar Cattle Co. the ranch is a partnership between four of the Flake Brothers: Dean, Jake, Jed and Steve.

Those state-of-the art busses loaded everyone up

bright and early and headed north for an outstanding day. It started with a delightful ride through a lot of beautiful country. The land between Scottsdale and Snowflake is mountainous, pine forest with wonderful scenery and dramatic vistas.

Once at the ranch FBA members saw several groups of cows, calves that had just been weaned and bulls. As one visitor said, "These are impressive cattle . . . just look at that cow . . . talk about long, when she stretches from here to back home." Consider his home is in North Carolina that might have been just a bit of an exaggeration.

Following the tour of the ranch, the busses took everyone into the Snowflake Community Hall for one of the biggest and best steak dinners ever served. It even included home made root beer. The Flake family also invited "The Kinsmen," a local quartet, to entertain during the meal. They sounded a little like a cross between the Gatlins and Alabama and just as good. Everyone was amazed that a town the size of Snowflake would have a quartet as professional as the Kinsmen.

There's no question that the cattle on the ranch tour were impressive, but everyone agreed nothing was as impressive as the Flake family itself. It's a big, sprawling group that takes care of everybody, loves everybody and brings new meaning to the word hospitality.

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## RECIPE BROCHURE HEATS UP CONSUMER TASTE FOR BEEF

Americans are busy cooking up the meals promoted in the beef industry ad campaign, "Beef. It's What's for Dinner," thanks to a collateral recipe brochure called 30 Neals In 30 Minutes. The 30 recipes complement the "easy versatility" theme of the beef industry ad campaign. The recipes make beef the centerpiece of delicious, easy-to-prepare meals.

A condensed version of the booklet, a brochure called "Beef. It's What's for Dinner," is being widely distributed by state beef councils. It contains nine delicious and convenient beef meal ideas.

"The recipes were based on what people want to eat at the end of a busy work day," says Don Sonnier, a Louisiana beef producer and chairman of the Beef Industry Council (BIC) Advertising Subcommittee. "Each recipe we've given them can be prepared in less than 30 minutes, from refrigerator to table. That's less time than it takes to have a pizza delivered to your home."

The recipes provide fresh, new flavor profiles for beef, including dishes such as "Italian Beef Stir-Fry," "Southwestern Beef Hash" and "Blue Cheese Tenderloin Steaks." The brochure also offers convenient side dish suggestions for beef recipes, including garlic bread, green beans and deli cole slaw. These recipes position beef as part of a full meal and help take the burden of meal

planning off the minds of time-strained consumers.

According to Sonnier, the BIC printed 400,000 copies of the "Beef. It's What's for Dinner" brochure in June to coincide with the launch of the new campaign. State beef councils distributing the brochure found such tremendous consumer interest that the supply was depleted by August. An additional 300,000 copies of the brochure were created and are currently being used as part of states' consumer and media-oriented beef promotion efforts.

"The state beef councils are doing all sorts of things to get these booklets distributed and to put popular beef recipes in peoples' hands," Sonnier says.

State councils distributing the brochure have made it available at community events such as state fairs and college football games. They have also enclosed it in media mailings.

"People want to know how to fix delicious beef, as is evident by the number of brochures we've gone through," says Sonnier. "Checkoff-funded efforts are helping consumers prepare the meals they love."

Advertising is part of checkoff-funded promotion programs funded by the Beef Board and managed by the Beef Industry Council of the Meat Board, a federation of 44 state beef councils that works to build demand for beef.

# BEEF "ON" FORAGE BEEFMASTER BULL SALE

A large crowd gathered October 17, in Brenham, Texas for the Central Texas Beefmaster Breeders Sixth Annual, Beef "ON" Forage Beefmaster Bull Sale. The offering included 99 lots of high quality, performances tested, forage developed bulls, averaging 22 months of age. The sale grossed an impressive \$233,850 to average \$2,362 a lot. Fifty-eight buyers from 4 states aggressively bid on the heavy muscled, high performing bulls which sold with complete performance information to include: weaning weights, gain weights, yearling weights, weight per day of age, ratios, rib-eye measurements and scrotal circumference. These Foundation bred bulls were consigned by 24 members of the Central Texas Beefmaster Breeders who are members of the Foundation Beefmaster Association. The bulls had been tested for over 300 days on forages under the Guidelines of the Texas Forage and Grassland Council Forage Bull Development Program.

Topping the sale at \$7,000 was a Frenzel Beefmasters, Temple, Texas consignment which sold to Spade Beefmasters, Menard Texas. Volume buyers included: Arnold Jensen, Lexington, Texas 9 bulls; Rosemary McDowell Ranches, Big Spring, Texas, 5 bulls; Bob Gresham, Centerville, Texas, 5 bulls; and Thomas Ranch, Richards, Texas, 4 bulls.

Over 160 bulls have been consigned for the Seventh Annual Test and Sale. For more information contact: Gary J. Frenzel, Route 3, Box 280, Temple, Texas or call (817) 983-2901

## Welcome New Members

John R. Black

### GUN SITE RANCH BEEFMASTERS

10517 Alameda Ave.

El Paso, TX 79927

915-859-3963

Rendition: 130

Previously a member in 1991

1993 Membership

### NORMAN EDWARDS BEEFMASTERS

Norman Edwards

7112 Harry Cash Rd.

Montasue, CA 96064

916-459-3856

Rendition: 55

Origin: Jim Norem FBA

George Cook-BBU

1993 Membership

Vernon Johnson

### IV J BEEFMASTERS

Rt. 1, Box 217A

Newark, TX 76071

817-489-2058

Rendition: 2

Origin: Lewis G. Jones

1993 Membership

### HANSON BEEFMASTERS

Anthony & Darla Hanson

Route 1, Box 30

Ackerly, TX 79713

806-462-7602

(Address Change)

G. Scott & Joyce Middleton, PhD

### BOSS TAURUS BEEFMASTERS

3946 Zuber Rd.

Orient, OH 43146

(Address Change)

### MORGAN-GIBBONS BEEFMASTERS

Glen D. Morgan

503 Flatrock Rd.

Louisville, KY 40245

(Address Change)

Coy & Joyce Powell

### C & J POWELL BEEFMASTERS

146 Thunder Rd. N.E.

Eatonton, GA 31024

706-485-0510

(Address Change)

## Buyers' and Sellers' Guide

### ALABAMA

**For Sale:** Now taking deposits on bull calves to be weaned in October. Out of Casey 1988 Yearbook Herd Sire and Lasater cows. Some meaty, clean, gentle herd sire prospects.

Picking choice \$870.00, also some pairs and some bred heifers.

### CULL-MAN BEEFMASTERS

Miles Wylie Albright

245 Co. Rd. 1595, Baileyton, AL 35019

205-796-2333 (BEEF)

### ARIZONA

**For Sale:** Several young pregnant cows and cows with calves. Some sired by Mr. America, all are polled

Robert Ott

### OTT BEEFMASTERS

Page, AZ

602-645-3922

### CALIFORNIA

**For Sale:** 50 Yearling bulls. Performance tested. Ten two-year old bulls.

### SHELLER BEEFMASTERS

Carson E. Scheller

805-344-5901

### ILLINOIS

**For Sale:** Yearling Bulls and Heifers.

### GILKESON BEEFMASTERS

This Old Farm

Monica, IL 61559

309-385-4836

### KANSAS

**For Sale:** 18 month old bulls. 15 head of bred heifers. Good selection.

Everett A. Palmer, Jr.

### FLINT HILLS BEEFMASTERS

Beaumont, KS 67012

316-843-2551.

### MISSOURI

**For Sale:** Eight 18 month old Beefmaster bulls, some polled. One 2 1/2 year old RS bull. Select 1992 bull calves now, for November pick up.

### RS RANCH BEEFMASTERS

Roy & Tanya Schoenbeck

Rt. 1, Box 158

Bourbon, MS 65441

314-732-4590

### OKLAHOMA

**For Sale:** We have weaned our best bull crop ever. These bulls will work in any herd. Also a few good yearling bulls left. Bulls are located at the Waurika Ranch.

### L.G. Hargis

Rt. 2, Box 226

Waurika, OK 73573

405-228-2540

### David Hargis

601 No 18th St.

Frederick, OK 73542

405-335-2685

### TEXAS

**For Sale:** 2 or 3 year old pairs with heifer calves - bred back - \$1300 - 25 head. Coming 2 year olds - bred -25 head - \$1,050. Will sell in 5 head lots or more.

Jim Wingate

Beaumont, TX

409-794-2363

### UTAH

**For Sale:** 14 Bred Beefmaster heifers.

Bruce Wallin

5683 No. Hwy 224

Park City, UT 84060

801-649-9670

### VIRGINIA

**For Sale:** Certified Beefmaster bull, born on Lasater ranch in 1989. Statistics: weaning weight 636 lbs.; 91 day gain 204 lbs.; yearling weight 840 lbs.; SC 35 LBROD color Dun \$1,500.00

### MOUNT AIR FARM

Crozet, VA 22932

804-823-5725

# ? Inquiries ?

PF	<b>ALABAMA</b> W. S. Asbridge 2159 Chandlers Rd. Auburn KY 42206	PF	Glen D. Alexander RR2, Box 826 Soldier KS 66540	ED	<b>MONTANA</b> Attn: Laura Woldseth Harlowton Public Schools P.O. Box 288 Harlowton MT 59036	PF	Theodore W. Hytche RRI, Box 208 Porter OK 74454	MM	Ted Scherer Rt. 1, Box 131 Fredericksburg TX 78624
PF	Paul Bullock 1101 Edmonson Dr. Oxford AL 36203	MM	Bob Hill Rt. 1, Box 91 Sofomon KS 67401			DJ	Michael W. Rose 900 Railroad Dr. Ada OK 74820	PF	Charles Wrenn Box 266 Happy TX 79042
PF	<b>ARKANSAS</b> Delbert Jones Rt. 3, Box 32AAA Harrison AR 72601	MM	Britt Hazen 914 Osage Manhattan KS 66502	ED	<b>NEVADA</b> Sandra Whitt 3502 Willow Hills Circle Reno NV 89502	PF	<b>PENNSYLVANIA</b> Larry Phillips RD #2, Box 277A Mill Hall PA 17751	DJ	Elvin D. Glenn P.O. Box 47 Kress TX 79052
PF	Jamie DaVault P.O. Box 1386 State AR 72467	PF	<b>KENTUCKY</b> Allie Goodpaster 657 Bethel Rd. Sharpsburg KY 40374	Tele	<b>NEW MEXICO</b> John Norris 8CR70, Box 57B Lovington NM 88260	PF	<b>SOUTH CAROLINA</b> Glenn Rabon, Jr. 1012 Oak Street Winnboro SC 29180	TFS	James Reinhardt 9898 Club Creek #1302 Houston TX 77036
Tele	Jane Davis P.O. Box 3 BenLemond AR 71823	PF	Sammy Gray, III 1197 Bon Ayr Rd. Park City KY 42160	Tele	<b>NEW YORK</b> Jeff Angle #1 Seneca St. Dundee NY 14837	PF	Larr E. Jackson 750 Ramblin Rd. West Columbia SC 29170	TFS	Felix Kim Johnson 10 Robin Hood Cr. Dayton TX 77535
PF	Linda Black Star Rt. 8, Box 151 Mena AR 71953	DJ	Bert Rogers 2425 W. Hwy 80 Somerset KY 42501	Tele	<b>NORTH CAROLINA</b> H. Mike Mangum 4312 Pigg Mattos Rd. Monroe NC 28112	Tele	G. B. Zsigmon 900 Mackaby Rd. Chesnee SC 29323	DJ	Morris Halliburten Rt. 1, Box 43 Bells TX 75414
Tele	<b>CALIFORNIA</b> Jackie Overton Rt. 4, Box 4230 Orland CA 95963	ED	Allen T. Turner Route 2, Box 301 Falmouth KY 41040	MM	Barbara Davis Rt. 1, Box 231-A Clarkton NC 28433	ED	<b>SOUTH DAKOTA</b> Michael J. Cook Sioux Valley School District #55 P.O. Box 278 Volga SD 57071-0278	ED	Shane Campbelle 4101 Mineral Wells Hwy. Weatherford TX 76086
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LN	James R. Mihalek 2707 N. Boone Road Boone CO 81025	PF	James W. Draugh 20 Prospect Rd. Richton MS 39476	PF	Cecil E. Powell 5102 S.W. Lee Lawton OK 73505	PF	James R. Clanton Rt. 1, Box 1831 Quitman TX 75783	PF	William Mattern Rt. 3, Box 207C Floyd VA 24091
PF	<b>FLORIDA</b> Jim Riels 111 Pierce Road Aubermdale FL 33823	PF	Jerry D. Loden Rt. 5, Box 479 Fulton MS 38843	PF	Bill Wood P.O. Box 250 Sentinel OK 73664	PF	Herbert M. Cook, Jr. 495 South Johnson Giddings TX 78942	PF	Timothy R. Dunn Rt. 3, Box 265 Virginia VA 24598
PF	<b>GEORGIA</b> Keith Boozer 308B W. Spring St. Monroe GA 30655	PF	Danny W. May 399 Angus Drive Holly Springs MS 38635	TFS	Bob Park Rt. 2, Box 95 Sperry OK 74073	PF	Roy & Marilyn Wood 400 Byrne Smithville TX 78957	PF	Salvio Casson Rua Dr. Melo Alves 635 Sao Paulo, Brasil 01417-010
DJ	Gene Hatcher P.O. Box 147 Manchester GA 31816	Tele	<b>MISSOURI</b> Rod Hennegin RR 3 Maryville MO 64468	TFS	Keith Albin Rt. 1, Box 141K Ringling Ok 73456	BF	Doug Anderson 512 Ash Teague TX 75860	MM	Dr. Antonio Jose Gebara AV Paulista 326 Sao Paulo, Brazil 01310
MM	<b>IDAHO</b> Mr. & Mrs. Rob Black P.O. Box 219 Glenns Ferry ID 83623	PF	Nancy Walker Rt. 1, Box 40 Ellsinore MO 63937	PF	Jack McCullar HC 63, Box 158 Hanna OK 74845	PF	Andrew Walters Rt. 5, Box 894 Winnboro TX 75494	MM	<b>MEXICO</b> Lic. Ricardo Cubillas Laborin Apdo. Postal No. 7 Avenida XV No. 121 Guaymas, Son. Mex. 85400
PF	<b>INDIANA</b> Curt Disbro R.R. #3, Box 63 Scottsburg IN 47170	WSF	Bill & Janice Maples Rt. 5, Box 310B Neosho MO 64850	TFS	Ron Wagley P.O. Box 901 Panama OK 74951	PF	Melvin C. Rakowitz Rt. 9, Box 186D Converse TX 78109	AA	<b>PANAMA</b> Manuel Madrid David Chiriqui Entrega General Panama Rep de Panama
DJ	<b>IOWA</b> James R. Wild RR 2 Anamosa IA 52205	ED	Tanner Crane 11207 S. Andrew Sapp Rd. Ashland MO 65010	TFS	Kevin Raley Rt. 2, Box 348 Spiro OK 74959	PF	Ronald B. Thomas 4864 Greenbriar #84 San Angelo TX 76904	AA	<b>PERU</b> Gustavo Bourdieu P.O. Box 713 Iquitos, Peru
DJ	Allen Aochemeyer Rt. 2, Box 45 Hudson IA 50643	PF	Delbert Wright Rt. 1, Box 56 Lathrop Mo 64465	PF	Double KK Cattle Co. 1701 Birch Duncan, Ok 73533	PF	John H. Buck 5627 Terwilliger Houston TX 77056		
MM	<b>KANSAS</b> K. C. Frugoso P.O. Box 1000 Leavenworth KS 66048	Tele	Ron O'Neal Rt. 1, Box 157 Lexington MO 64067	MM	Staar Farm Ardith & Steven Hofmann Rt. 2, Box 202 Wellston OK 74881	PF	Ken Grayson Rt. 1, Box 408G Hooks TX 75561		
		ED	Carmen Webb RR1 Carrollton MO 64633						

NC - National Cattleman

PF - Progressive Farmer

CM - Cattleman

MM - Mail & Miscellaneous

E - Educational

FC - Florida Cattleman

AA - Agricultura De Las Americas

LMD - Livestock Market Digest

WFS - Western Farmer Stockman

WLJ - Western Livestock Journal

TELE - Telephone

BF - Beef

ACB - Arkansas Cattle Business

SS - Stock Show

AC - Alabama Cattleman

MBC - Missouri Beef Cattleman

DJ - Drovers Journal

MR - Missouri Ruralist

## CORRAL OF EVENTS

- December 5, 1992** SWBB Annual Field Day will be held at Ham Wilson Arena, Auburn University, Auburn Alabama, Contact: Jerry Shaw (205) 821-2966.  
*(See story page 2)*
- February 23, 1993** Spring Beefmaster Bull Sale. Isa Cattle Company at Producers Auction, San Angelo, Texas. Contact Laurie Lasater at (915) 949-3763 for details.
- April 10, 1993** Southern Beefmaster Breeders Mississippi Forage Test Sale  
For more information contact: Barry Wallace (601) 736-3557 (night) or Frank Holmes (Test Manager) (601) 876-5204

**FOUNDATION BEEFMASTER ASSOCIATION**  
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