



MARCH, 1992

**FOUNDATION  
BEEFMASTER  
ASSOCIATION**

200 LIVESTOCK EXCHANGE BUILDING  
4701 MARION ST.  
DENVER, COLORADO 80216

# **FOUNDATION FACTS**

Volume XX1, No. 3

## **DIRECTOR'S MESSAGE**

- CERTIFICATE:** *A document containing a certified statement as to the truth of something, or a document certifying that one has fulfilled the requirements. A document evidencing ownership.*
- CERTIFICATION:** *Proof, Authorization, Pledge, Assurance, Affidavit, Evidence, Document.*
- CERTIFIED:** *Means Professional*
- CERTIFY:** *State of Action. Confirm, Guarantee, Attest, Prove, Testify, Vouch For.*

This is Websters definition of certification and certifying. Some of us may have other things we can say about it.

I know there has been a lot of talk about the new certification process both pro and con. Your Board of Directors didn't put the new rules in effect just to raise revenue or force a few people to certify animals. In my opinion several good things can come out of this. As all of us know a certification paper cannot make an animal any better but take a moment and put yourself in an outsiders position. It is kind of hard for us to explain, and for him to understand why some animals have certificates of breeding and some don't. We know, but to the uninformed public it can be confusing.

I think that by certifying everything that we keep, it will add a lot more validity to the ones we sell.

As in the definition above, certified means professional. By having to certify by 12 months of age, it will force a lot of us to run our operations more professionally. I have seen and have been guilty of not branding or identifying animals until they are sold. To an outsider this is not very professional. If we brand or identify, dehorn or tip horns on all our animals by 12 months, everything will look and be more professional to the buyer. He is the one we are trying to impress anyway.

Sure, we will certify some animals that will be culled and that is the reason for the low fee. You can certify three animals for what one cost before.

To me professional is the key word. This has nothing to do with breeding. We still follow Mr. Lasaters ingeniously simple breeding philosophy. This is only another marketing tool. I guess all I am trying to say is give this new approach a good try and see if it will work.

I would also like to take this opportunity to thank everyone in FBA for allowing me to serve you as president this past year. I have said many times that there are no better people in the world than cattle people and the best of them are in FBA. Thanks again.

*Jim Gowan,  
Director*



## Editor's Mail

### ISA Cattle Company Press Release

Buyers from seven United States and two states in Mexico paid \$352,000 for 216 Beefmaster bulls at Isa Cattle Company's twenty-seventh bull sale, for a sale average of \$1,630.

The sale was held February 29th at San Angelo, Texas. Laurie Lasater, president of the firm, was pleased with the large number of buyers, including many repeat customers. Buyers are present from Arizona, California, Florida, Nevada, New Mexico, Oklahoma and Texas, as well as Chihuahua and Coahuila.

The top-selling bull, raised by First Continental, sold to Lykes Brothers of Okeechobee, Florida for \$4,400.

Volume buyers included the following: Throckmorton Land & Cattle, Throckmorton, TX, 27 bulls, \$40,550; LGJ Cattle, Fallon, NV, 25 bulls, \$35,750; Eddie Lumpkin, Okeechobee, FL, 18 bulls, \$27,900; Fernanco Gonzalez, Chihuahua, 16 bulls, \$23,950; Daniel Boone, Rosita, Coahuila, 15 bulls, \$23,750; A.C. Jones, Corpus Christi, TX, 13 bulls, \$19,950; Triangle Cattle Co., Ft. Sumner, NM, 9 bulls, \$16,250; Matt Brown, Eldorado, TX, 7 bull, \$10,550; Richard Wright, Omaha, TX, 6 bulls, \$9,150; Les Armour, Roswell, NM, 5 bulls, \$8,600; Bobby Straub, Pearce, AZ, 4 bulls, \$11,300; Charles Johnson, Naples, TX, 4 bulls, \$6,650; Joe Mendiburu, Odell, CA, 3 bulls, \$6,200; Buckhorn Cattle Co., Truth or Consequences, 3 bulls, \$5,300; Lykes Brothers, Okeechobee, FL, 3 bull, \$8,400; Alberto Muzquiz, Rosita, Coahuila, 3 bulls, \$5,300; JSL Ranch, Naples, TX, 3 bulls, \$4,900; Rafter C Trust, Levelland, TX, 3 bulls, \$4,600; Ana Guadiana, Sabinas, Coahuila, 3 bulls, \$4,550; Richard Champion, Artesia, NM 2 bulls, \$3,250; Gary Weishuhn, San Angelo, TX, 2 bulls, \$3,050; Richard Happner, London, TX, 2 bulls, \$3,600; Upton Ranch, San Angelo, 2 bulls, \$3,300; and Terry Nelson, Dell City, TX, 2 bulls \$3,000.

Lasater reported 20 buyers of one bull from Texas, Mexico and Oklahoma, Colonel Skinner Hardy of Bakersfield, CA handled the auctioneering.

## 21st Annual FBA Convention

Plans for the 21st Annual FBA Convention are complete and a good time is planned for all. Highlight of the convention will be a 3 man panel discussion. Dan Campbell, Nature Conservancy, Wayne Herge, Private Rights in Federal Lands, and Stan Parsons, Ranch Management Consultants will headline this panel. Dr. William Broussard and Jake Flake will moderate.

Dear Mary,

Please find enclosed my dues and inventory for 1992. We've had a hard year with a bad drought this summer and a cold wet winter so far. It has been a very stressful time on cattle but given all the adversities, my Beefmaster Cattle are performing very well. All of my cows have calves, with four of them being first calf heifers. This is my best calf crop ever since I purchased my first Beefmasters in 1986. I am seeing a growing interest in Beefmaster cattle in this area and I believe there is great potential for growth of our association. I would appreciate it very much if you could send me some promotional material. Thank you very much and keep up the good work.

*Sincerely,  
Kevin Puddick, ARK*

Dear Mary,

This ranch will be included in a television feature on the Great Plains which will air on TBS February 25 (45 minute version) and later on PBS (56 minute version).

You may want to mention this in the newsletter.

*With best regards,  
Dale Lasater*

**The 1992 membership books are at the printers. We should be able to mail them out by March 25th.**



## ANNUAL FIELD DAY

Panhandler New Mexico Beefmaster Breeders held their annual field day Saturday, March 7th at Clarendon, Texas. There was a good group gathered to hear Charles Deyhle, DVM and Jack Moorman and FBA president Bev Sparrowk speak. Much interest was shown in the live animal display. A delicious lunch was served. Bev Sparrowk and Mary Wilkinson spent the weekend as guests of Faye and O.C. Rumpley. One new member was signed up for FBA. Numerous door prizes were awarded.

## BEEF "ON" FORAGE BULL TEST UPDATE

On Saturday, March 7, the Central Texas Beefmaster Breeders conducted their monthly 28 day weighing of 137 Beefmaster Bulls from 29 consignors. They are being tested on a 300 day forage test under the guidelines of the Texas Forage and Grassland Council Forage Bull Development Program. After 84 days the 12 month old bulls have a current A.D.G. of 2.4 pounds, an average W.D.A. of 2.34 and a current average weight of 965 pounds.

The 4 top consignments are a Spade Beefmaster #109 with a 2.75 W.D.A., Ratio 117, Long Beefmaster #108 with a 2.74 W.D.A., Ratio 117, Tate Beefmaster #173 with a 2.73 W.D.A., Ratio 117 and a Myers Beefmaster #117 with a 2.73 W.D.A., Ratio 117.

A June 6 Field Day is planned at the Bull Test Facility, Lexington, Texas with a sale planned for October 17, in Brenham, Texas. For more information contact: Gary J. Frenzel 817-983-2901.

## CENTRAL TEXAS BEEFMASTERS BREEDERS REPORT

CTBB held its annual meeting on Saturday, February 8, 1992, at the Stagecoach Inn in Salado, Texas. There were 49 members and guests present. Door prizes, consisting of 1,200 lbs. of range cubes, donated by local feed dealers, and caps and glasses, donated by FBA were given. Ron Hathcox from MannaPro Corporation gave an excellent presentation on the mineral needs of cattle.

The 1992 Field Day will be held June 6 at the bull test facility on the Clifton Marek Ranch. A hamburger supper will be held on Friday evening for all CTBB-FBA members and guests.

The Ranch Tour for 1992 is scheduled for July 11 at the Bob Waddle-John Swearingen (Spade) Ranch near Menard, Texas (about 60 miles east of San Angelo). A chartered bus will travel from the Temple area, or individuals may travel by private car.

The CTBB Beef "On" Forage bull sale will be held on Saturday, October 17, 1992, in Brenham, Texas. We have an excellent group of bulls this year with a lot of herd sire prospects developing. Anyone wanting more information on the bulls should contact Gary Frenzel (817) 983-2901, or Clifton Marek (409) 884-4931.

Please mark these CTBB functions on your calendars. Anyone wanting more information on these upcoming CTBB activities or CTBB itself may contact me or any CTBB officer.

*Ronnie Ranly*  
CTBB Secretary/Treasurer

## Welcome New Members

### CALIFORNIA WILTON BEEFMASTERS

Don Wilton  
P.O. Box 1219  
Turlock, CA 95381  
209-529-1478

Rendition: 14  
Origin: Charles Duree, Charles  
Larson & Russ Santos

### KANSAS KEY'S BEEFMASTERS

3687 Vermont Road  
Wellsville, KS 66030  
913-883-4200

Rendition: 34  
Origin: D-Glenn Beefmasters &  
Flint Hills Beefmasters

Frank & Jane C. Shay  
SHAY BEEFMASTERS  
Rt. 1, Box 22A  
Fredonia, KS 66736

316-378-2086  
Rendition: 20  
Origin: Bicknell Beefmasters

### MISSOURI LAWR-SONS BEEFMASTERS

Lawrence J. and Larry L. Ownby  
R.R. #2, Box 159  
Sweet Springs, MO 65351  
816-335-6583 or 4739

Rendition: 8  
Origin: T-Rugg Beefmasters

### MEXICO RANCHO ORO NEGRO BEEFMASTERS

Ignacio Guerrero Arcocha  
P.O. Box 230  
Tuxpam, Veracruz 92800  
Mexico

905-540-2607  
Rendition: 158  
Reinstatement  
Previously a member in 1989

### NEW MEXICO H.L. & Gretchen Cleff CLEFF BEEFMASTERS

P.O. Box 1474  
Pena Blanca, NM 87041  
505-465-2366  
Rendition: 9  
Origin: Pena Blanca Beefmasters

### OHIO STEPHEN & GINA ROSEBERRY & SONS ROSEBERRY BEEFMASTERS

8885 Runkle Rd.  
St. Paris, OH 43072  
513-663-5406  
Rendition: 8  
Origin: Bicknell Beefmasters

TEXAS  
DONNELL BEEFMASTERS  
Steven R. Donnell  
P.O. Box 65  
Umbarger, TX 79091

806-499-3287  
Rendition: 33  
Origin: Grover Shade, Lucy  
Mihatsch & Ronald Ranley

### SOLEDAD BEEFMASTERS M.E. Garza, Jr.

P.O. Box 905  
Hebbronville, TX 78361  
512-527-5163  
Rendition: 18  
Prefix change only: Previously  
M.E. Garza Beefmasters

Milton H. Fortson  
CIRCLE-F BEEFMASTERS  
Milton H. Fortson  
Route 4, Box 88  
Temple, TX 76501  
817-770-1861  
Rendition: 13  
Origin: Grover Shade,  
Lucy Mihatsch & Ronald Ranley

# FEE SCHEDULE

The fee for all certificates is \$12.00 until June 30th. After that date the new fees go into effect.

Cattle Age	Certificate Cost	2nd Cross Certificate Cost	1st Cross Certificate Cost
Cattle under 12 months old	\$12.00	\$12.00	\$12.00
Cattle 12-24 months old	\$50.00	\$30.00	\$15.00
Cattle 24 + months old (Includes cost of 1st Transfer)	\$100.00	\$50.00	\$25.00

All cattle born before 12-31-90 may be certified at either the \$12.00 fee before June 30, 1992 or they may be grandfathered at a \$35.00 fee after that date.

Duplicate Certificate .....	\$15.00
Transfer of Ownership (2nd & Subsequent Transfers) - FBA Member .....	\$15.00
Transfer of Ownership (2nd & Subsequent Transfers) - Non-Member .....	\$20.00
Transfer of Ownership-1st Cross Female (2nd & Subsequent Transfers) .....	\$10.00
Transfer of Ownership-2nd Cross Female (2nd & Subsequent Transfers).....	\$10.00
Exchange other Certificate for FBA Certificate.....	\$15.00
*Annual Membership Dues.....	\$45.00
Membership Dues - <u>Reinstatement</u> (After March 1st).....	\$55.00
*Inventory Fee (Cows over 24 Months) .....	\$2.00
*Inventory Fee (Bulls over 12 Months).....	\$2.00
*Inventory Fee (All others over 12 Mo. with 50% Beefmaster Blood).....	\$1.00
Application for Certificate of Breeding forms (Set of 25).....	\$5.00
Bill of Sale transfer forms (Set of 25).....	\$5.00

\*New Members joining after July 1st Pay only 1/2 of Dues & Inventory

**Note:** Requests for Certificate of Breeding should be put on Application for Certificate of Breeding form which certifies the authenticity of the Beefmasters. Yellow copy of Bill of Sale should be sent with request for transfer of ownership. These copies are used to process requests and serve as permanent records.

**Note:** Members Outside of U.S.A. pay only 1/2 of all above-listed fees.

## DIRECTOR'S MESSAGE

Recently while showing cattle to a prospective buyer, he commented on the vet supplies that were in my truck. "I thought these Beefmasters were easy calvers and could stand on their own." I said, "they are easy calvers and by using Beefmasters Bulls you will significantly reduce calving problems." But I went on to explain that Beefmasters are animals and problems do occur. The reason I pack a calf puller is preparedness. If an emergency does occur, then I will be prepared in an instant to take the appropriate measures to insure a safe birth. There is not a Breed on the face of this earth that can be labeled, trouble-free. We as cattlemen have a responsibility to our cattle and our customers. To tell anyone Foundation Beefmasters are trouble-free, is a misnomer. But, due to their natural selection based on the Lasater philosophy, they do dramatically reduce the incidence connected with calving and normal health problems. I would never claim total elimination, they are animals.

I talked with several individuals that are dissatisfied with our cattle simply because they felt the owner misrepresented the animals. These people truly believed what they were told. Subsequently, they stood by while losses occurred. Ex. - one man let an animal die because

he thought Beefmasters could stand on their own. Another let a calf freeze to death in sub-zero conditions for the same reason. I know what you're thinking and you're right. These people lack the knowledge and education to act responsibly. But, we as breeders also have a responsibility to act honestly and intelligently. Inform and educate your customers and by all means stand behind your product. There is no room in our profession for misinforming a potential customer.

If a potential customer is searching for trouble free cattle, they will have a disappointing search. They are also in the wrong profession. Life, death and problems go hand in hand in the cattle business. If one cannot suffer thru the bad times, then one should choose another profession. But, if these people are not educated to the possibilities that face a cattleman, then they will display hostility when loss occurs. So please inform your customers to the rigors of raising cattle, but also educate them to the splendid advantages to using Foundation Beefmasters. The truth is, cattle face uncertainty in harsh environments, but Foundation Beefmasters are the best equipped to handle those realities.

*Ron Freeman*  
Director

# Buyers' and Sellers' Guide

## ARIZONA

### SCHELLER BEEFMASTER BULLS

For Sale: 17 Two Year Olds, 40 Yearlings  
Lasater and Casey Genetics. 100%  
Guaranteed.

Located at Amado, AZ  
Carson E. Scheller  
805-344-5901

## COLORADO

For Sale: 75 Bred heifers certified one brand  
part bred AI to leading Lasater ranch herd  
sires. Sept. Delivery.

Call Duke Phillips 719-541-2855 or  
948-2289 (Evening).

Dale Lasater  
719-495-3432 (Evening)

## KANSAS

For Sale: 6 two year old bulls, 5 yearling  
bulls, top genetics.

Gerald Anderson  
HCR3 Box 83  
Goodland, Kansas 67735  
913-899-2934

For Sale: Polled Beefmaster bulls, 2 year old  
& yearlings. Bred Heifers to calf in spring,  
some polled.

### K.A. BEEFMASTERS

Art Leger  
1118 Royal Rd.  
Wichita, KS 67207  
316-788-3001 (Ranch)  
316-683-8978 (Office)

## MISSOURI

For Sale: 20 Beefmaster Bulls, yearlings to 3  
year olds. Some polled, good dispositions.  
Acclimated to fescue pasture and cold winters.

### RS RANCH BEEFMASTERS

Roy and Tanya Schoenbeck  
Rt. 1, Box 158  
Bourbon, Missouri  
314-732-4590

For Sale: 10 yearling bulls, 3 two year olds

### SQUIRES BEEFMASTERS

Paul C. Squires  
Hwy 47, P.O. Box 117  
Hawk Point, MO 63349  
314-528-8120 (Res)  
314-338-4591 (Office)

For Sale: 50 yearling heifers

### HORSE CREEK BEEFMASTERS

Roy Moore  
Lamar, MO  
417-682-3868

## MONTANA

WANTED: A polled solid red, exceptional  
heavy weaning weight, growth & muscling  
with minimum sheath, good disposition.

### Kenneth A. Coulter & Sons

### COULTER BEEFMASTERS

HC 60, Box 36  
Brusett, MT 59318  
406-557-6240  
406-557-2517

## OKLAHOMA

For Sale: 10 top bull calves from last years  
weaning. Some of which are the best we ever  
weaned. Calves old enough for light service  
this spring.

L. G. Hargis, Jr. and David Hargis  
Rt. 2, Box 226  
Waurika, OK 73573  
405-228-2540

## SOUTH DAKOTA

For Sale: 9 months to 2 years old, Lasater  
genetics.

Paul Juel

### CROWN JUEL BEEFMASTERS

R.R. 3, Box 21  
Canton, SD 57013  
605-987-5872

## TEXAS

For Sale: Lasater, Casey & Miller breeding.  
20-30 month old bulls. Bangs free herd #6148.  
Charter Member of FBA.

Bunky Smith

### LAZY S BEEFMASTERS

Rt. 1, Box 79  
Detroit, TX 75436  
903-632-5760

For Sale: 5 two year old bulls, some are  
polled.

### BELLOWS BEEFMASTERS

V.P. Bellows  
509 Tina  
Quitman, TX 75783  
903-763-4040

# Welcome New Owners

## ARIZONA

Joe B. Giaccolletti  
P.O. Box 881  
Bisbee, AZ 85603

## ARKANSAS

Mike or Ed Andrews  
Rt. 1, Box 88  
Center Ridge, AR 72027

Geani Johnson  
1075 Banner Loop  
Concord, AR 72523

Hassel Morton  
150 Stacey Springs Rd.  
Quitman, AR 72131

Lavon Morton  
1550 Stacey Springs Rd  
Quitman, AR 72131

W.E. Verkler, Jr.  
Rt. 1,  
P.O. Box 188  
Black Rock, AR 72415

Robert E. Heard  
Rt. 2, Box 142B  
Blald Knob, AR 72010

Jerry Johnson  
99 Bevins Rd.  
Quitman, AR 72131

Griffis Farms  
176 Griffis Rd.  
Judsonia, AR 72081

Frank Mathis  
Box 417  
Harrison, AR 72601

**CALIFORNIA**  
Gordon Bruce  
26055 68th Ave.  
Los Molinos, CA 96055

**COLORADO**  
Robert Clyncke  
7978 Baseline Rd.  
Boulder, CO 80303

**FLORIDA**  
William L. Treuarthan  
Rt. 2, Box 56  
High Springs, FL 32643

Paleaze & Sons Ranch  
Hwy 40, P.O. Box 1291  
Okeechobee, FL 34973-1291

**GEORGIA**  
Woodrow Griffith, Executor  
Raymond L. Griffith Estate  
225 Cherokee Ave.  
Athens, GA 30606

T.B. Hansford  
P.O. Box 91  
Watkinsville, GA 30677

Lloyd Hansford  
1550 Wire Bridge Rd.  
Watkinsville, GA 30677

**IDAHO**  
Kevin Hudman  
675 North 3600 East  
Menan, ID 83434

**ILLINOIS**  
David Elson  
Rt. 2  
Windsor, IL 61957

**KANSAS**  
Orlin V. Russell  
RR 3, Box 164  
Fredonia, KS 66737

Dennis Doherty  
Rt. 1, Box 7H  
Osawatomic, KS 66064

**MISSISSIPPI**  
Fletcher A. Rhinehart  
P.O. Box 831  
Waynesboro, MS 39367

Doug Dearman  
P.O. Box 856  
Leakesville, MS 39451

**MISSOURI**  
Mark Page  
Leslie, MS 63056

Lloyd Reinkemeyer  
R #6 3318 Bald Hill Rd.  
Jefferson City, MO 65101

Don Cutler  
Rt. 1, Box 95  
Willard, MO 65781

Bob Moore  
HCR 5, Box 140  
Theodosia, MO 65761

Ken Groom, Jr.  
Rt. 1, Box 189-B  
Crane, MO 65633

Danny Shoemaker  
Rt. 1  
Collin, MO 64738

Larry Walters  
Lowry City, MO 64763

Dennis Goetz  
Rt. 3  
Cole Camp, MO 65325

Delbert Hostetler  
Rt. 1, Box 15C  
Otterville, MO 65348

James K. Howe  
Rt. 1  
Rockville, MO 64780

Robert Hufft  
Rt. 4, Box 550  
Rogersville, MO 75642

Clayton Hughes  
Rt. 1  
Collins, MO 64738

Brent Jones  
Rt. 20, Box 2284-F  
Springfield, MO 65803

Ted Neuner  
Rt. 2, Box 140  
Linn, MO 65051

Lawrence & Shirley Cothran  
P.O. Box 32  
Cook Station, MO 65449

Wm. J. O'Dell  
Rt. 2  
Excelsior Springs, MO 64024





## CORRAL OF EVENTS

- |                      |  |
|----------------------|--|
| March 19, 1992       | Kuykendall Bull Sale<br>Approximately 60 bulls for sale. Vale, Oregon – Doug Kuykendall (503) 893-6525 or (503) 843-6161                                       |
| March 28, 1992       | Panhandle New Mexico Beefmasters Breeders Annual Spring Sale<br>Amarillo, Texas – Details call (806) 847-2635.   |
| April 11, 1992       | Southern Beefmasters Breeders - Forage Tested Bull Sale<br>Tylertown, MS - Contact Frank Holmes (601) 876-5284   |
| April 11, 1992       | HOA Sale, Mt. Vernon, Missouri - Melton Sale Barn. Details available later.  |
| April 11, 1992       | Six L. Sale, Lasater Ranch<br>75 La Esperanza, Flint Hills & Butler Ranch Beefmasters. - Contact Duke Phillips (719) 948-2289                                  |
| April 18, 1992       | 2nd Annual Mo-Kan Beefmaster Production Sale. Henry County Fair Grounds,<br>Clinton, MO. Contact Jack Gregory 816-267-3385.                                    |
| April 18, 1992       | 8th Annual Field Day for Arkansas Beefmaster Breeders will be held at White County Fairgrounds,<br>Searcy, Arkansas for details call Howard Froud 501-728-4267 |
| May 1 & 2, 1992      | FBA Mid-Year Board Meeting - Denver, Colorado  |
| June 6th             | 6th Annual CTBB Field Day, Lexington, Texas<br>Contact Gary Frenzel 817-983-2901.  |
| August 1, 1992       | South West Beefmaster Breeders<br>Annual Field Day will be held at Shiprock, New Mexico – Details available at later date.                                     |
| September 9-10, 1992 | Lasater Ranch Bull Delivery - Matheson, Colorado – Details available at later date.  |
| September 19, 1992   | Heart of America Beefmasters Breeders Field Day<br>Ft. Scott, Kansas – Details available at later date   |
| October 17, 1992     | 6th Annual Beef "On" Forage bull sale - Brenham, Texas, more later.  |
| October 24, 1992     | Arkansas Beefmaster Breeders Sale, details later. (Springdale, AR)   |
| November 5-7, 1992   | FBA Annual Convention - Scottsdale Hilton, Phoenix, AZ   |

**FOUNDATION BEEFMASTER ASSOCIATION**  
200 LIVESTOCK EXCHANGE BUILDING  
DENVER, COLORADO 80216  
TELEPHONE (303) 294-0847

**BEEFMASTERS!  
A PLAN FOR  
PROFIT**



**RANLY BEEFMASTERS**  
Ronald C. & Lanette Ranley  
Route 2, Box 17  
Lott, TX 76656

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Mary M. Wilkinson, Executive Secretary. Editor's note: The views and opinions expressed in all articles and comments included in this publication are not necessarily those of Foundation Beefmaster Association.