

JULY/AUGUST 1992



**FOUNDATION
BEEFMASTER
ASSOCIATION**

200 LIVESTOCK EXCHANGE BUILDING
4701 MARION ST.
DENVER, COLORADO 80216

Volume XX1, No. 7

FOUNDATION FACTS

Mexican Decision Good For U.S. Meat Exports

Denver—A decision by Mexico to accept USDA certification that all USDA inspected meat plants meet Mexican safety and inspection standards is good news for the American meat industry, according to Mark Gustafson, U.S. Meat Export Federation senior vice president.

“This decision will keep product moving and prevent a major disruption in U.S. meat exports to Mexico,” Gustafson said. “Obviously, this is good news for the U.S. meat industry, particularly those companies that have worked hard to establish good business relations in the Mexican market.”

Mexico is the fastest growing export market for U.S. meats. In 1991, the U.S. sold \$377.3 million in beef, veal, pork and lamb products to Mexico; an 88 percent increase from the year before.

Earlier this year, the Mexican government adopted a new inspection policy which would have required all U.S. plants exporting to Mexico to have been inspected and approved by Mexican officials. These standards are the same as those required in the U.S. by USDA's Food Safety and Inspection Service. The deadline for these reviews was to be August 15.

Under a new memo of understanding between USDA and the Mexican Secretary of Agriculture and Water Resources, Mexico will accept USDA certification that all USDA inspected plants meet Mexican safety and inspection standards. USDA issued this certification to Mexico earlier this month. As a result, U.S. plants will not have to be reviewed by Mexican officials.

Gustafson noted that U.S. packers are still concerned about Mexico's latest inspection requirements at the border for U.S. meat products. “We're seeing delays up to three days at some locations, which is too long,” Gustafson said. He added that only U.S. boxed beef is being checked and that USDA is pressing hard to resolve the problem.

“The important thing today,” Gustafson concluded, “is that U.S. plants now know what to expect and that U.S. meat exports to Mexico will continue.”

The U.S. Meat Export Federation is a national trade association responsible for developing foreign markets for U.S. beef, veal, pork and lamb products. Headquartered in Denver, USMEF has marketing offices in Mexico City and other markets around the world.

House Votes To Hike Grazing Fee 33.3%

The House voted July 22 to increase the federal grazing fee arbitrarily by 33.3 percent in fiscal year 1993. The bill passed by 81 votes. A similar bill last year passed by 89 votes. The narrower margin indicates more members of Congress understand the complexity of the issue, due partly to an extensive livestock industry information campaign, says NCA Federal Lands Committee Chairman Jack Metzger of Flagstaff, Ariz. The livestock industry has argued continually that the grazing fee should be set as part of the authorization process for approving federal programs and not as part of the appropriations, or funding, process. The measure now goes to the Senate where the livestock industry successfully has blocked it in the past. At press time, a Senate Interior Appropriations bill being considered by the Energy and Natural Resources Committee did not include any grazing-fee language.



Editor's Mail

Dear Mary,

Denton, my son passed away May 2, 1992 of a sudden heart failure. He was only 34 years old. Denton was well known by many of the HOA members and attended their sales.

Denton and I were partners in the Siegel Beefmasters operation.

I thought some of the members would like to know.

He truly loved his Beefmaster cattle and appreciated good cattle.

Yours truly,
Darle Siegel

Dear Mary,

Congratulations on surpassing your annual NCA-PAC fundraising goal for last year. Thanks to your continued support NCA-PAC had a record fundraising year. We generated \$316,541.12 for the political process, \$1,541.00 over the optimum goal!

Please accept this plaque as token of our appreciation for all the time and effort you put forth in surpassing your goal. In addition to the office plaque NCA-PAC is sending a smaller plaque to your association's NCA-PAC Chairman and President. Recognition was based on dollars raised from April 1, 1991 - March 31, 1992.

Once again, thank you for putting forth the extra effort last year. If you need any assist in generating this year's NCA-PAC fundraising goal please give Pamela Fyock a call at 202/347-0028. Don't forget this year is a short budget year for NCA-PAC. The year runs from April 1992 - October 31, 1992.

Sincerely,
Gary Short
NCA-PAC Chairman

Houston Livestock Show Elects New Officers

The Houston Livestock Show and Rodeo has elected four new vice presidents and other Show officials as well. Elected to their first time as vice presidents were Richard E. Bean, John H. Causey, Suzanne Epps and Robert V. McAnelly, all of Houston.

Re-elected were Hal Hillman as chairman of the board and James R. "Dick" Graves as president. Also re-elected as vice presidents were Don Buckalew, Max C. Butler, M.D., Larry L. Carroll, W. Thad Gilliam, T.A. "Tom" Glazier, George R. Hinsley, W.A. "Sonny" Lewis, Jim Lightfoot and Howard H. "Red" Moore.

Re-elected to the Show's Executive Committee were James O. Bloodworth, Don D. Jordan, John O. Smith, Clayton Underwood and P. Michael Wells. also serving on the Executive Committee were past Show presidents Joseph T. Ainsworth, M.D., Allen H. Carruth, E. Norwin Gerhart, Hal Hillman, Stuart Lang, Louis M. Pearce Jr. and Tommie Vaughn. Honorary lifetime members of the Executive Committee are Gordon Edge, Douglas B. Marshall and Gail Whitcomb.

At the Show's annual meeting held Tuesday, May 26, a total of 15 new members were added to the board of directors. They were: Dennis E. Bolding, Wayne Frederick, John Whipple Gunn, Jeff Harris, Ronald A. Kapche, G.W. "Jerry" Kent, F. Craig Magee, Ross D. Margraves Jr., Gary M. Pearce, Patrick R. Perry, Roy T. Timmer Jr., Jack A. Ritter, Julius M. "Mac" Ruffeno, R. H. "Steve" Stevens and Harold D. Ward.

The 1993 Houston Livestock Show and Rodeo is scheduled to begin with horse show competition Wednesday, Feb. 17, followed by other livestock competition starting Saturday, Feb. 20. The first rodeo performance will be held Sunday, Feb. 21, with all events concluding Sunday, Mar. 7.



Central Texas Beefmaster Breeders Ranch Tour

Sixty members and guests participated in the Central Texas Beefmaster Breeders Ranch tour on July 11 to the Spade Ranch near Menard, Texas.

After viewing a great set of Beefmaster cattle, our hosts, John and Jo Swarengen and Bobby and Sherry Waddle, (owners), treated us to a delicious Texas Barbeque lunch. Thanks, John, Jo, Sherry and Bobby, for your hospitality and hard work. This was our third ranch tour and after seeing the interest we've had, we are planning another ranch tour in 1993.

Ronnie Ranly
CTBB Secretary/Treasurer

Southwest Beefmaster Breeders

Saturday August 1, over 100 interested Navajo Indians and other cattlemen gathered at the Chapter House in Shiprock, New Mexico for a Beefmaster field day.

Speakers included G. Scott Middleton, Norman Wolf, extension agent, Joe Quintana, DVM and Bev Sparrowk, FBA President.

Two \$500.00 Gift Certificates were awarded along with other prizes. A live animal display was one of the highlights. A delicious lunch was served.

Mamie and Milford Denetclaw planned and made all arrangements and we thank them for an excellent field day. We appreciate their hard work.

Beef "On" Forage Field Day

On June 6, the Central Texas Beefmaster Breeders Beef "On" Forage Bull Test held their Sixth Annual Field Day. Over 200 members and guests from five states attended the field day which was held at the Bull Test Facility on the Clifton Marek Ranch, south of Lexington, Texas.

The field day included guest speakers, door prizes, BBQ lunch, sponsor presentations and inspection of 130 forage developed bulls.

Featured speaker, Laurie Lasater of San Angelo, Texas spoke about the importance of performance testing bulls from within a contemporary group (90 days of age or less) and performance testing them in a uniform environment. A system Tom Lasater (founder of the Beefmaster breed) started over 50 years ago and still practices today.

Dr. Neil Pratt, Extension Forage Specialist at Texas A & M University spoke on the importance of high quality forage and hay production, a practice available by soil testing and proper fertilization.

FBA president Bev Sparrowk of Clements, California spoke of the Association's growth and unique aspects available to its members.

Winner of the two \$500 Certificates were Steven Ruzicka, Godley, Texas and Pat Lanier, Giddings, Texas.

Following the sponsor presentations, the group inspected the 130 bulls on test. These bulls will sell with complete performance information October 17, at the Washington County Fairgrounds, Brenham, Texas. A video tape of the bulls is available to prospective buyers. For more information concerning the forage testing video or sale contact: Gary J. Frenzel, Rt. 3, Box 280, Temple, Texas 76501. (817) 983-2901.

Sierra Pacific Beefmaster Breeders

Sierra Pacific Beefmaster Breeders will be holding their field day on Saturday, August 29, 1992. It will be hosted by Denny Beefmasters, Goose Valley Ranch, Burney, California. Registration will begin at 9:00 am. For more information contact George Cominos, Field Day Chairman at (408) 678-2503. The field day is sponsored by Sierra Pacific Beefmaster Breeders, Carson Scheller, President.

The days events will include a free barbeque lunch, a drawing for \$500 Gift Certificate towards the purchase of a Beefmaster animal, and a live cattle display. Speakers will include Bev Sparrowk, FBA President, Bob deBraga, ZX Ranch, Dr. G. Scott Middleton, Plus HRM Specialist. Please join us for a great day!



Welcome New Members

Brockinton Farms
BROCKINTON BEEFMASTERS
 Randy Brockinton
 4533 Driskell Road
 Cabot, AR 72023
 501-988-2103
 Rendition: 37
 Origin: Howard Froud

DUNN'S BEEFMASTERS
 Paul W. & Dianne Dunn, Sr.
 4115 Old Chismville Road
 Greenwood, AR 72936
 501-996-2512
 Rendition: 6
 Origin: Rocky Ridge Beefmasters and Rau Beefmasters

MAULDIN BEEFMASTERS
 Charles Mauldin
 175 Mauldin Rd.
 Quitman, AR 72131
 501-589-2628
 Rendition: 38
 Origin: Howard Froud

Harold & Kris Casto
H & K BEEFMASTERS
 1720 Holt Ave.
 Los Altos, CA 94024
 415-965-4448 (Res.)
 415-961-8922 (Days)
 Rendition: 9
 Origin: Snowflake Beefmasters

Daisy Creek Ranch
DOUBLE G BEEFMASTERS
 Robert Gemachlich
 17715 State Hwy 89
 Hat Creek, CA 96040

916-335-3689
 Rendition: 26
 Reinstatement

Martin C. & Valerie A. Morales
VAL-MAR BEEFMASTERS
 32001 Navarro Ridge Road
 Albion, CA 95410
 707-937-0962
 Rendition: 17
 Origin: Dan Kurtz

Russell W. Santos
SANTOS RANCH BEEFMASTERS
 16419 Claribel Rd.
 Waterford, CA 95386
 209-847-2404
 Rendition: 75
 Origin: Gayle Evans

JACOBS FARM BEEFMASTERS
 David F. & Janice Jacobs
 2740 W. Kistler Rd.
 Ludington, MI 49431
 616-843-9549
 Rendition: 11
 Origin: Ron Freeman & Don Gilkerson

Miss Lorie King
LORIE KING BEEFMASTERS
 Route 2, Box 86
 Magee, MS 39111-9802
 601-847-0174
 Rendition: 4
 Origin: Mary Atkisson & Two BBU Bulls

GOLDEN GROVE BEEFMASTERS
 George D. Nichols
 Rt. 2, Box 138
 Golden City, MO 64748

417-682-6003 or 537-4497
 Rendition: 11
 Origin: Charles A. Bird, Jr.

Larry J. & Linda K. Hale
LAR-A-LINDA RANCH BEEFMASTERS
 P.O. Box 147
 Sheldon, MO 64784
 417-884-2211
 Rendition: 274
 (Prefix Change)
 (Previously Larry Hale Beefmasters)

Flying S Ranch
FLYING S BEEFMASTERS
 Steven Snead
 6106 S. Memorial
 Tulsa, OK 74133
 918-252-9322
 Rendition: 9
 Origin: Howard Froud

GRAND RIVER BEEFMASTERS
 Doug & Lester Cross
 Route 2, Box 258
 Pryor, OK 74361
 918-825-1885
 Rendition: 10
 Origin: Buster, Gregory, Gilkeson, Schoenbeck & Oran Tracy

VERDANT VIEW BEEFMASTERS
 Dr. Terry D. Powell
 4601 Bemie Rd.
 Claremore, OK 74017
 918-341-1581
 Rendition: 8
 Origin: Jim Willis

OLEO BEEFMASTERS
 Charles M. Cavender & Sons
 (Mailing Address)
 417 Byron Street
 Fort Worth, TX 76114
 (Ranch Address)
 Route 1, Box 64RR
 Decatur, TX 76234
 817-737-3538 (Res.)
 817 433-8903 (Ranch)
 (Address Change)

RUCKER'S FIVE-J BEEFMASTERS
 James & Jane Rucker
 Rt. 1, Box 34B
 Comanche, TX 76442
 915-356-5700
 Rendition: 13
 Origin: Ray Todd, Ken Johnson & Brannon

SHERWOOD BEEFMASTERS
 Joel & Pam Sherwood
 Box 494, 904 Dalhart St.
 Wellington, TX 79095
 806-447-5065
 Rendition: 12
 Origin: O.C. Rampley & Jerry Hicks

VAUGHN FARMS BEEFMASTERS
 David & Kim Vaughn
 Rt. 1, Box 164
 Petersburg, TX 79250
 806-983-2656
 Rendition: 35
 Origin: Gale Stafford & L. Lasater

Welcome New Owners

ALABAMA
 Alfred Bryan
 Rt. 1, Box 55
 Falkville AL 35622
 J. Bruce Priester
 6404 Lee Rd. 95
 Opelika AL 36801
 William W. Whorton, III
 1060 County Rd. 83
 Cusseta AL 36801

ARIZONA
 Luke Ray
 P.O. Box 2402
 Flagstaff AZ 86003
 Bernice Begay
 P.O. Box 5213
 Leupp AZ 86035
 Ray Bitsoie
 P.O. Box 338
 Joseph City AZ 86032
 Donald Williams
 Box 1685
 Tuba City AZ 86045
 David D. Shorty
 P.O. Box 57
 Gclnado AZ 86505

ARKANSAS
 Jerry Mathis
 Rt. 1
 Everton AR 72633
 Rick Webb
 114 Dewey Rd.
 Pangburn AR 72121
 Dwayne Bird
 1776 Fairview Rd.
 Searcy AR 72143
 Wyatt & Son Dairy
 3541 Hwy 36 West
 Searcy AR 72103

Benjamin Hensley
 293 Hickory Flat Rd.
 Pangburn AR 72121
 Don & Anita Gustin
 RR #5
 Berryville AR 72616
 James K. Mahan
 Rt. 2
 Damascus AR 72039
 Donna Elliott
 Rt. 2, Box 23
 Palestine AR 72372
CALIFORNIA
 Melvin & Mavis Wright
 Box 428
 Mantion CA 96059

Bob & Ingrid Maloney
 P.O. Box 991862
 Redding CA 96099-1862
 John Beard
 9617 Eucalyptus Dr.
 Bakersfield CA 93306
COLORADO
 Tom McCray
 Box 451
 Walsenburg CO 81089

FLORIDA
 Jerry Pitts
 Rt. 3, Box 1052
 Bonifay FL 32425
GEORGIA
 Stacy Wilbanks
 Rt. 1, Box 271
 Baldwin GA 30511
ILLINOIS
 Don Schoenbian
 RR 1
 Maquon IL 61458
 Diana Heller
 Rt Box 790
 DeSoto IL 62924

INDIANA
 Hubert & Matt Brooks
 Rt. 3, Box 244
 Bloomfield IN 47454

IOWA
 Chester & Sandy Thompson
 RR 1, Box 80
 Inwood IA 51240
 Frederick Bartels
 RR 1, Box 19
 Bryant IA 52727
 E. Joseph & Ethel Lahart
 RR 2, Box 207

MISSISSIPPI
 James Byrd
 Rt. 1, Box 182
 Georgetown MS 39078
MISSOURI
 Wilford Hochstetler
 Rt. 1, Box 2314
 Stella MO 64867
 Rick & Carolyn Shipley
 P.O. Box 1212
 Joplin MO 64802
 Marcel Fischbacher
 Rt. 1, Box 185
 Colden City MO 64748
 Jack Quick
 Rt. 2, Box 141
 Lamar MO 64759

Lynn Andres
 Rt. 2
 Sarcoxie MO 64755
 Jeff Urmel
 Rt. 1
 Reeds MO 64859
 Everett Montgomery
 Rt. 4
 Lamar MO 64759
 Craig & Paula Heard
 HCR 62, Box 11
 Sheldon MO 64784
 George Hadlock
 Rt. 1, Box 199
 Miller MO 65707
 Paul Lamberson
 Frankford MO 63441
 Jasper MO 64755
 Lewis & Joyce Sieg
 Rt. 2, Box 66
 Lowndes MO 63951
 Chas Flores
 Pickering MO 64476

NEBRASKA
 E. P. Noutva
 HC 78, Box 24
 Marsland NE 69354
NEW MEXICO
 Heuson Denetclaw
 P.O. Box 388
 Waterflow NM 87421
 Jim Preusner c/o General Delivery
 Lemitar NM 87823
 Lee Johnson
 P.O. Box 181
 Berino NM 88024
 Charles D. Hodgins
 St Rt Box 25
 Willard NM 87063
 Barry Crider
 Box 60
 Torreon NM 87061

Harold Daniels
 P.O. Box 324
 Logan NM 88426
OKLAHOMA
 Edwin & Jamie Hampton
 Rt. 1, Box 64-3
 Kellyville OK 74039
 Steven Snead
 6106 So. Memorial
 Tulsa OK 74133
 Steve Swamer
 Balko OK 73931

Leroy Taylor
 Rt. 2, Box 128
 Muldrow OK 74948
 Weldon Key
 P.O. Box 1528
 Muskogee OK 74401
 Mike Jones
 Oologah OK 74053
 Jeff Krenz
 RR 1, Box 385-1
 South Coffeyville OK 74072
 Shelton Layman
 Rt. 7, Box 148
 Claremore OK 74017
 Leroy Taylor
 Rt. 2, Box 128
 Muldrow OK 74948
SOUTH CAROLINA
 Lawrence Nacharth
 RR 1, Box 16
 Burke SD 57523
TEXAS
 Bobby Scott
 Rt. 1, Box 830
 Dorchester TX

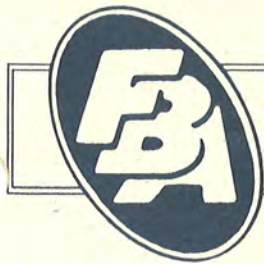
Jim And
 2600 Westerlad Apt. 714
 Houston TX 77063
 Calvin & Kathy Langenberg
 RR 5, Box 343
 Hallettsville TX 77964
 Benny Ezzell
 Box 103
 Point Comfort TX 77978
 Clint S. Ferguson, Jr.
 703 So. Councillee
 Eastland TX 76448
 Arnold Pitchford
 P.O. Box 820744
 Ft. Worth TX 76182
 George Gilbert
 Rt. 2
 DeLeon TX 76444
 Douglas Carroll
 HC 02, Box 411
 Rockport TX 78382
 F. Lee Jennings
 Rt. 1, Box 25
 Ovalo TX 79541
 Daniel C & Gladys Bomersbach
 2208 Terrace
 Victoria TX 77901
 Pauline Parr Klimitchek
 Rt. 1, Box 340
 Hallettsville TX 77964

Mingus Cattle Co.
 P.O. Box 158
 Mingus TX 76463
 Gary Hund
 RR 2, Box 122
 Overton TX 75684-9553
 Frankie Tucker
 Rt. 2, Box 239A
 Omaha TX 75571
 Billie H. Gilpin
 2302 Galveston ST.
 Laredo TX 78043
 Robert Cochran
 Quitaque TX 79255
 Robert Dombroski
 P.O. Box 629
 Lexington TX 78947
 Kenneth Martin
 7201 Noris Circle
 Weatherford TX 76087
UTAH
 Kay Sturdevant
 290 S. Escalante
 Spanish Fork UT 84660

Jerry Cropper
 Box 546
 Richfield UT 84701
 Hal Gunn
 2418 West 11400 So.
 West Jordan UT 84065
 Wayne & Jeanne Clusholm
 245 So. Main
 Central Valley UT 84754

WASHINGTON
 Ed Glover
 1720 Nelson Road
 Granger WA 98932

MEXICO
 Rogelio Gonzalez Gutierrez
 Cd. Guerrero
 Tamps, Mexico



FOUNDATION
BEEFMASTER
ASSOCIATION

1993

Foundation Beefmaster Association Yearbook

Don't Delay -- Your Once A Year Opportunity Is Here Now!

Over 5,000 cattlemen across the nation each year request one publication they want to make sure they receive – the FBA Yearbook.

If you have breeding stock to sell or a message for progressive cattlemen, this is your one opportunity in 1993 to send your magazine message to these cattlemen. The key is that cattlemen who get the FBA Yearbook receive it because they specifically asked for it – not because someone felt like sending it to them.

The core of the circulation is the over 550 Foundation Beefmaster Association members in 33 states plus several foreign countries, who breed FBA-certified cattle. These members breed Beefmasters because they need profitable, practical, working cattle – no fancy shows or exaggerated attention to pedigrees. This is the breed Tom Lasater founded to breed for the 6 profit essentials: disposition, fertility, weight, hardiness, milk production and conformation. The members average over 75 head per operation.

The balance of the circulation is cattlemen who have submitted a request in writing to the association office to be placed on the Yearbook mailing list because of their interest in Foundation Beefmaster breeding stock.

Editorial material deals with association activities and membership, as well as stories of interest to Beefmaster breeders and buyers.

The Yearbook is a valued reference piece used all year to locate breeders, advertisers and Beefmaster information. In addition, FBA members use it all year to promote the breed at cattlemen's meetings and shows nationwide. Membership information and forms are included in the Yearbook.

Cattlemen's Communications, associated with CALF News *Cattle Feeder* magazine, is again publishing the Yearbook for 1993. They will be available to assist you in revising or designing your ad. They are also offering special, very competitive rates on color separations.

The advertising close for this year's Yearbook is October 1. Publication date is January 2, 1993. Rates, demographics and mechanical requirements are on the reverse. Call us at Cattlemen's Communications if we can help.

Don't put it off. Contact us now to reserve your ad space in the 1993 FBA Yearbook.

Thank you,

**The Foundation Beefmaster Association
and
*Cattlemen's Communications***

Foundation Beefmasters Association

1993 Yearbook Rates and Circulation

FOUNDATION
BEEFMASTER
ASSOCIATION

Advertising Deadline: October 1

Mailing Date: January 2, 1993.

FBA 1990 YEARBOOK - RATE CARD

	<u>Space Rates</u>
Full Page	\$395
2/3 Page	\$290
1/2 Page	\$235
1/3 Page	\$190
1/4 Page	\$150
1/6 Page	\$135
1/8 Page	\$95
	<u>Color</u>
2-Color (Standard Process Blue, Process Red or Process Yellow)	\$150
Matched PMS 2nd Color	\$175
4-Color	\$275

Please Note: 4-C separations are required for any 4-C photos. You may supply them, or we can have them made at the rates below. Please note the 4-C printing charge does not include separations charges.

Special Positions

Back Cover
(Includes charges 4-C) \$750

Inside Front or Inside Back Cover
(Includes 4-C charges) \$680

4-C separations will be available at the following rates:

2x3	\$65
4x5	\$73
5x7	\$79
6x9	\$92
8x10	\$105

A minimal charge for shipping and handling may be added into price of separation.

MECHANICAL REQUIREMENTS

Trim Size - 8 1/2" X 10 7/8" Before Trim Size - 8 5/8" x 11 1/4"
Page Live Area - 7 1/4" wide, 10" deep
Column width - 2 1/4" single (14 picas); 4 7/8" double (29 picas). Three column page
Halftones - 110 line screen 4-c seps - 133 line minimum
Negs - Right side reading, emulsion side down.
Printing is offset; binding is saddle stitch. Paper stock - 60 lb. Multiflex

CIRCULATION INFORMATION

Total Circulation = 5,000
Total Members = 550+
Total Cattle = 40,000+

FBA Membership

Circulation States

Alabama
Arizona
Arkansas
California
Colorado
Florida
Georgia
Hawaii
Idaho
Illinois
Indiana
Iowa
Kansas
Louisiana
Mississippi
Missouri
Montana
Nevada
New Mexico
New York
North Carolina
North Dakota
Oklahoma
Oregon
Pennsylvania
South Carolina
South Dakota
Tennessee
Texas
Utah
Virginia
Washington
Wyoming
Foreign Countries

TOTAL CIRCULATION: 5,000

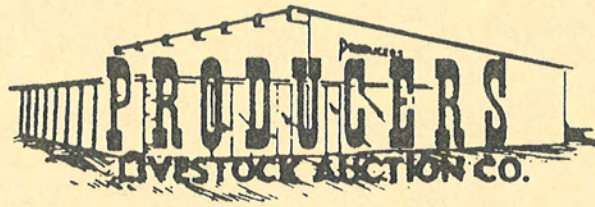
Cattlemen's Communications

...associated with CALF News
Cattle Feeder Magazine

Steve Dittmer - Editor & Publisher
B.J. Geiger - Associate Editor
Robert Drew - Creative Director
Debra Dittmer - Operations Manager
Raymond M. Louie - Art Director
Amy M. Rembert - Copy Editor
Carrie L. D. Vinyard - Operations Assistant

11477 Hungate Road
Colorado Springs, CO 80908
(719) 495-0440

SHEEP SALES
TUESDAY AND WEDNESDAY
9 A.M.



CATTLE SALES
THURSDAY AND FRIDAY
9 A.M.

JOHN CARGILE
CAROLYN CARGILE

P.O. BOX 30160 PHONE 915/653-3371
SAN ANGELO, TEXAS 76903

EDSEL NEWSOM
PAT KNIGHT
BENNY COX

Purebred & Commercial Beefmaster Breeders

Our first Beefmaster female sale last October was a huge success. We are having this event again this year on Friday, October 2nd, the day before the ISA Beefmaster bull sale, October 3rd. We found last year that the two sales compliment each other creating greater buying power for both events. This two-day Beefmaster Fiesta has become a powerful marketing tool for Beefmaster cattle in the Southwest and northern Mexico.

The sale is open to consignments of both commercial and purebred Beefmaster cows and calves, bred cows, bred heifers, open heifers, and heifer calves. If you are interested in consigning females to this sale please let us know. Early development of consignment descriptions is important to our advertising and buyer development program.





BEEFMASTER FIELD DAY



This field day will give cattlemen of the area an opportunity to see top quality Foundation Beefmaster Breeding Stock.



Now is the time to start your Foundation Beefmaster Crossbreeding Program.

DATE: SEPTEMBER 19, 1992

**PLACE: FORT SCOTT COMMUNITY COLLEGE
FORT SCOTT, KANSAS**

SCHEDULE: 9:00 AM REGISTRATION

For more information: **MIKE ZILER (417) 246-5604**
ORAN TRACY (316) 645-2236

Field day is sponsored by: **HEART OF AMERICA
BEEFMASTER BREEDERS**

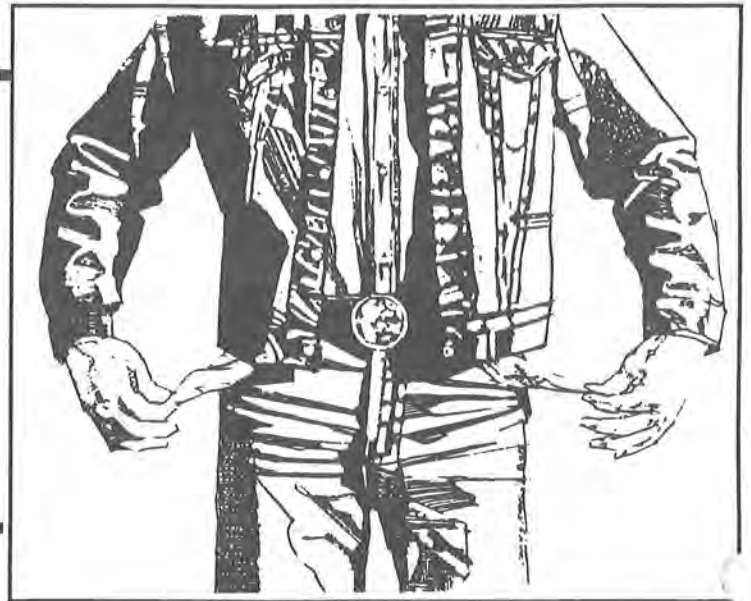
- SPEAKERS
- LIVE CATTLE DISPLAY
- NOON LUNCH PROVIDED
- DRAWING FOR TWO \$500.00 GIFT CERTIFICATES TOWARDS THE PURCHASE OF A BEEFMASTER ANIMAL.

A Satellite organization of the Foundation Beefmaster Association

It all adds up to **MONEY IN YOUR POCKET**

THE NCA TOP HAND CHALLENGE

NCA challenges you to identify and recruit cattlemen who are not currently members of NCA. Your recruitment success could mean money in your pocket and a stronger cattle industry.



PRIZES

- Top recruiters in each state will receive \$300 cash.
- The two top recruiters in the nation will each win a trip for two to the NCA Annual Convention in Phoenix, Arizona in January of 1993.
- The top national recruiter also will win a brand new saddle.

CONTEST RULES

- To be eligible for the top prize in each state, you must recruit at least 5 new NCA members.
- To become a Top Hand Club member, you must recruit at least five new NCA members the first year and two members each year thereafter.
- Any member recruited from November 1, 1991 to October 31, 1992 will be credited for this contest.

The National Cattlemen's Association needs a strong membership base to help protect each cattleman's interests. To maintain a strong cattle industry, we need your help. For more information and a supply of membership forms, please contact Marvin Kokes at NCA or your state affiliate. Be sure to write your name as the recruiter on all new member applications. Prizes are made possible by CUTTER ANIMAL HEALTH.



National Cattlemen's Association
5420 South Quebec Street
Englewood, Colorado 80111
(303)694-0305



? Inquiries ?

<p>ALABAMA MM Darreri Harms Rt. 2, Box 279B Uniontown AL 36786</p> <p>PF James Smith P.O. Box 4-3 Marion AL 36756</p> <p>ARIZONA PF Varr Myers 9805 N. Valley Farms Rd. Coolidge AZ 85228</p> <p>ARKANSAS MM Randy & Regina Brockinton 4533 Driskell Cabot AR 72023</p> <p>CALIFORNIA Tele Salvador Gonzales 85-501 Avc. 61 Thermal CA 92274</p> <p>CC Louis Frey 604 Pringle AV SP 99 Galt CA 95632</p> <p>Tele Don Machado 1820 South Barbara #211 San Luis Obispo CA 93401</p> <p>COLORADO Tele John Parker 121 Brewster Lane Florence CO 81226</p> <p>FLORIDA Tele Anthony Simisi 8300 N W 17th Penbroke Pines FL 33024</p> <p>MM Kevin Downs 1135 Nova Terrace Titusville, FL 32796</p> <p>GEORGIA WSF Randy Lowe 621 Newman Dr. Grovetown, GA 30813</p>	<p>IOWA Tele Gary Story 782 330th Street Woodward, IA 5027</p> <p>KANSAS LMD Westley Steinert Box 24, 11586 Yucca Dr. Garden City, KS 67846</p> <p>KENTUCKY Tele Bill Wrighty 893 Redmon Rd. Paris, KY 40361</p> <p>PF Arra Riggs Rt. 1, Box 172 Germantown, KY 41044</p> <p>MM Mark Loyacono Rt. 2, Box 33 Magnolia MS 39652</p> <p>MM Bill Gatewood Rt. 3, Box 220A Forrest MS 39074</p> <p>Tele David Jones Rt. 2, Box 104B Mendenhall MS 39114</p> <p>MC Marlon Firlie P.O. Box 815 Collins MS 39428</p> <p>Tele Dr. James Westbrook 211 So. Gray Ave. Pieayune MS 39466</p> <p>PF Benjamin F. Harris Rt. 2, Box 269 West Point MS 39773</p> <p>MISSOURI MC Hidden Valley Ranch Rt. 3, Box 123 Marshfield MO 65706</p> <p>MM Tony Klocke Thunder Mountain Ent. 103 Hillside-rive Odessa MO 64076</p>	<p>MM Keith A. Miller RR 2, Box 290-1 Deepwater MO 64740</p> <p>MR Richard Vassar 411 E. Wayland Springfield MO 65807</p> <p>MR Wayne E. Kentzer Rt. 1, Box 180 Creighton MO 64739</p> <p>NEBRASKA CM Jim L. Dailey Rt. 1, Box 157 Stratton NE 69043</p> <p>Tele Steve Webb P.O. Box 246 Waverly NE 68462</p> <p>MM Vernon Harvey Box 695 Church Rock NM 87311</p> <p>PF C. M. Lane Rt. 2, Box 311-C Walnut Cove, NC 27052</p> <p>OKLAHOMA Tele Terry Powell 4601 Bernie Rd. Claremore, OK 74017</p> <p>Tele John Hughes Rt. 1, Box 81A Rush Springs, OK</p> <p>OREGON Tele C. Gensler 4970 Alexander Dr. Parksdale, OR 97041</p> <p>Tele Virginia Small 19750 Cheyne Rd. Klamath Falls, OR 97603</p> <p>PF Charles Owens 322 Little Country Ln. Westminster, SC 29693</p>	<p>PF Jack Avant Rt. 4, Box 24 Walterboro, SC 29488</p> <p>PF Thomas C. Addy 2020 Poor Boy Road Leesville, SC 290070</p> <p>YB Javaz Oxner Rt. 2, Box 115 Leesville, SC 2970</p> <p>TENNESSEE MM Daniel Carrier Route 11, Box 1574 Elizabethton, TN 37643</p> <p>PF Donald Mills 4124 Rainwater Dr. Memphis, TN 38115</p> <p>YB Daniel Carrier Route 11, Box 1574 Elizabethton, TN 37643</p> <p>TEXAS YB Jesse Creel P.O. Box 237 Mt. Enterprise TX 75681</p> <p>Tele Allen Lanik Rt. 1, Box 139C Bay City TX 77414</p> <p>Tele R. W. Heath 5401 Lindsey Addition Pecos TX 79772</p> <p>Tele Roger Filson 8933 Interchange Dr. Houston TX 77054</p> <p>MM Ricky Williams 101 East Main Edna TX 77957</p> <p>IFS Bradley J. Simmons Rt. 3, Box 198 Kirbyville TX 75956</p> <p>IFS Russell Graves Rt. 1, Box 83-B Dodd City TX 75438</p> <p>Tele Leland Zant Rt. 1, Box 37 Wilson TX 79381</p> <p>PF Greg Wright Rt. 3, Box 164 Ashdown TX 71822</p> <p>Tele David Wilcox P.O. Box 640 Naples TX 75568</p> <p>Tele Chris Williams RR #1, Box 299 Lamesa TX 79331</p> <p>Tele Adrian Knight 5900 Leonard, Apt. 15 Bryan TX 77803</p> <p>Tele Charles Blaky P.O. Box 148 Santa Rosa TX 78593</p> <p>Tele Jody West 6602 American Legion Rd. Tyler TX 75708</p> <p>D. D. Shaw, Jr. 117 Cherokee Ct. Willow Park TX 76087</p> <p>VIRGINIA Tele Randy Gray Route 6, Box 1368 Danville VA 24541</p> <p>PF Leo J. Falk HCR 01, Box 101 Free Union VA 22940</p> <p>PF Raymond Sidney Hill Rt. 2, Box 143 Blair VA 24315</p> <p>UTAH MM Glenn B. Mecham P.O. Box 36 Mountain Home UT 84051</p> <p>ARGENTINA AA Juan Carlos Monge Zema Rural Serrao-Cordoba Argentina 6125</p>
--	--	---	---

NC - National Cattleman
PF - Progressive Farmer
CM - Cattleman
MM - Mail & Miscellaneous
E - Educational
FC - Florida Cattleman

AA - Agricultura De Las Americas
LMD - Livestock Market Digest
WFS - Western Farmer Stockman
WLJ - Western Livestock Journal
TELE - Telephone
BF - Beef

ACB - Arkansas Cattle Business
SS - Stock Show
AC - Alabama Cattleman
MBC - Missouri Beef Cattleman
DJ - Drovers Journal
MR - Missouri Ruralist

Buyers' and Sellers' Guide

ALABAMA
For Sale: Now taking deposits on bull calves to be weaned in November. Out of Casey Yearbook Herd Sire and Lasater cows. Some meaty, clean, gentle herd sire prospects. Picking choice \$870.00. also some pairs and some bred heifers.

CULL-MAN BEEFMASTERS

Miles Wylie Albright
245 Co. Rd. 1595, Baileyton, AL 35019
205-796-2333 (BEEF)

CALIFORNIA

Dispersal Sale: 16 bred fall calves; 8 spring pairs; 13 year old bull; 1 18 mo. old Lasater bull.
DAISY CREEK RANCH
17715 State Hwy. 89, Hat Creek, CA 96040
916-467-5376 or 916-335-3689 (Evenings)

For Sale: 7 three year old pairs and 7 weanling bull calves.

TORRES BEEFMASTERS

Bob Torres
2108 Quail Canyon Road, Santa Maria, CA 93455
805-937-4704

MISSOURI

For Sale: 7 long yearling bulls, some polled. 1 three year old bull. 8 bred cows and heifers, third stage.

RS RANCH BEEFMASTERS

Roy & Tanya Schoenbeck
Rt. 1, Box 158, Bourbon, MS 65441
314-732-4590

For Sale: 10 yearling bulls, 3 two year olds

SQUIRES BEEFMASTERS

Paul C. Squires
Hwy 47, P.O. Box 117, Hawk Point, MO 63349
314-528-8120 (Res) or 314-338-4591 (Office)

OKLAHOMA

For Sale: 9 top bulls out of 35 fall calving cows. All bulls in crop average 747 lbs. These top bulls are above that. Also have 3 coming 2 year olds. Above average service age bulls.

L.G. Hargis

HARGIS BEEFMASTERS

Route 2, Box 226, Waurika, OK 73573
405-228-2540

SOUTH DAKOTA

For Sale: 6-yearling bulls, Lasater genetics.

Paul Juel

CROWN JUEL BEEFMASTERS

R.R. 3, Box 21, Canton, SD 57013
605-987-5872

TEXAS

For Sale: Good selection quality Beefmaster bulls. Bangs free herd #5135

Kenneth Adams

CIRCLE FIVE RANCH

Dorchester, TX 75459
903-476-5821 or 214-437-6100 (Dallas)

For Sale: 40 yearling bulls.

MARTINEZ BEEFMASTERS

McLean, TX 79057
806-779-2371

For Sale: Two year old bulls. Casey & Lasater breeding.

Bunky smith

LAZY S BEEFMASTERS

Rt. 1, Box 79, Detroit, TX 75436
903-632-5760

VIRGINIA

For Sale: Certified red Beefmaster bull. Lasater line. Seven years old. Selling only because have numerous daughters in herd.

MOUNT AIR FARM

Crozet, VA 22932
804-823-5725

WASHINGTON

For Sale: Extra fancy yearling Beefmaster heifers for sale. Lasater/Evans breeding.
SUNSET H BEEFMASTER RANCH
Rt. 2, Box 1110 Ellensburg, WA 98926
509-968-4293

CORRAL OF EVENTS

- August 29, 1992** Sierra Pacific Beefmaster Breeders
Satellite will hold a field day at George P. Denny III's Goose Valley Ranch, Burney, CA
Contact Carson Schuller at 805-344-5901 or George Cominos 408-678-2503
- September 8-9-10** Lasater Ranch Retired Herd Sire Auction, Sept. 8 at 4 pm
Contact Dale Lasater for details 719-541-2855.
- September 9-10, 1992** Lasater Ranch Bull Delivery - Matheson, Colorado
Call 719-541-2855 for information
- September 19, 1992** Heart of America Beefmasters Breeders Field Day
Ft. Scott, Kansas - See ad page 5
- October 3, 1992** Isa Cattle Co. annual Bull Sale. San Angelo, TX
For details contact Laurie Lasater 915-949-3763.
- October 17, 1992** 6th Annual Beef "On" Forage bull sale - Brenham, Texas, more later.
- October 24, 1992** Arkansas Beefmaster Breeders Sale, details later. (Siloam Springs, AR)
- NOVEMBER 5-7, 1992** FBA ANNUAL CONVENTION - SCOTTSDALE HILTON, PHOENIX, AZ

FOUNDATION BEEFMASTER ASSOCIATION
200 LIVESTOCK EXCHANGE BUILDING
DENVER, COLORADO 80216
TELEPHONE (303) 294-0847

BEEFMASTER
A PLAN FOR
PROFIT



RANLY BEEFMASTERS
Ronald C. & Lanette Ranly
Route 2, Box 17
Lott, TX 76656

Published by Foundation Beefmaster Association, 200 Livestock Exchange Building, 4701 Marion St., Denver, Colorado 80216.
Mary M. Wilkinson, Executive Secretary. Editor's note: The views and opinions expressed in all articles and comments included in this publication are not necessarily those of Foundation Beefmaster Association.