



APRIL 1991

**FOUNDATION  
BEEFMASTER  
ASSOCIATION**

200 LIVESTOCK EXCHANGE BUILDING  
4701 MARION ST.  
DENVER, COLORADO 80216

# **FOUNDATION FACTS**

Volume XX, No. 4

## **April Director's Message**

In the early part of January every member of FBA received a copy of the new yearbook. The 1991 Foundation Beefmaster Association Yearbook is fantastic. The ads are superb. It was a job well done, not only by Cattleman's Communications, but by those members that placed ads. yet only a small percentage of the FBA membership places an ad in the yearbook. Why? The reasons can be numerous, but let's focus on the pros. Your ad no matter how small will circulate the entire year to everyone and anyone interested in Beefmasters and cattle in general. The yearbook is handed out to everyone attending our field days and seminars, it is enclosed in all the informational packets. You can distribute them to your local sale barns, feed stores, leave them on the magazine table at your local bank, give them to friends and acquaintances, the list is endless. For myself, it is one of the least expensive ads that I place, resulting in the greatest number of inquiries. Even from ads placed in previous years. Also, remember that your FBA Co-op funds can be placed towards the yearbook ad.

As those of you acquainted with myself, know that my family and I have relocated our operation to East-Central Missouri. An area known for its production of feeder cattle and wine. Upon continuously meeting new people, with the discussion leading to cattle and eventually Beefmasters, the most frequent asked questions are: "What color are Beefmasters." and "Do you have any pictures of them." What better informational item to present to these inquiring individuals than a copy of the FBA Yearbook.

With the arrival of spring, calving season going strong, and shoots of green grass cropping up, NOW is the time to start thinking of your 1992 Yearbook ad. Grab your 35mm camera, that zoom lens, and start taking pictures of newborn calves, herd bulls, yearling bulls, cow-calf pairs, etc. Then select that superb photo that will draw interest to your ranch and to your Beefmaster cattle. As the old proverb states, "A picture is worth a thousand words."

Therefore, we as purebred seedstock producers must run our operations as a business, in every way from advertising, to presenting our animals, the way we present ourselves, and by presenting certificates of breeding to buyers of our Beefmaster cattle. Without the certificate of breeding, you're providing no financial benefit to our association and to yourself as a purebred breeder in the END. The monies received are consistently used to advertise and help PROMOTE Beefmasters, along with the daily expense of running our association. When we sell a bull or female, not only does that animal represent ourselves, but the entire Beefmaster breed. So let's show our PRIDE and PROFESSIONALISM in 1991 and furnish every buyer with a certificate of breeding and strive to make the 1992 Beefmaster Yearbook the best one yet.

Roy Schoenbeck  
Director



## Editor's Mail

Dear FBA Member,

Throughout my life my father and I have not always agreed. In fact, our views have differed greatly. But one fact will always remain in the forefront of my mind. As a youngster growing up my father taught me that honesty must be a predominate factor in anything I attempted. I was fortunate to view that in his life and those of my family. Whether my attempts ended in success or failure, the core of those attempts was always honesty.

We as an association stress integrity in our Breeders. To me this translates to honesty. If we as Breeders deal with our clientele in an honest up front way, the base of that clientele will expand. But, if we deceive them, our operations will ultimately suffer.

I recently sold a few heifers to an out of state customer who inquired about certification. I explained to him that certificates came with the animal at no added expense to him. He asked the price of the certificate and I told him. Seeing a puzzled look on his face, I asked if there was a problem. "Well, I'm not sure," he said. He related to me an incident where another FBA breeder told him that with any certificate there would be an additional charge of 50 dollars.

As I spoke earlier, deception leads to destruction. Not only is this FBA breeder doing an injustice to the customer, he is also affecting the integrity of all FBA breeders. Certification has been and will continue to be a controversial topic. We each need to make a conscious effort to certify all cattle sold. Our livelihood as respected seedstock producers rest on our business practices.

The fact remains that a major portion of our longevity as breeders and as a respected Breed Association rests solely on the financial and ethical practices of each individual breeder.

*FBA Director, Ron Freeman*

Dear Mary,

Below is a poem by Jeff Murphy, that reminds me of my youngest son Wade. A few days back, Wade looked at me and commented, "Dad, why don't you go to school for me today and I'll stay home and take care of the cows."

### BOSS for a Day

*"I think I'd like to be the boss," I told my dad one day.  
"I'm sick and tired of mendin' fence and haulin' in the hay.  
Let someone else tack iron on when horse need new shoes,  
and take the edge off froggy colts,  
I'd say I've paid my dues.*

*"Yep, runnin' things would fill the bill and suit me to a T."  
"Okay," grinned Dad, "I'm you today, and you, son, you be me.  
But just a thing or two I'll share before you ride my rounds,  
that may make your new title not as pleasant as it sounds."*

*"First off, old Buster's home today, his bad back hurts like sin.  
You'll have to pick up his chores, too, that's how it's always been.  
And by the way, today's the day those bulls are due to show.  
As boss you'll need to check 'em all. But that I'm sure you know.*

*"Today is Peggy's day off and the payroll's due by three.  
And Doc dropped by reminding us, 'I don't preg check for free.'  
Say, Leroy has that tack repaired.  
'Come haul it out,' he said 'A leather shop is what I run,  
and not a storage shed."*

*"'Course, gettin' there's a problem, too, I' not sure what you'll take.  
The brakes went out on Jim last night, our ranch truck's in the lake!  
But...what the hell do I care though, you're runnin' things, not me.  
I'm just a hand and I'll be damned if it'll get to me!*

*"I'd help you, buss," Dad grinned and said, "except I'm busy, too.  
There's three sick cows I've got to tend,  
I'll see you when I'm through!"  
I watched him go, then scratched my head;  
I knew that I'd been had.  
Compared to being boss I learned,  
a hand's life ain't half bad!*

Hope to see several of you folks during the coming year and hope some of you have the opportunity to attend the Heart of America field day and seminar at our ranch in September.

*Best Wishes, Roy Schoenbeck*

The following is a copy of a letter received in our office addressed to O.C. Rampley

Dear O.C.:

The dust has finally settled from NCA's convention, NCA-PAC hosted several functions during this year's convention. I am very happy to report that all of them were a huge success. NCA-PAC-PEF generated over \$67,000 for the political process. A record for NCA-PAC. Thanks for all your assistance.

The NCA-PAC Chairmen meeting was very well attended. The group exchanged several affiliate fundraising success stories. Senator Conrad Burns (R-MT) addressed the group to discuss PAC reform. All current PAC chairmen were asked to continue for another term. If you do not currently have an NCA-PAC chairman, please recruit someone.

I am pleased to report that President Don Smith has named John Pendergrass as Vice Chairman for NCA-PAC. John has done a tremendous job as the Arkansas Cattlemen's NCA-PAC Chairman for two years.

The end of NCA-PAC's fiscal year is **March 31, 1991**. All money needs to be in the Washington, D.C. office by this date. I have enclosed a current goal sheet. Several associations are within dollars of reaching their goal. During NCA's April Board of Directors meeting those affiliates that have achieved their goal will be recognized.

O.C., I have enjoyed working with you for the past two years. your efforts in generating NCA-PAC dollars is appreciated. With your help NCA-PAC has set a new record -- **we raised more, spent more, and carry over more NCA-PAC funds than ever before**. On behalf of the entire cattle industry I thank you for your commitment and dedication. Think what we can do in the next election cycle!

*Sincerely, Ric Hoyt, NCA-PAC Chairman*



## WAR EAGLE BULL TOPS MISSISSIPPI FORAGE TEST

High gaining honors on the Southwest Mississippi Forage Test went to War Eagle Beefmasters #23. Enrolled in the Southern Beefmaster Breeders and Southwest Mississippi Forage test, the War Eagle bull posted 2.86 pounds per day on the 140 day grass test. The bull finished the test at 14.5 months of age and 1140 lbs. for a life weight per day of age of 2.59 pounds.

War Eagle Beefmasters are owned by W.H. Gregory, III and Jerry Shaw, Opelika, AL.

Eight Southern Beefmaster breeders from four states consigned 30 bulls to the first Southern Beefmaster Breeders Forage Test. A total of 135 bulls representing nine breeds participated in the Southwest Mississippi Forage Test.



*War Eagle Beefmasters #23 was the high gaining bull of 135 bulls tested in the Southwest Mississippi Forage Test.*

## INDUSTRY DEVELOPS LOWER-FAT BEEF PRODUCTS

WASHINGTON, D.C., March 28, 1991 -- The development of new low-fat ground beef products is the latest in a series of industry initiatives which are leading to cattle and beef with more lean meat and less fat, Mark Armentrout, Roswell, Ga., cattleman, said today.

Armentrout, who is chairman of the food policy committee of the National Cattlemen's Assn., cited trends to leaner beef carcasses and more closely trimmed retail cuts as well as lower-fat ground beef. He made his comments in connection with the serving of a new low-fat ground beef patty at a food policy conference conducted by Public Voice for Food and Health Policy, a Washington-based consumer organization. The ground beef was part of a lunch sponsored by NCA on behalf of the Cattlemen's Beef Board.

Armentrout told the conference of industry-sponsored research which has led to commercial production of ground beef containing less than 10% fat. Persons attending the conference were served the "A.U. Lean" hamburger which was developed at Auburn University by Dr. Dale Huffman, meat scientist, and associates. This hamburger, after cooking, contains only 8% fat and 130 calories, compared to approximately 20% fat and 220 calories in a typical hamburger.

Huffman, who attended the Public Voice conference, explained that the "A.U. Lean" hamburger starts with raw ground beef containing only 9% fat. Added to the meat are very small amounts of carrageenan (a natural food additive which helps retain moisture during cooking), hydrolyzed vegetable protein (which contributes to flavor) and salt. Also added is 10% water which, in effect, replaces some of the fat and helps assure desired juiciness. McDonald's new "McLean Deluxe" hamburger is based

on the Auburn research. The Auburn research was funded by the Beef Board, the Beef Industry Council of the Meat Board and the Alabama Agricultural Experiment Station at Auburn University.

Huffman said he expects to see "major movement" in coming months in the marketing of new low-fat ground beef products by fast food businesses, other food service organizations, and food retailers.

Armentrout and Patricia Adrian, White River, S.D., chairman of NCA's public affairs committee, cited several industry initiatives and developments which are resulting in the availability of beef products containing more lean meat and less fat. "These developments," Adrian said, "are demonstrating that beef contains less fat and cholesterol than sometimes is perceived, and they are improving the public image of beef and beef industry." Initiatives and developments in recent years -- in addition to the development of low-fat ground beef -- include:

-- An industry-sponsored consumer study showed in 1986 that consumers clearly wanted retail beef with less visible fat. Retailers responded by trimming beef more closely.

-- A "market basket study" of super markets showed in 1988 that the amount of separable (visible) fat on retail cuts had been reduced by 27% from two years earlier. The average fat thickness on retail cuts was less than 1/8 inch. The fat content of ground beef was down 10%.

-- During a recent 10-year period, the average amount of fat in Choice beef carcasses was reduced by 8%. A recent industry initiative, called "value-based marketing", is designed to encourage breeding and feeding programs which will lead to further reductions in the fat content of beef carcasses.

## Nationwide Cattle Industry Directory Now Available

GARDEN CITY, KS -- There's an innovative new service within the nation's cattle industry. when shown to cattlemen at the recent NCA Trade Show in Dallas, it brought comments like: "This is as handy as an electric fence. We should have had it sooner. I can use this."

Since 1989, Garden City-based Kennan and Company has published annual editions of "*The National Registry of Professional Cattlemen*." The Registry sorts listings of participating cattle operations into six sections: Commercial Ranches, Feedyards - Feedlots, Stocker-Grower-Feeders, Seedstock Producers, Order Buyers-Auctions, and Services-Industries.

Besides providing names, addresses and phone numbers, the Registry also includes a valuable description for each cattle operation listed.

Nancy Beth Webster, publisher, reported recently that the 1990 Registry contains listings from cattle operations in 37 states. Listings for ranches vary in size from a few hundred to several thousand cows. Feedyards vary in size from 1,000 head to over 87,000 head capacity and stocker-grower operations range from 500 head to 50,000 head. The seedstock section contains listings for 25 breeds.

By using information included in the book, a Montana or Nebraska rancher looking for bulls can contact purebred breeders from Illinois to California. Backgrounders in Oklahoma and Missouri can work with feedyards from Texas to Iowa. Kansas cattle feeders can talk to order buyers from New Mexico to North Dakota.

"Our family's been a part of the cattle business all our lives. As we follow the changes in the cattle industry - like retained ownership, the increasing need for custom growing services, and feeding partnerships - it's obvious cattlemen need to expand their horizons." stated the publisher. "They need to redefine who their neighbor is," Webster continued. "For example, Colorado feedyard managers need to also know progressive cattlemen in other states if they want to be optimally competitive in the future."

When asked about starting this project, Webster explained, "The banking industry, the medical profession, the hotel chains, the travel agencies and even flower shops all have nationwide directories that put them in touch with their peers. We feel the cattle industry should have the same advantage."

To be listed in this "networking" publication, producers pay a one-time membership fee followed by an annual charge of \$37.50.

Each cattleman who joins this mutually beneficial service receives a copy of the Registry. The book is **Not** sold to the public.

Listings are being taken for the 1991 edition. Information and registration forms can be obtained by writing Kennan and Company at P.O. Box 433, Garden City, KS 67846 or by calling 1-800-352-0303.

Cattlemen across the nation have found the Registry helpful in making new contacts. Ed Edens IV, Ikolana, Miss., says, "It's been real helpful to us. We've made good contacts with people that we would never have heard of."

A feedyard manager in Colorado told the Company, "We're listed in the Registry even though we're full of cattle. If the day ever comes when we need more customers, I want that book on my shelf."

Stan Butt, Amana Farms, Amana, IA, has supported the NRPC since its inception. He said, "Before the directory, we did business through word-of-mouth only in Iowa. We have already had calls from feedyards and breeders outside of the state."

Pat Koons, Manager of Kearny County Feeders, a 30,000 head feedyard at Lakin, Kansas, says, "The Registry is a first for the industry. It makes the process of getting acquainted and establishing rapport easier. It's putting us in contact with some top cattle people in the country. It also puts them in touch with us. We're bridging some gaps."

Another charter member of the service, Laurie Lasater, Isa Cattle Company, San Angelo, Texas, believes "Any professional cattleman should benefit by being listed in this registry."

For years, cattlemen have wanted a nationwide cattle industry directory - a book that would help make important new business connections in all phases of the profession. Today, with the "*National Registry of Professional Cattlemen*," that publication is a reality.

# LASATER “The Pedigree is in the Name” BEEFMASTERS

FOUNDATION HERD OF THE BEEFMASTER BREED  
**(719) 541-BULL**  
Evenings: (719) 495-3432



2-year-old heifers, Evan Trap

April 10, 1991

Dear Friends:

On May 15, we will mail out the Lasater Beefmaster Plan 1991 Cow Contract to current customers and to all those who have requested it. If you would like to see this contract, please contact us.

The females offered under this contract will be put with our top herd sires on May 15, and will be guaranteed safe in calf when they are delivered on September 13, 1991, at the conclusion of the Beefmaster Plan bull deliveries.

These bred females will be offered in groups of three. They will be priced on a sliding scale from \$4,800 to \$3,850 per group.

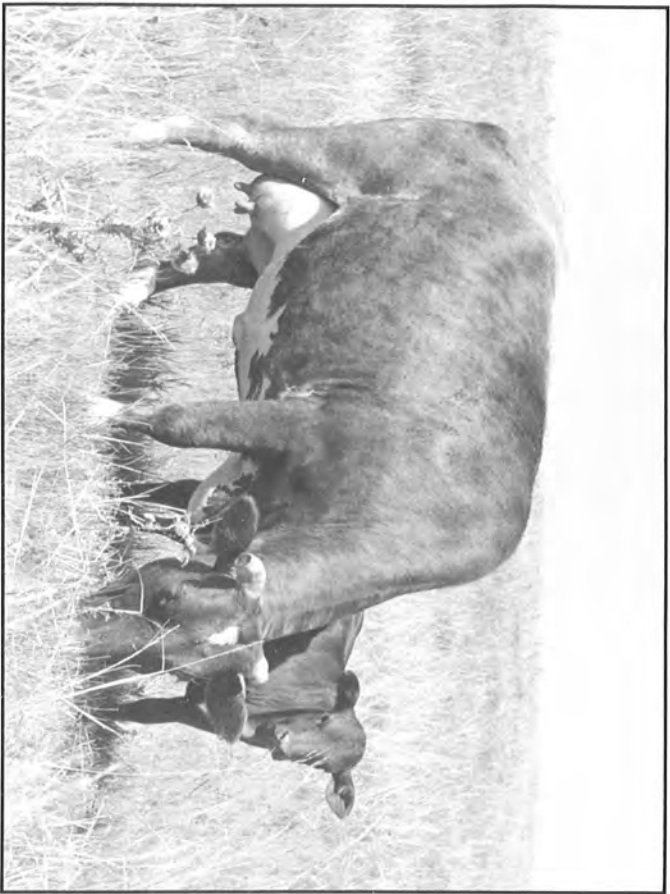
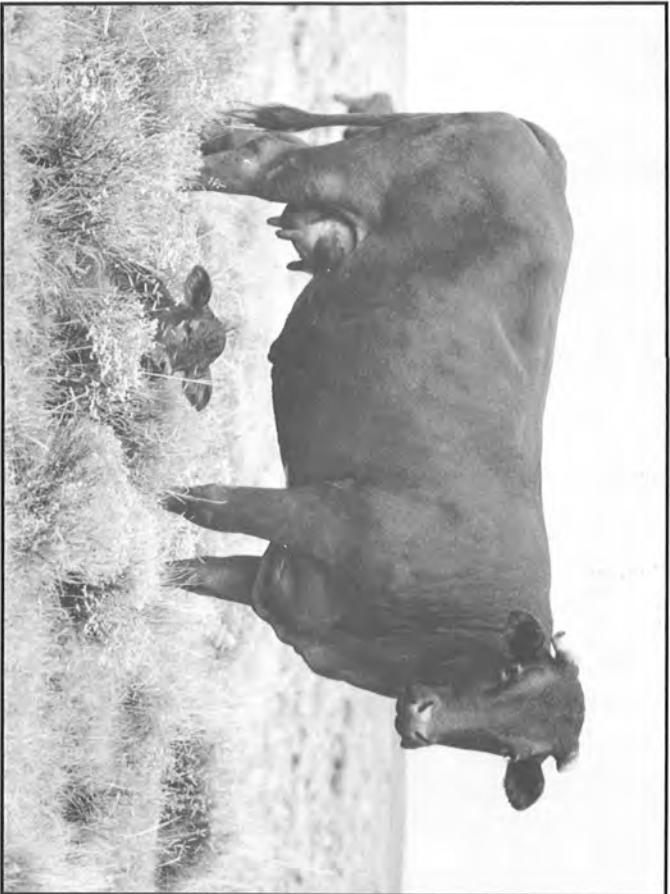
We cordially invite your inquiry or your visit.

Yours sincerely,

Dale Lasater

Pairs in Canyon Pasture





Unretouched Range Photos by Watt M. Casey, Jr.

## Buyers' and Sellers' Guide

### CALIFORNIA

**For Sale:** 52 Long-yearling Bulls, Performance tested. Some herd sire prospects. 25 Long-yearling Heifers. All Lasater & Casey genetics.

Carson E. Scheller

#### SCHELLER BEEFMASTERS

P.O. Box 408

Los Alamos, CA 93440

(805) 344-5901

**For Sale:** 50 Long Yearling Bulls. Lasater and Casey genetics. Cattle are located in Red Rock, AZ.

#### SCHELLER BEEFMASTERS

P.O. Box 408

Los Alamos, CA 93440

(805) 344-5901

### KANSAS

**For Sale:** 20 3 in 1's, fall calves at side. 1 4 year old Lasater Bull. 15 Yearling to 3 year old bulls.

Dwight Schneider

#### SCHNEIDER RANCH

##### BEEFMASTERS

RR2, Box 98

Stockton, KS 67669

913/425-6876

### MISSOURI

**For Sale:** 15 Performance tested yearling bulls. Also a few weaned heifers. Selling 6 bulls and 6 females in H.O.A. Sale 4/13/91.

Mike Ziler

#### ZILER BEEFMASTERS

Rt. 1, Box 106B

Reed, MO 64859

(417) 246-5604

### NEW MEXICO

**For Sale:** 13 Short-age heifers - weaned 60 days. Dehorned. Vaccinated for Bangs, Lepto, IVR, PI3 and 7-Way.

Shelby Phillips, III

#### PHILLIPS BEEFMASTERS

P.O. Box 2089

Deming, NM 88031

(505) 546-6052

### OREGON

**For Sale:** Quality Beefmaster Herd. Pairs, 3 in 1's, Bred Cows & Heifers. Polled and Horned Herd Sires. Total of 85 Head. One Price Takes All or Make Selection.

James Norem

#### NOREM BEEFMASTERS

3829 Colonial Rd.

Roseburg, OR 97470

503/672-4904

### TEXAS

**For Sale:** 24 to 30 month-old bulls. Casey, Lasater and Miller Ranch breeding. Will have weaned heifers for sale in July and August.

Bunky Smith

#### LAZY S BEEFMASTERS

Rt. 1, Box 79

Detroit, TX 75436

903/632-5760

**For Sale:** 50 Beefmaster cows bred to calve in the fall. Will be ready for delivery in April and May.

Henry E. Martinez

#### MARTINEZ BEEFMASTERS

4909 Erik

Amarillo, TX 79106

806/779-2371

## New Members

#### FELIX BEEFMASTERS

John Felix

Rt. 2, Box 84 OA

Pleasanton, KS 66075

913-352-8415

Rendition: 22

Origin: Jack Gregory

#### GUTHMILLER'S BEEFMASTERS

Kevin Guthmiller

RR 2, Box 159

New Rockford, ND 58356

701-947-2044

Rendition: 1

Origin: Miller's North Dakota

Beefmasters

#### EL INDIO BEEFMASTERS

Gene Allen

Box 352

Carrizo Springs, TX 78834

512-876-2628

Rendition: 20

Reinstatement

Ted E. Hajek

#### HAJEK BEEFMASTERS

2526 W. Pafford

Ft. Worth, TX 76110

817-921-2351

Rendition: 10

Origin: Lewis Jones & David Atwood

James D. & Janet S. Howell

#### SPADRA BEEFMASTERS

Route 1, Box 211 BB

Clarksville, AR 72830

Address Change

Humberto A. Munoz

#### LAS COMAS BEEFMASTERS

208 N. Clay Street

Rio Grande City, TX 78582

Rendition: 63

Reinstatement

Palier's Windy Hill Farm

#### PALIER'S WINDY HILL

##### BEEFMASTERS

Michael A. & Cara S. Palier

RR 3, Box 48AA

Richmond, MO 64085

816-776-7607

Rendition: 5

Origin: D. Freeman, McOsker, Rodman

& Tracy

Virgil Phillips

#### VP BEEFMASTERS

403 Mesa Circle

Plainview, TX 79072

Address Change

# Inquiries

MM	<b>ARIZONA</b> Dr. Ray Rodriguez, PhD 3050 Calle de Dalias Tucson, AZ 85745	BF	<b>IOWA</b> Ray Meyers RR 1, Box 186 Carroll, IA 51401	TELE	Andy Peroni Hope Valley Rd. #26 Trout Creek, MT 59874	ED	Jamie Bryan 7017 Reese Rd. Alvarado, TX 76009
BF	<b>ARKANSAS</b> Kevan Flowers Rt. 2, Box 258 Green Forest, AR 72638	MM	<b>KENTUCKY</b> James D. Burchett HC66, Box 1908 Prestonsburg, KY 41653	TELE	<b>NEW MEXICO</b> John Alex Salazar Rt. 1, Box 370E Española, NM 87532	TFS	Doyle Gandy Rt. 7 Box 44-B Tyler, TX 75707
ED	<b>CALIFORNIA</b> Diana Hoover 204 Madonna View Watsonville, CA 94928	PF	<b>LOUISIANA</b> Tray West Rt. 2, Box 362 BC Lake Charles, LA 70605	MM	Kenneth L. Major P.O. Box 627 La Luz, NM 88337	CC	Larry Cooper Rt. 1, Box 952 Center, TX 75935
MM	Barbara Hall Sonoma-Marin Cowbells 518 Landsdown Circle Rohnert Park, CA 94928	MM	<b>MISSISSIPPI</b> James R. Kelly P.O. Box 697 Ellisville, MS 39437	NMS	Delbert Trujillo P.O. Box 663 Chimayo, NM 87522	BF	Jason Dunden Rt. 2, Box 309 Hico, TX 76457
ED	Debi Cozzitorto 305 E. 4th St. #K Madera, CA 93638	CBM	Ira Pickett, Jr. Rt. 4, Box 454 Starkville, MS 39759	TELE	<b>OHIO</b> William Palmer 7305 East State Route North Lewisburg, OH 43060	CM	Raul Gonzalez 1501 W. Santa Clara Hebbronville, TX 78361
TELE	Jim Haydn-Myer P.O. Box 63 Moccasin, CA 95347	MIRU	<b>MISSOURI</b> Gene Banas Rt. 2 Sheldon, MO 64784	SGF	<b>OKLAHOMA</b> Fred Morrow Rt. 12, Box 184 Kingfisher, OK 73750	PF	William E. Ditta Rt. 2, Box 199 E Buffalo, TX 75831
MM	<b>COLORADO</b> Kenneth Young Young Land & Cattle Cotopaxi, CO 81223	SGF	Mark E. Hutchings 2106 W. Ankrom Bolivar, MO 65613	MM	Glen Dikes 5720 Northwest 48th St. Oklahoma City, OK 73122	PF	Shelby R. Bowles 209 Sam Dr. Waco, TX 76706
MM	James I. Burnell 2265 W. Vassar Ave. Englewood, CO 80110	MC	Harry Paur 13005 S. Smart Rd. Lee's Summit, MO 64063	CSC	<b>OREGON</b> R.L. Teague 3078 Scotts Valley Rd. Yoncalla, OR 97499	BF	<b>VIRGINIA</b> Warren Teates Rt. 1, Box 42 Rustburg, VA 24588
MM	<b>FLORIDA</b> Jerry P. Odom 14040 Odom Road Youngstown, FL 32466	MC	Charles Hulsey Rt. 1, Box 178 Bonne Terre, MO 63628	CSC	Robert Boehm Rt. 2, Box 2194 Clatskanie, OR 97016	CSC	<b>WASHINGTON</b> Sheila Haggerty 21910 NE 29th Ave. Ridgefield, WA 98642
ED	<b>GEORGIA</b> Attention: VO AG Department Tim Harvey Oconee County High School P.O. Box 534 Watkinsville, GA 30677	MC	Marion Occhi Rt. 1, Box 25A Berger, MO 63014	PF	<b>TENNESSEE</b> Clifford C. Hart Rt. 1, Box 254A Hickory Valley, TN 38042	TELE	John McLean Fruit Land, WA 99129
TLE	Rick Griffith P.O. Box 226 Bostwick, GA 30623	MC	T.C. Dodson Rt. 1, Box 352 B Fair Grove, MO 65648	PF	<b>TEXAS</b> Jerry D. Curl Rt. 3, Box 177 Kirbyville, TX 75956-2499	CM	<b>MEXICO</b> Sr. Ernesto Ground Velazquez APDO. Postal #36 CD. Melcho Muzquiz, Coahuila Mexico
TLE	<b>ILLINOIS</b> Jim Hough 7023 N. Ionia Chicago, IL 60646	MM	Lucky Pittman 181 S. Broadview Ct. Columbia, MO 65201	PF	Bill Hazelip Route 2, Box 329 Commerce, TX 75428	MM	Roberto Prieto Elia #1103 Chihuahua, Chih. Mexico
TELE	<b>INDIANA</b> Dr. Larry Warren 1161 Church Ave. Corydon, IN 47112	ED	Marion Duff Rt. 1, Box 12 Eolia, MO 63344	ED	Alisha Burton Rt. 2, Box 538 Burlson, TX 76028	MM	<b>PUERTO RICO</b> Jose A. Hauiga Rosado HC-01 Box 10380 San Sebastian, R.P. 00755
			<b>MONTANA</b> School District No. 30 Lake County, MT 130 3rd Ave. North West Drawer R Ronan, MT 59864-0580 Attention: Vo-Ag Class-Student Sid	DJ	Gerardo Lopez 4928 Alps El Paso, TX 79904		<b>SOUTH AFRICA</b> Marius M. Botha 4 Pretorius Street Parys. 8595 South Africa
				TELE	John Black 10517 Alameda El Paso, TX 79927		

FBA has designed a set of four 13 1/2 oz. glasses with a Beefmaster bull and FBA logo on each side. This is a limited offer. glasses are packed for shipment and are in sets of four only.

Please send me \_\_\_\_\_ sets of FBA glasses at \$10.00 per set (includes shipping charges).

Name \_\_\_\_\_

Address \_\_\_\_\_ Enclosed Check For \$ \_\_\_\_\_



# New Owners

Charles A. Bizarth  
Rt. 5, Box 499  
Boat, AL 35957

D.E. Kelley  
Rt. 1, Box 120  
Vinemont, AL 35179

Karl Ronstadt  
Baboquivari Cattle Co.  
P.O. Box 27566  
Tucson, AZ 85726

Gary Roan  
P.O. Box 971  
St. Michaels, AZ 86511

D.W. Wortham  
4927 Hwy. 36 West  
Searcy, AR 72143

Ricky Hill  
Rt. 1, Box 274  
Austin, AR 72007

Wilburn & Minnie Ross  
Rt. 1, Box 583  
Hope, AR 71801

Donald Harland  
Rt. 1, Box 471E  
Texarkana, AR 75502

Walter Frye  
P.O. Box 143  
Covelo, CA 95428

Cooper Cattle Co.  
10519 Twenty Six Mile Rd.  
Oakdale, CA 95361

Charles Dillard  
Rt. 1, Box 112  
Bethlehem, GA 30620

James A. Brown  
Rt. 5, Box 234  
Monroe, GA 30655

Virlin Ritchie  
Rt. 4, Box 168N  
Winder, GA 30680

D & N Bonk  
RR 5, Box 312  
Metamora IL 61548

Robert Reed  
Rt. 2, Box 211A  
Ottawa, KS 66067

Clayton Rouse  
P.O. Box 419  
Pumis, MS 39475

Manson Saucier  
Rt. 4, Box 189  
Lumberton, MS 39455

Estee Taplin  
Rt. 1, Box 237-D  
Ruth, MS 39662

Chrys Pittman  
Rt. 2, Box 69  
Tylertown, MS 39667

Chester & Vida Smith  
Box 131A  
Drury, MO 65638

Glen & Lois Riley  
Box 81  
Drury, MO 65638

Verlin & Nadine Rogers  
Rt. 1, Box 94  
Mountain Grove, MO 65711

Harry Brown  
Rt. 6  
Austin, NV 89810

Margaret Marquart  
Mar D Ranch  
P.O. Box 8  
Whites City, NM 88268

John Dean  
P.O. Box 137  
Encino, NM 88321

Hollis A. Fuchs  
HCR 68, Box 968  
Santa Ross, NM 88435

Rodger B. Drye  
8700 Mt. Olive Rd.  
Mt. Pleasant, NC 28124-9458

Albert L. Boeckel  
Box 137  
New Rockfor, ND 58356

Bob & Virginia Lowry  
HCR 88, Box 84  
Baker City, OR 97814

Iron Tail Ranch  
P.O. Box 648  
Goldthwaite, TX 76844

Thorne Wilmeth  
Rt. 1, Box 298  
Ralls, TX 79357

Boren & Wood  
P.O. Box 115  
Justiceburg, TX 79330

Gerlad Nicks  
5822 Pecan Valley  
San Angelo, TX 76904

Taliferro Brothers  
P.O. Box 904  
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## CORRAL OF EVENTS

- |                        |  |
|------------------------|--|
| April 20, 1991         | ABB Seminar/Field Day at Harrison, Ark. -<br>Contact Bill Ross - 501-423-6106.   |
| May 3 & 4, 1991        | FBA Directors Mid-Year Meeting. Denver, CO   |
| June 29, 1991          | Beef "On" Forage Field Day. For details<br>contact Gary Frenzel 817-983-2901<br>Ranch tour is planned for later in June.                     |
| August 10, 1991        | Southwest Beefmaster Breeders annual seminar<br>will be held at Las Cruces, NM.<br>Contact Shelby Phillips, III for details at 505-546-6052. |
| September 21, 1991     | HOA annual seminar will be held at<br>Roy Schoenbeck's Ranch in Bourbon, MO<br>Details later.  |
| October 5, 1991        | Isa Cattle Co. annual Bull Sale. San Angelo, TX.<br>For details contact Laurie Lasater 915-949-3763.   |
| October 19, 1991       | 5th Annual Beef "On" Forage Bull Sale in Brenham, Texas.<br>For details contact Gary Frenzel 817-983-2901.                                   |
| Oct. 31 - Nov. 3, 1991 | FBA Convention, Nashville, Tennessee   |

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