

SEPTEMBER 1990



FOUNDATION
BEEFMASTER
ASSOCIATION

200 LIVESTOCK EXCHANGE BUILDING
4701 MARION ST.
DENVER, COLORADO 80216

Volume XVIII, No. 9

FOUNDATION FACTS

SEPTEMBER OBSERVATIONS

Seems like, as we go about our daily business, we often interchange ideas with others in the same line of business and often these ideas can be refined and be of a great advantage to us.

I think one of the great dangers we face is going about our daily routine, keeping to ourselves and thus becoming complacent. It's highly important that we spend an allotted part of our time visiting other ranches and joining in serious conversation about the various ways of accomplishing the needed ends.

We shouldn't lose track of the end most important, and that is "making it work." If it is possible to make ends meet then we owe it to ourselves to be as productive as possible with what we have to work with. We must ascertain the productive capacity of our operation and make sure it that we reach the maximum possible return each year. To me, that is running just a few more head than you suppose the ranch is capable of, thus pushing to the max the carrying capacity and your management ability. It seems that if we have to, we can always figure a bit more feed.

We have to resist extravagant improvements and keep our operations as simple as possible because generally we

cannot expect the cattle to be capable of doing much more than paying for the general operating budget and us a living. It is very important, even if we have a small operation, to make an annual budget in advance and try to stick to it, then there will be no surprises.

The most rewarding and satisfying experience I have comes from the visits I have with you Beefmaster breeders and the ranches I visit when delivering bulls. I never return from an encounter without a new idea of some sort to assist us in better management. I would suggest that each of us should avail ourselves of this opportunity as frequently as possible. Often this necessitates sitting down with the Mrs. and planning a vacation tour to other distant ranches where you can take advantage of this great resource.

The cattle business is such that we can make even the poorest cow show a profit. Make sure each cow is the kind that can make a profit even in the worst of times and be certain she is pregnancy tested this fall so each animal unit the ranch is capable of carrying is maximized for next year.

• *GAYLE EVANS, PRESIDENT* •

DIRECTOR'S MESSAGE

Hello FBA Members,

I would like to talk to you about what an opportunity this is to do a good culling of our herds. Cow prices are as high as I can remember. This should give us a chance to cull those old cows, or not so old, that raise that common calf. Some may have an udder problem. These cows are just a drain on our whole herd. If we are doing a good job of selection, our heifer calves should be better than their dams.

I went to a Production Sale the other day (the other Beefmaster association). I looked and thought how large the first calf heifers were; then I looked at ages. They were 28 to 30 months old and three or four months bred.

This will make them nearly three years old when calving. I guess this is why my first calf heifers are so small. We should demand of our cattle to calve as 2 year olds. The price of cattle now will never make up the loss of that first calf. We that have been in the cattle business know these prices will not last forever. I wish they would. Do a good job of culling cows and demand a lot from your cattle. It will pay in cash and the look of your cattle will make you proud to be a FBA breeder.

I hope to see you all in San Antonio.

Sincerely, Roy Gene Britt



Editor's Memos

Dear Mary,

I don't know if you, or any of the membership, would be interested or not, but my latest western novel, *SADDLE A WHIRLWIND*, has just been released by the publishers, Walker and Company, 720 Fifth Avenue, New York 10019.

Naturally, I am real pleased about this. Again, the story is fiction but I think it is a little more true to life than most of these shoot-em-ups. My biggest problem in getting publishers to consider my work is that most New Yorkers know absolutely nothing about the west except what they have seen in the movies or on TV. As you and I know, there was a lot more sweat and hard work than there was romance and a lot more people were killed by outlaw horses than by Billy The Kid and all the bad men put together. However, that ain't what these New York publishers want.

Hope all is going well for you and the Beefmasters. While I still miss my cows, I have to admit I am enjoying not having any deadlines to meet or worry about getting all the work done on time.

Dale Lasater has been kind enough to invite me out to see their bull deliveries and I hope to see you then.

EUGENE C. VORIES

P.O. Box 214, La Veta, CO 81055



LITTLE ROBERT ON OLD TOM

Here's a picture of a young cowboy on a retired Lasater Herd Bull #1069 (also a semen sire). The cowboy is the son of Vern and Dee Sterling of R7 Beefmasters in Lebanon, Missouri, who also own the sire. I thought this picture really emphasizes the good disposition of the Beefmaster breed. Vern also mentioned that any member of their family could ride the bull which is nicknamed "Old Tom."

GARY FRENZEL



Dear Mary,

Here is a story of Animal rights versus Fathers' rights.

We were very proud to receive third place this past June in the annual Father's Day Photo Contest sponsored by the Kittitas County Cattlewomen Association. However we were very disturbed and bothered to learn that our winning photo was not printed like the others. The reason: fear of repercussions from animal rights groups! AND this, not in a large metropolitan, urban area, but in a quiet, small rural area in Eastern Washington.

The contest rules stated: enter a picture of a dad working cattle. Now I am sure that most of us Beefmaster breeders expect to see the traditional fall roundup, or the work that takes place each Spring before turnout. Thus my wife, Martha, submitted two photos of me working the cows through the chute this past spring. As you can see, one was me re-ear-tagging a heifer who had lost her tag. No pain this time through! She already had a hole opening. Just like thousands and thousands of human females who have *both* ears pierced. Nonetheless, reluctance to print the photo. The other photograph, the one incidently that won me third prize, could not possibly be printed. There was I, an animal torturist, holding a vial of vaccine and a dangerous, inhumane syringe and needle. Now did not nearly all of us at one time or the other in our lives see a medical doctor with the same thing in his or his nurse's hands?

The point is these groups are out to get each and every one of us cattle breeders; no matter where we live. We cannot afford to sit back and watch. As President Gayle Evans mentioned in his May Observations: We need to be very vocal when expressing our opinion and very *po* in the action we take. We have too much at steak (sic)!!

STEVE HARKNESS



Dear Mary,

Enclosed is a poem I found a while back in a copy of Illinois Beef, that might be useful in the Foundation Facts in a future issue.

We'll see you in a few weeks at Lasater's bull delivery at the HOA field day. If you have a chance, stop by the new headquarters. I'll give you directions when we see you.

See you soon,

ROY SCHOENBECK

Do You Just Belong?

Are you an active member,
The kind that would be missed,
Or are you just contented
That your name is on the list.

Do you attend association meetings,
And mingle with the flock,
Or do you stay home
And criticize and knock?

Do you take an active part,
To help the work along,
Or are you satisfied to be
The kind that just belongs?

Do you bring in new members
And help the old ones stick,
Or do you leave the work to a few
And talk about the clique?

Our association has a progressive
Program that you've heard plenty about
And you'll be well rewarded if you
Will cooperate in helping us out.

So join in our activities often,
And help us with hand and heart,
Don't just be a member
But take an active part.

Think this over, breeders,
You know right from wrong,
Are you an active member,
Or do you just belong?

Realistic About Ranching

Brothers John and Billy Johnston of Water Valley, Texas, are easing into their Beefmaster program which will complement the ranch's long-standing flock of Rambouillet sheep.

John and Billy Johnston have taken a realistic approach to their ranching business which includes raising Rambouillet sheep and Beefmaster cattle on West Texas rangeland near Sterling City.

"The bottom line, as far as we're concerned is that low-cost operations are the ones that will survive these days," John said. "We're in the business of raising grass and we need to raise animals that will use that grass to their best benefit."

Sheep have been the mainstay for the Johnstons but to make the best use and receive the maximum benefit off their ranches they have been raising cattle for many years. Through those years of trial and error they have settled with the Beefmaster breed.

Continued on Page 7



Casey bull with a Johnston-bred cow.

BUYERS & SELLERS GUIDE

ARKANSAS

FOR SALE: Two 18-month old bulls, 5 yearling bulls, five 4-year old first cross cows, calve in March & April.

ROCKY RIDGE BEEFMASTERS

Wade & Gisele Shultz
Route 4, Box 162
Booneville, AR 72927
(501) 675-5054

ARIZONA

FOR SALE: 50 Spring-calver cows and heifers (all have raised a calf since age 2). 5 herd sires, 27 bulls - long yearlings. 100% guarantee.

DOUBLE SPUR BEEFMASTERS

Jerry Winn
P.O. Box 66
Navajo, AZ 86509
(602) 688-2513

MISSOURI

WANT TO BUY: Twenty 2-year old bred heifers.

T-RUGG BEEFMASTERS

Tracy Rugg
711 Ohio
Adrian, MO 64720
(816) 297-2352

NEBRASKA

COWS ON SHARE: I would be interested in taking in bred cows on shares for a percentage of the calf crop.

SLASH V RANCH

Ed Morava
Marsland, NE 69354
(308) 665-1126

NEW MEXICO

FOR SALE: Two 6 and 7-month old bulls. Ready by October.

HAZEN BEEFMASTERS

Richard R. Hazen
P.O. Box 201
Roy, NM 87743
(505) 485-2618

TEXAS

FOR SALE: Complete liquidation of my fall-calving herd. 55 females 2 to 9 years old. Over 20 years of selection in these cows using the 6 essentials. Very productive herd.

PYEATT BEEFMASTERS

Bob Pyeatt
Detroit, TX 75436
(214) 427-2095 • Office
(214) 674-5645 • Res.

FOR SALE: 140 Purebred and 3/4 blood bred cows. Start calving Sept. 1st. 3 to 5 years of age.

PECOS BEEFMASTERS

Anderson Ranch
Michael Harrison, Rep.
P.O. Box 189
Pecos, TX 79772
(915) 445-2904



NEW BEEFMASTER OWNERS

Bernice Parker
P.O. Box 1301
Hartselle, AL 35640

L.C. Goodlett
Rt. 7, Box 387
Cullman, AL 35055

Shelton & Sons
5296 Co. Rd. 434
Trinity, AL 35673

J.C. Rusk
Route 2
Baileytown, AL 35019

Vandle King
Route 4
Altoona, AL 35952

Glenn A. Byrd
5561 Co. Rd. 217
Hillsboro, AL 35643

Floyd Thorn
Rt. 4, Box 393
Russellville, AL 35653

Chris Westmoreland
Rt. 2, Box 18B
Hartselle, AL 35640

Donald Jones
P.O. Box 184
Rock Point, AZ 86545

Jack Manygoats
Box 951
Tuba City, AZ 86045
Wallace Youvella
P.O. Box 365
Keams Canyon, AZ 86034

Little or Jessie Harvey
P.O. Box 911
Teec Nos Pos, AZ 86514

Mason Burbank
Box 683
Chinle, AZ 86503

Arnold Shirley
Box 1004
Ganado, AZ 86505

Cecil H. Burgess
Rt. 2, Box 1103
Greenbrier, AR 72058

Marty Driscoll & Paul Dunn
P.O. Box 866
Greenwood, AR 72936

J.W. & Jo Hutchens
P.O. Box 203
Lincoln, AR 72744

Frank Porter
Rt. 4, Box 76
Hunsville, AR 72740

Mitchell & Robin Woessner
11209 Aimee Way
Bakersfield, CA 93312

George Abel
P.O. Box 53
Gonzales, GA 93926

Vernon Benton
Rt. 5, Box 10
Commerce, GA 30529

Ben T. Minesh
Rt. 2
Commerce, GA 30529

Twin Angel Farms
Route 4
Toccoa, GA 30577

Clifton Wages
Rt. 3, Box 149
Monroe, GA 30655

Mark Fedderke
Rt. 1, Box 749
Steelville, IL 62288

Hugo Harwerth
Route 1
Marissa, IL 62257

Roger McCrew
Route 1, Box 168
Xenia, IL 62899

Carl Stockrahm
R.R. 3, Box 342
Linton, IN 47441

Walter Key
R.R. 2, Box 57E
Wellsville, KS 66092

Larry Gojelin
330 E. Western Ave.
Sonora, KY 42776

Bucker W. Howell
Route 3, Box 347-D
Purvis, MS 39475

James W. Jones
P.O. Box 121
Silver Creek, MS 39663

Gary Hartzog
P.O. Box 88
Silver Creek, MS 39663

Charles Dunagin
Rt. 1, Box 401
Laurel, MS 39440

John D. Walker
Rt. 4, Box 198
Tylertown, MS 39667

Kenneth Brewer
Rt. 2, Box 167
Spichard, MO 64679

Lester J. Straughan
RR 4, Box 424
Farmington, MO 63640

Harold R. Walker

Cosby, MO 64436

Mike Conway
Route 2, Box 84
Bonne Terre, MO 63628

Joe Straughan

Farmington, MO 63640

Billie Eviland
P.O. Box 3045
Shiprock, NM 87420

Willis Bowman, Jr.
Route 1
Roy, NM 87743

Gene Faggart
6501 Macendonia Ch. Rd.
Concord, NC 28025

J.L. Williamson
411 East Park
Waurika, OK 73573

G.R. West
Rt. 1
Paden, OK 74860

B.L. Sweet
P.O. Box 5
Talala, OK 74080

John H. Hyatt
Rt. 2, Box 32
Randlett, OK 73562

Lindley Bridgers
Rt. 3
Walters, OK 73572

Richard Walker
Rt. 3
Walters, OK 73572

Paul Walker
Rt. 3
Walters, OK 73572

Buzz & Lynn Ginn
Route 2
Randlett, OK 73562

R.H. Molley
Rt. 2, Box 376
Tahlequah, OK 74464

F.A. Whorton
Rt. 8, Box 318
Claremore, OK 74017

Wade Small
Rt. 1, Box 633A
Klamath Falls, OR 97603

J.C. McDonald
Rt. 1, Box 24-M
Blackstock, SC 29014

Vernon Claiborne
Rt. 2, Box 97
Westmoreland, TN 37186

Kathy Brinkmeyer
Rt. 3, Box 598
Temple, TX 76501

Homer Fetzer
4231 Havenview
San Antonio, TX 78228

J.B. Russell
% Darrell Ashford
Rt. 5, Paris, TX 75460

Betty Mackey
Star Route
Norton, TX 76865

W.E. Malone
Route 1, Box 110
Seymour, TX 76380

Mr. & Mrs. Isaac Bell
Rt. 1, Box 78
Hallettsville, TX 77964

T.J. Frank
2345 Long
Beaumont, TX 77702

John Gilbert
Route 1
DeLeon, TX 76444

Kirk Ranches
Route 1
Gorman, TX 76454

Glen Murchison
15105 Spring Hill Lane
Pflugerville, TX 78660

Douglas Ray Hartmann
2640 N. Highway 162
Eden, UT 84310



**FOUNDATION
BEEFMASTER
ASSOCIATION**

200 LIVESTOCK EXCHANGE BUILDING, 4701 MARION ST., DENVER, CO. 80216 - 303/294-0847

FELLOW FBA MEMBERS:

As your FBA representative to the National Cattlemen's Association, I urge you to consider what the fanatics are trying to do to the cattle industry. If you feel like you should help keep our way of life for our children, I hope you will contribute to NCA-PAC (Political Action Committee.) This money is used to influence congress, elect the right people, pass legislation, kill legislation, educate the press and generally do what is good for our industry.

NCA is the voice of cattlemen in Washington D.C. It is there everyday working for us. Congress listens when 40,000 cattlemen speak.

I am responsible for raising \$500 for PAC as your director. FBA needs to raise \$2500 as a breed affiliate of NCA. If you will make your check out to NCA-PAC and send it to me I will send it in. If we do it this way, you will get credit, I will get credit and FBA will get credit.

Several FBA members have given me PAC checks and some of you also joined NCA. I appreciate both. If you would like to join NCA, ask me for an application when you send your PAC check or I will have some at San Antonio.

The environmentalists are trying to stop our way of life. We need your help. Please send me your check or bring it to San Antonio.

I hope to see you at the convention.

Sincerely,

O. C. Rampley
Box 597
Silverton, Texas 79257
(806) 847-2635



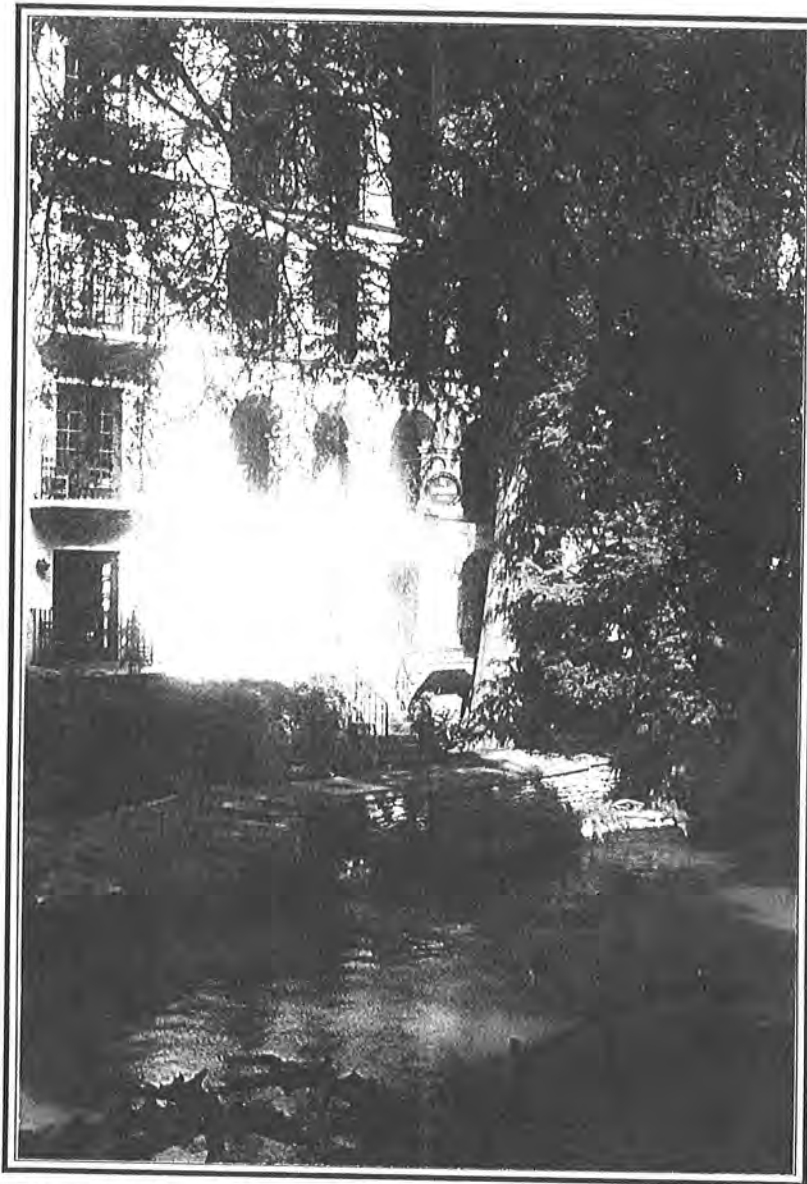
The Alamo Shrine of Texas Liberty

The present building is the old chapel of Mission San Antonio de Valero, founded in 1718 by the Franciscan padres. In 1836, during the war for Texas independence, the Alamo was the scene of one of the most heroic events in the history of our nation. All of the 189 defending Texas soldiers were killed here while being besieged by Mexican troops under the Mexican General Santa Anna. The now renowned battle cry, "Remember the Alamo," later carried the Texans to victory.

Itinerary

November 8-11, 1990 will be the scene of one of the greatest FBA Conventions in history. We will meet for an annual board meeting, general membership meeting and election. We will have a trade show & seminar. Spouse's will be treated to an afternoon trolley ride & tour of the Alamo, El Mercado (Mexican Market), & King Williams homes district.





Come and be welcomed at the La Mansion del Rio Hotel. The very essence of San Antonio beckons you, for the lovely river walk, for business, for meetings.

Itinerary

Thursday Nov. 8, 1990 Will be devoted to committee & board meetings.

Friday Nov. 9, Will be taken up with a morning board meeting continued from the day before and the afternoon will be filled with seminar and spouse's tour.

Saturday Nov. 10, As usual the general membership meeting and election will be on Saturday.

Sunday Nov. 11, Morning we will ride buses to Walter & Joyce Campbell's for a ranch tour & lunch.

We want you to attend. Please mark your calendars & make plans to come and help conduct the business of the Association and share great fellowship.



A Tradition
Isa Cattle Company Fall Sale

400 Performance-Tested
Beefmaster Bulls
for sale at auction



Saturday, October 6, 1990 -- 9:00 a.m.
Producers Auction, San Angelo, TX

Laurie Lasater
915-949-3763
Isa Cattle Company
P.O. Box 60327
San Angelo, Texas

Please send me more information on the Isa
Cattle Company Bull Sale, the Isa Program
and on NewBeef and how it can help me
market my feeder steers.

Name _____
Address _____
City _____
State _____ Zip _____

Sale Headquarters
Holiday Inn
915-658-2828

FOURTH ANNUAL
**BEEF "ON" FORAGE
BEEFMASTER BULL SALE**



Saturday, October 20
1:00 P.M.

*Washington County
Fairgrounds
Brenham, Texas*

These Bulls are tested under
the guidelines of the Texas
Forage and Grassland Council
Forage Bull Development
Program (300 days).

Selling 110 Big, Stout, Performance Tested, Forage Developed Bulls



These Bulls average 22 months of age and are within 90 days of age. Complete performance data available: weaning weights, gain weights, yearling weights, weight per day of age, ratios, ribeye measurements and scrotal circumference. They are extra gentle and represent the top end Bulls from 19 Consignors of the Central Texas Beefmaster Breeders.

- ★ ★ ★ ★ Special Offering: Also Selling Twelve Extra Fancy Bred Heifers ★ ★ ★ ★
- ★ ★ ★ Ask About Our Mileage Allowance For Volume Purchases ★ ★ ★
- ★ ★ All Bulls Fully Guaranteed! ★ ★
- ★ A videotape and performance catalog is available to prospective buyers. ★

Information, Video and Catalog:

Gary J. Frenzel
(817) 983-2901

Clifton Marek
(409) 884-4931



Central Texas Beefmaster Breeders



Sale Headquarters:
Preference Inn, Brenham
(409) 830-1110



Auctioneer:
Gayle Ingram
(214) 878-2225



Brenham, Texas
Washington County Fairgrounds
Saturday, October 20, 1990
Sale
Beefmaster Bull
Beef "ON" Forage

Temple, Texas 76501
Rt. 3, Box 280
BEEFMASTER BULL TEST



Dear Cattlemen,

The Central Texas Beefmaster Breeders invites you to their Fourth Annual Beef "ON" Forage Beefmaster Bull Sale. The sale will feature 110 big, stout, performance tested, forage developed bulls averaging 22 months of age. These Foundation bred bulls have been forage tested for 300 days under the guidelines of the Texas Forage and Grassland Council Forage Bull Certification Program. They represent the largest single breed group of total forage tested bulls in Texas. These bulls are consigned by the Central Texas Beefmaster Breeders who are members of the Foundation Beefmaster Association.

The purpose of the test is to identify those bulls having a superior genetic ability to convert forages to beef by comparing contemporaries within an age and breed group in a uniform grazing environment. A bull developed under these guidelines will know how to "rough it". They will not be pampered, overfat, and will know how to make it on forages as they do their work. Cattlemen will benefit by being able to purchase bulls that have been developed under range conditions similar to their farm or ranch. The results, a more useful bull that will hold his condition resulting in a more acceptable product to offer the commercial cattleman. Forage testing bulls is gaining momentum among commercial and seedstock producers. All bulls are fertility, TB, Bangs tested and fully guaranteed.

Join us October 20, 1:00 P.M., at the Washington County Fairgrounds, F.M. 577, (Horton Loop), Brenham, Texas for the Fourth Annual Beef "ON" Forage Beefmaster Bull Sale.

- ★ Consignors will be offering free hauling to various locations within the State.
- ★ We will also be offering mileage allowance for volume purchases.

For More Information:

Gary J. Frenzel
(817) 983-2901

Clifton Marek
(409) 884-4931

Auctioneer:

Gayle Ingram
(214) 878-2225

NEW BEEFMASTER MEMBERS

NCHO LAS LONDRINAS BEEFMASTERS

Edward H. & Velia T. Brunner
 Rt. 1, Box 5E
 Yuma, AZ 85610
 (928) 642-3809
 Rendition: 13
 Origin: Straub, Dinwiddie

OSIE'S BEEFMASTERS

William & Laura N. Tsosie
 P.O. Box 397
 Yuma, AZ 85610
 (928) 725-3254
 Rendition: 3
 Origin: Snowflake Beefmasters

ORZINI BEEFMASTERS

Elly Rose Borzini
 P.O. Box 6464
 Salinas, CA 93912
 (408) 678-2503
 Ranch Address:
 4800 Metz Rd. & Hiway 146
 Colodad, CA 93960
 Rendition: 5
 Origin: George Cominos

DENNY BEEFMASTERS

George P. Denny, III
Address Change
 The Valley Ranch
 P.O. Box 219
 Burney, CA 96013

PRASSE BEEFMASTERS

Keith & Taffi Prasse
Address Change
 R.R. #1, Box 114-B5
 Bethlehem, GA 30620-9715

WHITE-O-MORN BEEFMASTERS

Ian, Brenda & Ron Stringham
 Route 2, Box 123
 Osawatomie, KS 66064
 (913) 755-4704 • Home
 (913) 755-3151 • Work (Brenda & Ron)
 Rendition: 2
 Origin: Ziler Beefmasters

TRUMBO BEEFMASTERS

George Trumbo
 181 Phillip Lane
 Hodgenville, KY 42748
 (502) 358-9872
 Rendition: 10
 Origin: David Curtis

PLUM POINT BEEFMASTERS

Richard T. & Judy A. French
 4117 Swinnea Rd.
 Vicksburg, MS 38651
 (662) 429-0150
 Rendition: 17
 Origin: Lasater Ranch

K BREWER BEEFMASTERS

Kenneth & Kathi Brewer
 Route 2, Box 167
 Spickard, MO 64679
 (816) 485-6647
 Rendition: 3
 Origin: D-Glenn Beefmasters

CLEVINGER BEEFMASTERS

Herb Clevenger
 204 Brookwood
 Richmond, MO 64085
 (816) 776-6121
 Rendition: 29
 Origin: Don Moore,
 Bobby Brown

RS RANCH BEEFMASTERS

Roy & Tanya Schoenbeck
Address Change
 Route 1, Box 158
 Smith Rd.
 Bourbon, MO 65441
 (314) 732-4590

SQUIRES BEEFMASTERS

Paul C. Squires
Address Change
 P.O. Box 117
 Hawk Point, MO 63349

DAVID HARGIS BEEFMASTERS

David & Kathleen Hargis
Address & Telephone Change
 601 N. 18th Street
 Frederick, OK 73542
 (405) 335-2685

RP BAR BEEFMASTERS

Robert, Lonnie & Clay Patterson
 Route 4, Box 43
 Silwell, OK 74960
 (918) 696-3720
 Rendition: 16
 Origin: Larry Buster &
 Allan Rau

CROWN CATTLE BEEFMASTERS

Crown Cattle Co.
 Paul M. & Judith Juel
 R.R. 3, Box 21
 Canton, SD 57013
 (605) 987-5872
 Rendition: 2
 Origin: Conrad Kinnaman

BRINKMEYER BEEFMASTERS

Alfred & Kathy Brinkmeyer
 Route 3, Box 598
 Temple, TX 76501
 (817) 983-4871
 Rendition: 10
 Origin: Frenzel, Ranly,
 Beard & Voight

DON LANGSTON BEEFMASTERS

Don Langston
 Route 6, Box 623
 Lubbock, TX 79412
 (806) 863-2398
 Rendition: 18
 Origin: Dixon Beefmasters &
 Bud Eldridge
 Beefmasters

CONTINENTAL BEEFMASTERS

First Continental Corporation
 John S. Todd, Jr.
Address Change
 P.O. Box 60181
 San Angelo, TX 76906

FULLEN 4 BEEFMASTERS

Bill H. Fullen, Jr.
 2502 Larkspur Ct.
 Galveston, TX 77551
 (409) 744-3410
 Rendition: 2
 Origin: Seago's 7 Beefmasters

GUNBOAT MOUNTAIN RANCH BEEFMASTERS

Robert E. Garner
 500 S. Taylor, #207
 Amarillo, TX 79101-2442

BAL BEEFMASTERS

Rancho Margaritas
 Ralph Donaho
 Box 3076
 Kent, TX 79855
 (915) 828-3542
 Rendition: 171
 Origin: Isa Cattle Co.

SORENSEN BEEFMASTERS

Sig Sorenson
 Rt. 2, Box 595
 Floresville, TX 78114
 (512) 393-4002
 Rendition: 22
 Origin: Joeris

M-F WYATT BEEFMASTERS

Frank B. Wyatt
Address Change
 Rt. 2, Box 294
 Stuart, VA 24171-9520

SUNRISE B BEEFMASTERS

William Boeck
Address Change
 231 Sargent Rd.
 Winlock, WA 98596

EDUARDO SALCEDO GANZAGA

P.O. Box 4157
 Quito, Ecuador
 South America
 Pazmino No. 165 y Saa
 238-746 • Office
 246-233 • Home
 Associate Member

SEBAKWE BEEFMASTERS

Thiaho Farms (Pvt) Ltd.
 Basil L. Smith
 Dalston Estates
 P.O. Box 58
 Mutorashanga, Zimbabwe
 1521/1502 Mutorashanga
 Rendition: 70
 Previous Member in 1984

Ode To Tom

His name is Lasater and
 He doesn't do what he's told.
 He strives to be better
 And is usually bold.
 Tom never had time to spare,
 But it didn't mean he didn't care.
 He's been busy with cattle
 All his life.
 Sometimes it's caused him
 trouble and strife.
 But through it all, he's
 known what's best and
 His Beefmaster cattle pass
 all the tests.

Mary Wilkinson



AC..... Alabama Cattleman
Arkansas Cattle Business
.....Beef
California Cattleman
Cascade Cattleman
CM..... The Cattleman
CCG..... Colorado Cattle Guard
ED..... Education
FC..... Florida Cattleman
KS..... Kansas Stockman
LMD..... Livestock Market Digest
ML..... Mississippi Cattle Business
MBC..... Missouri Beef Cattle
MM..... Mail & Miscellaneous
NC..... National Cattle Association
NMS..... New Mexico Stockman
OC..... Oklahoma Cowman
PF..... Progressive Farmer
RM..... Ranch Magazine
RS..... Record Stockman
SBP..... Southern Beef Producer
SG..... Stockman Grass Farmer
SS..... Stock Show
TEL..... Telephone
TCB.... Tennessee Cattle Business
TFS..... Texas Farmer Stock
WFS... Western Farmer Stockman
WLJ.... Western Livestock Journal
WY.... Wyoming Stockman Farmer
YB..... Yearbook

??? INQUIRIES ???

ALABAMA

SG Gene Montgomery
2418 Plum St.
Montgomery, AL 36107

ARIZONA

TEL Ray Gilmore
P.O. Box 1264
Kayenta, AZ 86033

ARKANSAS

PF Danny Maddox
Rt. 2, Box 382
Hardy, AR 72542
ED Monica Alsup
Route 1, Box 101
Gravette, AR 72736
TEL Larry Logan
Route 1, Box 141
Prim, AR 72130

COLORADO

TEL Susan Himmel
1848 14th Ave.
Greeley, CO 8063

INDIANA

ED Wes Burgess • Ag Class
Brownstown Central HS
Office of the Principal
500 North Elm Street
Brownstown, IN 47220-1399

IOWA

LMD Dean McWilliams
RR 1, Box 91
Deep River, IA 52222

KANSAS

WLJ Lewis Preston
Box 153
Uniontown, KS 66779

LOUISIANA

PF William F. Harvey
Rural 02, Box 17
Jackson, LA 70748
MM Charles Cravens &
Arlene Carter
3514 Lake Charles Hwy.
Leesville, LA 71446

MISSISSIPPI

MC Joseph M. Simcox
503 Gerald St.
Leland, MS 38756

MISSOURI

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Davisville, MO 65456

MONTANA

ED Walt Harbaugh
Box 327
Jordan, MT 59337

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TEL John Kinley
Route 1, Box 11
Bladen, NB 68928
TEL Lenore Jones
6010 So. 43rd
Lincoln, NB 68516

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TEL Kurt Carpenter
Box 118
Carlin, NV 89822

NEW MEXICO

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2314 Central SW
Albuquerque, NM 76104
LMD Randy Coil
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Rt. 3, Box 197
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West Chester OH 45069
MM James Harris
3311 Rohrer Road
Wadsworth, OH 44281
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240 Spring Road NW
Carrollton, OH 44615
MM Evelyn Hayes
173 Burton Ave.
Akron, OH 44302
MM Howard Joppeck
18195 Rowill Rd.
Wellington, OH 44090
MM Gerald Hayes
4130 Laurie Lane
Norton, OH 44203

OKLAHOMA

MM Bill Lanterman
Methodist Boys Ranch
Route 1, Box 258
Gore, OK 74435
TEL Robert Patterson
Route 4, Box 43
Stillwell, OK 74960

OKLAHOMA

BF Cody Blaylock
Route 1, Box 2640
Howe, OK 74960

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WFS Alice Carlson
Rt. 1, Box 628
Astoria, OR 97103

OREGON

CSC Jet Ranch, Inc.
Jack Thornton
P.O. Box 5283
Central Point, OR 97502

TENNESSEE

TCB Fred Hobbs
P.O. Box 126
Eagleville, TN 37060

TCB Scott Smith
9402 Snow Hill Road
Ooltewah, TN 37363

MM Joe Peck
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Holladay, TN 38341

WSF Vernon Claiborne
Route 2, Box 97
Westmoreland, TN 37186

TFS Dennis Plemons
Rt. 2, Box 503
Philadelphia, TN 37846

TEXAS

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Rt. 7, Box 7213
Belton, TX 76513

MM Gary B. Babineaux
5634 Bayfield Dr.
Houston, TX 77033

TFS D.G. Byrne
Rt. 4, Box 290
Kaufman, TX 75142

PF Elic Milliken
Rt. 1, Box 72
McDade, TX 78650

PF Mark Birdsong #50667
Clements Unit 7-A-B-11
9601 N.E. 24th St.
Amarillo, TX 79107-9601

TFS Greg Park
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White Settlement, TX 76108

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P.O. Box 1286
Gilmer, TX 75644

TFS Melvin C. Polk
4308 Pecos Street
Fort Worth, TX 76119

TFS Corey Simpson
7501 E. Co. Ro. 110
Midland, TX 79701

TFS Neal Watson
Rt. 5, Box 193H
Greenville, TX 75401

TFS Curtis Lee Kemmerling
P.O. Box 76
Rio Hondo, TX 78583

TFS Jerry & Joyce Kurtz
Rt. 3, Box 2548
Hallettsville, TX 77964

TFS Rayland Sifers
Rt. 7, Box 7423
Athens, TX 75751

TFS Gordon Calley
119 San Gabriel Road
Liberty Hill, TX 78642

UTAH

MM Mr. & Mrs. Aric Brijis
1669 East 6670 South
Salt Lake City, UT 84121

VIRGINIA

PF W.A. Bramlette
Route 2, Box 485
Moneta, VA 24121

TEL John Deavers
125 Quincy Ave.
Shenandoah, VA 22849

WEST VIRGINIA

MM Virginia Westfall
Route 1, Box 71
Horner, WV 26372

ZIMBABWE

MM Pioneer Block
Fort Rixon
P.O. Box 1309
Bulawayo, Zimbabwe

MM M.T. Edgar
Watershed College
P. Bag 3718
Marondera, Zimbabwe



Realistic About Ranching Continued from Page 3

"Beefmasters aren't the only breed of cattle a person can raise here but the calves we've been producing are the kind of calves we're looking for. They're not excessively large but are adaptable to most environments, including our own," Johnston said.

John and Billy are partners on all of their ranching operations. Besides several thousand acres of leased land they operate some of the same land purchased by their grandfather, J.T. Johnston, who moved to the Sterling County region in 1925. The elder Johnston raised sheep, crossbred cattle and Angora goats. John and Billy's father, J.H. and his brother C.M. also ranched the same country in partnership. C.M. went into the construction business in San Angelo in the 1950s and 1960s and J.H. continued ranching until his death in 1969. Mrs. J.H. (Ann) Johnston kept the ranch going until Johnny graduated from TCU and returned home in 1971 to begin his ranching career. He was joined in the partnership by Billy after his graduation from Texas Tech in 1975.

"This is just good sheep country and we don't really raise good cattle grass," John added. Most common native grasses include buffalo, sideoats and bluestem. The Johnstons use various methods of rotation, including one grazing cell on a portion of their operation and pasture rotation programs which solely depend on moisture and range conditions. Most of the Johnston's lambs are born in



John Johnston and son Kendal survey the family's Beefmaster herd.

Lasater in Africa

I am writing to give you a report on my 18-day trip to Botswana and South Africa. The trip was a success. I saw a lot of good cattle and got to know many outstanding people.

My son, Lorenzo, and I flew to Maun, Botswana where we were met by John and Wilna Kempf. After touring the Okavango Delta in their plane for three days, we flew to their ranch in Ghanzi. They have 150,000 acres of good semi-desert land, which John pioneered thirty years ago.

December and calving runs from February through April.

The Johnstons actually got into the Beefmaster business by accident. A neighbor was already raising Beefmasters and "sort of talked us into it," John recalled.

Their first experience with Beefmasters was the purchase of a small group of Hereford cows bred to Beefmaster bulls. They then purchased a Watt Casey bull from Charles Probandt of San Angelo.

"We liked what we were seeing and in the late-1970s began breeding only Beefmaster bulls to our crossbred cows. Weaning weights increased 80 to 100 pounds using Beefmaster bulls. We liked the calves and began an upgrading program, keeping all our heifers. Over the last 10 years we have gone to a herd of second crosses to full-bloods," he said. The Johnstons now have about 280 breeding-age females on their ranch.

Steers are sold through area special feeder calf sales. Most of their heifers are put back into the herd.

"We're turning a cow herd every four or five years," he said. "The oldest cow on the ranch is about seven years. We're getting to the point where we're seeing culls being seven to eight years and they still have the quality to sell as replacements. We're realizing quite a bit of gain over packer prices and there seems to be quite a demand for these cows as replacements."

Most of the replacements are sold either to neighbors or through area auctions. It is possible that they will eventually be selling bulls but Johnston said it is a matter of economics.

"At this point I don't feel we can justify putting in the facilities we would need to get into the bull business but one of the good things about the FBA's breeding-up program is that a breeder can sell cows and bulls as registered animals," he said. "It takes a long time to get the quality to offer the public and I think we're about there with our cows and not quite there with our bulls."

The Johnstons have been in the ranching business long enough to know that being patient and practical are the best policies and it's a good bet their ranches and reputations will be intact for their children and for future generations.

John and his wife Sue have two children, Kendal and Keri. Billy and his wife Ja Jean have three children, Quinn, Brice and Brittney.

He has produced first and second cross Beefmasters out of outstanding Bonsmara Cows and Lasater semen. His cattle are excellent. I saw the two bulls he purchased from the Central Texas Sale. They are good bulls and have adapted well. He is well satisfied.

We flew from Ghanzi to Gabarone and then drove to Tony Brink's ranch in South Africa. Tony acquired semen from our original shipment to Rhodesia (now Zimbabwe) fifteen years ago. There I saw a bull whose parentage included Lasater 6136 073 and 9013. 6136 was

Continued on Page 8



Lasater in Africa Continued from Page 7

the bull we called Sultan, born 1966 and part of one of my first international transactions. It was an emotional moment for me to see such a great bull 12,000 miles away whose parentage roughly spans my business career. Below is a picture of Tony Brink's sign which speaks for itself.

From Brink's, we drove to Pieter Bosch's ranch near Radium. Pieter is a refugee from Rhodesia who has established an outstanding ranch and cattle operation using Zietsman cows as donors. He has done a lifetime's work in eight years.

While there, we toured a packing-house, the Central Performance Testing Center, The Central Semen Stud and the Beefmaster Cattle Breeders Society of South Africa office.

The field day held one week ago today was one of the outstanding events in which I have participated. It was at Pieter's sales pavilion on the ranch with significant numbers of good cattle on display. The panel consisted of top



Lasater bred Bosch herd bull.

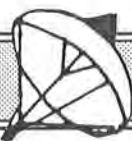
people in the country. Present were 100 international cattlemen. I spoke for 20 minutes and answered questions for two hours. We covered every subject.

After the field day, we spent two days with Paul Yianakakis who has been BBU oriented. He is an outstanding businessman and a leader in the South African Beefmaster Society. I was able to clarify a number of important issues for him.

To my surprise, South Africa is a bureaucratic, semi-socialistic country. They do not have free-wheeling capitalistic outlook. Pieter Bosch has performed miracles in getting the Beefmasters recognized and in getting their stud book to accept multiple-siring through 3/4 (75%) breeding. Two other breed societies have requested the same. This is a revolutionary development.



Laurie and Pieter with FBA logo.



SATELLITE NEWS

Beefmaster Bull Test Almost Complete

The Central Texas Beefmaster Breeders Fourth Annual Beef 'On' Forage Bull Test is near completion and will conclude with an October 20 sale in Brenham, Texas. The 110 Foundation bred bulls have been forage tested and developed for 300 days under the guidelines of the Texas Forage and Grassland Council Forage Bull Development Program, in cooperation with Texas A&M and the Lee County Extension Service. They represent the largest single breed group of forage tested bulls in Texas.

The bulls entered had an average 205 day weight of 597 pounds and gained 2.9 pounds per day during the 112 day winter program. The bulls are within 90 days of age and will average 22 months of age at sale time. They will sell with complete performance data to include: weaning

weights, gain weights, weight per day of age, ratios, ribeye measurements, and scrotal circumference. They will be health and fertility tested and fully guaranteed. For more information, contact Gary J. Frenzel (817) 983-2901.

Special Offering: The Central Texas Beefmaster Breeders will also be offering 12 extra fancy bred heifers that will sell prior to the Bull Sale.





SATELLITE NEWS

Wellow FBA Member:

Recently the Southern Beefmaster Breeders satellite elected me as President. The new Vice President is Jerry Shaw of Opelika, AL, and Gina Safrit is the Secretary/Treasurer.

This year we have only 11 paid members out of a possible 85 or 90 from the SBBA states. **WE NEED YOUR SUPPORT.**

I realize SBBA has never been very active. However, we need to take this opportunity, while the cattle business is good and the demand for good Beefmaster cattle is better, to promote the cattle we raise in the eastern United States.

Several things are starting to happen in SBBA to make belonging a little more attractive.

1. SBBA has decided to participate in the Mississippi State Bull Forage Test. This is a good opportunity to let you see how your bulls can compete with other Beefmaster bulls as well as bulls from other breeds. We would like to have our own forage test, but the committee felt the best way to start was with a proven program.

a) In Brucellosis free states, the only requirements are to meet policies for crossing state lines.

b) Legible brands may be substituted for ear tags.

c) Additional advertising will be done by SBBA. Include additional \$25 per bull when fees are paid at the time of bull delivery.

d) The only information absolutely required for entering a bull is a tag #, birthdate, weaning weight, and weaning date. Any other information that is available will be helpful but is not required.

e) Consignor will be notified of the purchaser and his address to allow certificates to be transferred to the new owner.

f) Bulls should be of top quality and in good health.

g) You must be a paid SBBA member to enter a bull. **IT'S NEVER TOO LATE TO PAY YOUR DUES.**

h) If you have any questions, contact Frank Holmes or myself.

2. I am in the process of writing a form letter to be sent to all inquiries within our area as listed in the **FOUNDATION FACTS**. All SBBA members will be listed in this letter as contacts for further information about Beefmasters. I will handle all such mailings until the end of the year at which time I will need volunteers to help with this task.

3. Along the same line, I will include a buyer's and seller's guide with each inquiry letter. If you have cattle for sale, please let me know.

As I have previously stated, we need your membership and participation. Dues are \$15 this year and \$25 starting next year. If we can increase our membership and cash flow, SBBA will be able to participate in the activities I have outlined. We will also be able to run ads in local publications and any other activities you are willing to nominate and support.

Please consider the bull forage test and let me know if I can be of any assistance to you.

Sincerely,

Danny Safrit

North State Beefmasters

6049 Cress Road

Concord, NC 28025

SWBB satellite held their annual seminar/field day August 25, 1990 at Tuba City, AZ on the Navajo reservation. Dr. G. Scott Middleton addressed the group along with FBA President, Gayle Evans. There were two local FBA members who also spoke. Todd Honyaoma, from the Hopi reservation and Francis Nelson who gave his presentation in the Navajo language. Chick Bentz, SWBB president, thanked Francis Nelson for his time and effort in making the seminar arrangements.

Chick Bentz, SWBB president, shakes hands with the winner of the bull.



CORRAL OF EVENTS

October 6, 1990 ISA Cattle Co. Fall Bull Sale, San Angelo.

October 21, 1990 CTBB Annual Beef "On" Forage Bull Sale
- See Page 8 for details.

November 8-11, 1990 1990 FBA Annual Convention at
San Antonio, TX.
PLAN TO ATTEND.

FOUNDATION BEEFMASTER ASSOCIATION
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BEEFMASTERS
A PLAN FOR
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