

OCTOBER 1990



FOUNDATION
BEEF MASTER
ASSOCIATION

200 LIVESTOCK EXCHANGE BUILDING
4701 MARION ST.
DENVER, COLORADO 80216

FOUNDATION FACTS

Volume XVIII, No. 10

OCTOBER OBSERVATIONS

I'm impressed with the quote that "form follows function." We should all spend a certain amount of time contemplating that statement. Quite often we go about our daily business just by habit and chance, hoping or assuming that what we are doing will have a pay day that will prove to be on the black side of the ledger.

We should all be highly goal motivated, therefore, we need to set goals then strive to achieve them. Tom Lasater said "a good manager must be in love with results." I'm sure some of the most exciting days of the year are pregnancy test day, the day the last calf of the season is born, weaning day, various off test days and, of course, sales day.

Push the goals you set to the "max," making them a bit hard to achieve, realizing you may box yourself into a corner where you might cull more individuals than you desire. For example, if you shorten your breeding season somewhat more than usual you may have more open cows, but remember if she's not pregnant and most of her peers are, no matter how favorite or pretty she may be, she's a fallen starter and should go. By the same token if she fails to drop a live calf the same applies. You should economically salvage what you can and send her down the road. The same situation applies at weaning.

I know it's difficult to work on all six essentials at the same time. It is my practice to frequently review them and work hardest on the one most lacking, then when you get ahead of that one, approach the next in line and so on. Also I have discovered that there are many individuals capable of being pushed to the "max" and handling it no matter which trait your stressing. There is no room for complacency when you're in the business of producing seed stock.

There are many breeders in our association who are known for having animals who excel in one or more of the six essentials. It's a challenge for each of us to have a reputation of some sort.

I would suggest each of us decide what function we want of our cattle then go after that function. If the animal produced disappoints us by not having the form we like but does satisfy the function, then we better learn to like the form she comes in.

• GAYLE EVANS, PRESIDENT •





Editor's Memos

Another Chapter in the Executive Secretary's Life

Did you ever tell yourself you have a big mouth? I have, and yet I never seem to learn! One day last week we had our mail delivered by a substitute carrier. He commented on how good our lunch smelled. So, trying to be friendly, I asked him, "Would you like to have a piece of chicken?" He said, "Sure," and promptly sat down and ate my lunch!! We did have a nice chat and he thanked me profusely, and it was actually a help to me since I was going to cut down on my food intake anyway!

By the way, I had another first time experience (at my age you'd think I'd run out of first times!) at the Lasater Ranch Bull Delivery in September. I made a grand entry into the middle of the bull pen! I was sitting on the 6' fence for an hour or so visiting with "my breeders" when I decided to get down and get some papers from my car. Amid several offers of help down, I said, "Oh, I can do it o.k.!" I swung my leg over the fence, missed the rail and landed on my bottom among the bulls! I was so embarrassed, I came up rolling. It was the next morning that I discovered parts I didn't remember having.

Mary M. Wilkinson
Executive Secretary

The Cow: Man's best friend

Cattle, with their meat, milk and leather, have helped feed and clothe us ever since man domesticated them. And with today's modern technology, cattle are providing us with many more benefits that most of us use every day.

By-products from cattle give us more than 300 medicines and pharmaceuticals that keep people alive, keep diseases under control, relieve suffering and make life more comfortable. One of the most important is insulin, made from the pancreas of cattle and pigs. There are more than five billion diabetics in the country, many of whom must use insulin daily, and it takes 26 pancreas glands from livestock to keep one diabetic alive for one year.

Other by-products affect our lives in many ways and give us countless useful products, everything from pet food to ball bearings. Olco stearine is used in making chewing gum and some candies. Gelatin from bones, horns and skin is used in making marshmallows, ice cream and gelatin desserts. The cow's intestine

membranes are used for surgical sutures. Cowhide supplies material for making felt and certain textiles, the base for many ointments, as well as binders for plaster and asphalt. Cow hair is used in making insulation and rug pads. The fine ear hair is used for artists' brushes. The "pigskin" football is actually made from cowhide. Golf, tennis, table tennis and billiards products depend on livestock materials. The hides of more than 100,000 cattle are used each year for leather accessories in various sports.

From the inedible fats in the cow carcass come industrial oils and lubricants and tallow for soap. From 1947-1964, tallow-based soap production declined with the use of synthetics, but recent concern over environmental pollution from detergents has renewed interest in natural soaps. There are now some completely biodegradable soaps that are at least 60 percent beef tallow.

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The Cow: Man's best friend Continued from Page 2

Inedible fats also supply glycerine used in explosives, lipstick, face and hand cream and medicines. Stearic acid makes automobile tires run cooler and last longer. Bones, hoofs and horns supply ingredients for buttons, bone china, and glues and adhesives, gelatin for photographic film, wall paper, emery cloth, sand paper, toothbrushes and violin strings. Bone charcoal is vital in production of high-grade steel ball bearings.

Livestock are walking storehouses for many life-saving, life improving drugs, which perform such functions as making childbirth safer, settling an upset stomach, preventing blood clots in the heart vessels, spurring a sluggish thyroid, controlling anemia and helping babies digest milk. From the adrenal glands of cattle we get epinephrine, a drug that relieves hay fever, asthma and some types of allergies and shock. It is also used to stimulate the heart under crisis conditions, and used by dentists to prolong the effects of local anesthetics. From cow blood we get thrombin, which causes blood to clot - valuable in treating wounds and injuries in inaccessible parts of the body, such as the brain, bones or digestive tract (ulcers). Thrombin is also used in skin grafting to help keep the graft in place. Heparin, made from the lungs of cattle, is an anti-coagulant used to prevent blood clots during surgery. There are many other valuable drugs derived from cattle, too numerous to mention. In some cases it has become more economical to synthesize a drug, but often an animal product is necessary to the synthesizing process.

New uses for cattle by-products are being discovered all the time. For instance, scientists are now looking at possible use of cow's blood for humans. The oxygen-carrying portion of cow's blood (hemoglobin) may soon be used as a safe, clean substitute for human blood, doing away with risk of AIDS (which can be transmitted through transfusions of human blood). In spite of careful screening, there is still a small risk of getting AIDS from a transfusion, and other viruses (such as herpes or the virus causing hepatitis).

Whole blood can't be interchanged between species or even between some people with incompatible blood types. But some body parts are interchangeable and not rejected. For instance, cow insulin can be taken by human diabetics, and pig valves are used as replacement in human hearts. The hemoglobin in blood is also interchangeable. Hemoglobin in cow's blood is now being used in treating sick cats and dogs. In three and one-half years of testing, animals have shown no adverse reactions to cow hemoglobin, even when it replaced 95 percent of their own.

Hemoglobin in the red blood cells picks up oxygen in the lungs and takes it to all the body cells. A person who has lost a lot of blood dies of oxygen starvation. Replacing the hemoglobin, usually by giving red cell transfusions, is essential to offset the blood loss in accident victims and patients undergoing surgery. But hemoglobin from human blood carries a small risk of AIDS or other human viruses. The hemoglobin from cow's blood can be purified so that it is 99.999999999 percent free of viruses. Even if a rare microbe slipped through, it would be a cow germ and would not cause disease in a human. Cow hemoglobin could be given to anyone, without having to match blood type.

Indeed, the cow plays a very important role in our lives today, much more than just supplying us with meat, milk and leather.



NEW BEEFMASTER OWNERS

Cline Borden
Rt. 2, Box 387-E
Leighton, AL 35606

Tennis Pearson
509 Co. Rd. 138
Trinity, AL 35673

Eric R. Ludwig
P.O. Box 159
Green Valley, AZ 85622

Douglas E. & Cathy Curtis
P.O. Box 1251
Douglas, AZ 85608

W.J. Robinson
Star Route, Box 200
Peach Springs, AZ 86434

Joe or Ruth E. Carr
RFD 1, Box 271
Booneville, AR 72927

Lee Phillips
Box 140
Greenland, AR 72737

H.D. Calloway
HC33, Box 29
Pettigrew, AR 72752

Jacky L. Moore
203 Venus Loop
Searcy, AR 72143

**Paul W. Dunn, Sr.
& Dianne Dunn**
Rt. 2, Box 12
Greenwood, AR 72936

**Marty D. Driscoll &
Mary LeeAnn Driscoll**
P.O. Box 866
Greenwood, AR 72936

Derward Walls
Rt. 2, Box 966
Judsonia, AR 72081

Jonathan C. Wooster
P.O. Box 82
San Lucas, CA 93954

Tejon Ranch
P.O. Box 1000
Lebec, CA 93243

Pressley Ranch, Inc.
P.O. Box 2246
Vero Beach, FL 32961

R.A. Williams, Jr.
6805 Bass Highway
St. Cloud, FL 32769

Donnie Lee
Rt. 4, Box 91
Winder, GA 30680

Robert D. or R. Helen Davis
Box 756
Homedale, ID 83628

Ian Stringham
Rt. 2
Osawatomie, KS 66064

Louie White
Route 1, Box 316
Bastrop, LA 71220

Mike Rapp
Rt. 1
Marionville, MO 65705

M.B. Wallace, III
2001 South Hanley Rd.
St. Louis, MO 63144

Chris Quintana
General Delivery
Garita, NM 88421

Carolyn Brown
702 Walnut
Clayton, NM 88415

Charles W. Kolar, Jr.
Rt. 1
Prague, OK 74864

Robert Blaylock
Rt. 1, Box 1510
Talala, OK 74080

Robert Patterson
Rt. 1, Box 43
Stilwell, OK 74053

Wayne & Lisa Simms
Rt. 2, Box 387-1
Beggs, OK 74421

Rudy Goodall
Rt. 1, Box 28
Hammon, OK 73650

Robert G. Gooch
Star Route, Box 21
Chester, OK 73838

Dr. G.B. Boyd
6771 Timberlane Road
Tulsa, OK 74136

Kelle Seely
Box 25
Lawen, OR 97740

Ken Carlson
Rt. 1, Box 629
Astoria, OR 97103

Vernon Gardner
HC Box 62A
Canyonville, OR 97417

Stowers Ranch Company
2233 Troon Road
Houston, TX 77019

Francisco Yanez, Sr.
412 W. Evergreen
San Antonio, TX 78212

Freddie McDade
Rt. 1, Box 60
Kosse, TX 76653

Wolf Cattle Co.
Rt. 2, Box 236D
Cameron, TX 76520

Benny A. Goss
Rt. 1, Box 378C
Littlefield, TX 79339

Michael D. Larza
Rt. 1, Box 497
Bruceville, TX 76630

Goodrich Ranch
500 Throckmorton St.
Suite 2012
Fort Worth, TX 76102-3871

S.E. Bartlett
Rt. 1, Box 522D
Kingsland, TX 78639

Henry W. Sattler
2505 South 11th
Beaumont, TX 77701

Hu Warden
6446 Southpoint Dr.
Dallas, TX 75248

Wayne L. Martin
Box 193
Baggs, WY 82321

NEW BEEFMASTER MEMBERS

HALSTED BEEFMASTERS

Arlin Halsted
HC 80, Box 73-A
Marshall, AR 72650
501-448-2120
Rendition: 12
Origin: Howard Froud
1991 Membership

BUTLER RANCH BEEFMASTERS

Butler Ranch Associates
Daniel T. Kipp, Rep.
121 East Pikes Peak, Room 221
Colorado Springs, CO 80903
719-630-1706
Prefix Change -
Previously "La Esperanza Bfmst"

WC CARPENTER BEEFMASTERS

Kurt W. Carpenter
P.O. Box 118
Carlin, NV 89822
702-754-6603
Rendition: 25
Origin: Sorensen, Vories, Mortensen
1991 Membership

CANADIAN RIVER BFMSTRS

Joe, Roy & Jeannine Ray
P.O. Box 98
Roy, NM 87743
505-666-2289
Rendition: 25
Origin: Snowflake Beefmasters
1991 Membership



NEW BEEFMASTER MEMBERS

G. Scott & Joyce Middleton, PhD

70 W. Wilson Bridge Road
Suite 200
Worthington, OH 43085
614-846-1061
Associate Member
1991 Membership

4 S CATTLE COMPANY BFMST

4 S Cattle Company
Jerry Stuart
Rt. 1, Box 140
Roby, TX 79543
915-776-2736
Rendition: 101
Origin: H-Four Cattle Company
1991 Membership

LARZA BEEFMASTERS

M.D. Larza
Rt. 1, Box 497
Bruceville, TX 76630
817-859-5385
Rendition: 2
Origin: Gary Frenzel

SCHOTT BEEFMASTERS

John Schott
Box 495
Silverton, TX 79257
806-823-2233
Rendition: 37
Previous Member in 1989
1991 Membership

SANDERS' BEEFMASTERS

Sanders Land and Cattle Inc.
Canon Blanco Ranch
P.O. Box 554
Stanley, NM 87056
505-422-5800
Mailing Address:
Barry A. Kobren
600 Sunland Park Dr.
Bldg. 5, Suite 600
El Paso, TX 79912
915-833-0088
Mailing Address Change

GREAT BASIN BEEFASTERS

Young Brothers Livestock, Inc.
Kelly Young, Rep.
14010 N 6000 W
Garland, UT 84312
801-257-6267
*Prefix, Address & Membership
Change • Previously listed as "Young's
Ranch Beefmasters."*

??? INQUIRIES ???

AC..... Alabama Cattleman
ACB..... Arkansas Cattle Business
BF..... Beef
CC..... California Cattleman
CSC..... Cascade Cattleman
CM..... The Cattleman
CCG..... Colorado Cattle Guard
ED..... Education

FC..... Florida Cattleman
KS..... Kansas Stockman
LMD..... Livestock Market Digest
ML..... Mississippi Cattle Business
MBC..... Missouri Beef Cattle
MM..... Mail & Miscellaneous
NC..... National Cattle Association
NMS..... New Mexico Stockman

OC..... Oklahoma Cowman
PF..... Progressive Farmer
RM..... Ranch Magazine
RS..... Record Stockman
SBP..... Southern Beef Producer
SG..... Stockman Grass Farmer
SS..... Stock Show
TEL..... Telephone

TCB.... Tennessee Cattle Business
TFS..... Texas Farmer Stockman
WFS... Western Farmer Stockman
WLJ.... Western Livestock Journal
WY.... Wyoming Stockman Farmer
YB..... Yearbook

ALABAMA

MM Leslie Ross Jr.
P.O. Box 684
Tuskegee AL 36083

ARIZONA

YB Sylvester John
P.O. Box 304
Chinle, AZ 86503

ARKANSAS

PF Larry L. Rakes
Rt. 2, Box 282-A
Rogers, AR 72756

CALIFORNIA

WLF Jack Graves
P.O. Box 47
Vinton, CA 96135

TELE Stacy Turpin
4691 Canal Blvd.
Tracy, CA 95376

TELE Bob Misseltine
18186 Ave. 18
Madera, CA 93637

CALIFORNIA

ED Stephenie Eichorn
Bear River Chapter
11130 Magnolia Rd.
Gass Valley, CA 95949

COLORADO

BF Scott Johnson
Box 332
Kit Carson, Co 80825

GEORGIA

BF Stuart Gottler
2053 Montgomery Trail
Duluth, GA 30136

ED Keith Yarborough
Rt. 1, Box 249
Eastanolle, GA 30538

ED Cale Caudell
Rt.1, Box 456
Martin, GA 30557

IDAHO

BF David Smartt
220 S. Edgewood Ln.
Eagle, ID 83616

ILLINOIS

BF Morris Farms, Inc.
Rt. 2, Box 150
West Union, IL 62477

CSC R.L. Barker
6 Orchard Lane
Golf, IL 60029

INDIANA

BF Raymond C. Brown
P.O. Box 218
Edinburgh, IN 46124

IOWA

BF Allan P. Schroeder
Rt. 2, Box 127
Coon Rapids, IA 50058

KANSAS

WLJ Dale Davis
RR1, Box 158
Williamsburg, KS 66095

KENTUCKY

BF Roy Robinson
R.R. 3, Box 171
Morganfield, KY 42437

MINNESOTA

BF Ted Reichmann
RR 1, Box 93
Villard, MN 56385

BF George Wooster
11354 Wein Road
Cook, MN 55723

MISSISSIPPI

BF Bill McElveen
Rt. 1, Box M
Tylertown, MS 39667

TC Jerry Bonner
1017 Hwy. 84 East
Waynesboro, MS 39367

MISSOURI

TELE Leonard Spencer
Rt. 2, Box 170
Lynchburg, MO 65543
MM Bernard C. Smith
11771 Parish
Bridgeton, MO 63044



?? INQUIRIES ?? CONT.

NEW YORK

WLJ Tom Gannon
Rt. 32
Stillwater, NY 12170

OKLAHOMA

BF Dale Allen
Route 1, Box 296
Gracemont, OK 73042
TELE Hardy Hardan
Rt. 2, Box 58
Stonewall, OK 74871

OREGON

TELE Double Diamond Ranch
HCR 88, Box 265
Baker City, OR 97814
WLJ David Malott
1007 N.W. 19th
Redmond, OR 97756
TELE Boyde Follett
71109 Follett Rd.
Elgin, OR 97827

SOUTH CAROLINA

MM Tom Forrester & Associates
P. O. Box 136
Anderson, SC 29622

SOUTH DAKOTA

BF Calvin Klein
RR 1, Box 55
Herrick, SD 57538

TEXAS

BF Mark Hyde
Rt. 1, Box 796
Wolfe City, TX 75496
CN Bob Walters
Rt. 2, Box 622
Troup, TX 75789

TEXAS

CN Bob Poteet
1240 Arroyo Blanco
McKinney, TX 75069
TELE H.H. Cade
1902 Elmhurst
Arlington, TX 76012
TELE Kenneth Tharp
Rt. 3, Box 264
Caldwell, TX 77836
TELE Henry Sattler
Hardee's
2505 So. 11th St.
Beaumont, TX 77701
TELE Doug PYburn
Route 1, Box 119
Merkel, TX 79536
MM Guy Dennis
Rt. 2, Box 28
Hockley, TX 77447
YB Ty Kaase
Blinn College
Solons Hall 9103
Brenham, TX 77833

UTAH

WLJ Bart Kettle
Rt. 2, Box 2282
Roosevelt, UT 84066

WASHINGTON

MM Dennis Moroney
4636 119th S.E.
Bellevue, WA 98006
ED Jeff Welker
1902 Emerald Street
Milton, WA 98354

WYOMING

BF Charles Freeman
Box 173
Cora, WY 82925

BUYERS & SELLERS GUIDE

CALIFORNIA

FOR SALE: 12 2-year old bulls. 60 yearling bulls. All performance tested. 23 spring bred 2-year old heifers. All Lasater & Casey genetics.
SCHELLER BEEFMASTERS
Carson E. Scheller
P.O. Box 408
Los Alamos, CA 93440
(805) 344-5901

COLORADO

FOR SALE: Complete herd dispersal of Jarmon Beefmasters due to 3-year drought. Total of 36 head - cows, yearlings, calves and a herd bull. Call (303) 565-9409 days, (303) 562-4802 nights. The cattle are located in Cortez, CO.
JARMON BEEFMASTERS
Louis L. Jarmon
P.O. Box 527
Cortez, CO 81321
(303) 565-9409

NEBRASKA

COWS ON SHARE: I would be interested in taking in bred cows on shares for a percentage of the calf crop.
SLASH V RANCH
Ed Morava
Marsland, NE 69354
(308) 665-1126

TEXAS

FOR SALE: We will wean close to 200 bull calves in October. About 45% of these will make good bulls. We will sell them for 1-1/2 times the market price. If interested please call Martinez Beefmasters at McLean, Texas.
MARTINEZ BEEFMASTERS
Henry E. Martinez
McLean, TX 79057
(806) 779-2371

FOR SALE: 140 purebred and 3/4 blood bred cows - start calving September 1st. 3 to 5 years of age.
PECOS BEEFMASTERS
Anderson Ranch
Michael Harrison, Rep.
P.O. Box 189
Pecos, TX 79772
(915) 445-2904



SATELLITE NEWS

Heart of America

September 15th found 187 interested cattlemen gathered at the Willis Ranch, Claremore, OK to attend one of the largest seminars and cattle displays ever presented in the area.

Speakers included FBA president, Gayle Evans and O.C. Rampley of Silverton, TX. Mary Wilkinson, FBA Executive Secretary, explained the FBA and its benefits and purpose.

O.C. Rampley is a recognized expert in the area of Private/Public Land Use and Animal Rights & Environmental Activists. His subject addressed these issues. Gayle Evans' message was geared to cross-breeding and Beefmaster performance.

The day was completed with a drawing for a Beefmaster Bull and Bob Patterson of Stilwell, OK, was the winner. FB was also a winner! Mary signed up seven new members, which is a record for one seminar.

Friday evening's meeting started with a delicious supper cooked by Sherrie Battles and furnished by Larry Buster. Saturday's lunch was another feast.



DIRECTOR'S MESSAGE

Recently on our way to town to spend the money Grand-nad sent our two girls for their birthday, I remembered we had invited a friend to dinner and we were not going to be home and I hadn't told him. We found a phone some 16 miles onward towards our destination in order to inform him of our absent-mindedness. It was one of those pay phones, where you dial first then deposit the quarter upon hearing the other party answer. Sounds simple, huh?...not this day.

He answered, "Hello." I quickly fed this machine my hard earned quarter...nothing. I hit the coin release, "Hello." I excitedly jammed the money the second time...nothing. I cranked the coin release, "Hello," the third time...I angrily pushed the quarter into the phone...nada nada. Now it was reflexes and the sequence was repeated the fourth time, only this time the connection was made just as my friend hung up. All that and my two-bits was history.

I wasn't about to give up, but the thought of losing my money and getting it back took precedence over my integrity with my friend. Anger and frustration were suppressed as I informed the operator of my monetary loss. Her reply, "You have to dial the number first and make your deposit as the party answers"...insult to injury..."I'll dial it for you", she continued. With her help another attempt, RING, RING, six rings and no answer. I know he's home, I thought, I just heard his voice. He must think it's

that prankster who just phoned and didn't respond to his hello.

No contact, no quarter, and even worse, that operator abandoned me. I again dialed zero but made no bones about my almost total frustration with this un-be-knowing representative of AT&T. Her reply, "You have to dial the number first and make your deposit as the party answers"...double insult to injury..."and why are you so upset?", she inquired. I made no hesitation relating to her the indignities I had just endured. But her kindly ear and gentle chuckles had a calming effect upon me. I was assured that my money would be refunded by mail. ...Sure enough six weeks later, there via US MAIL, my precious twenty-five cent piece. Our friend later told us he couldn't have made dinner that evening anyway and quickly forgave us after hearing of my tale.

Oh well, "All is well that ends well."

My wife, Valerie, asked me how I was going to reconcile this as a Director's Message for FOUNDATION FACTS. Frankly, I don't know. Let's just chalk it up to the ramblings of this old sheepherder.

KELLY YOUNG

ISA Cattle Company Beefmaster Sale

The annual Isa Cattle Co. Beefmaster sale held at Producers Livestock Auction on October 6, 1990, resulted in forty-nine buyers from all over the southern United States paying over a half-million dollars for breeding bulls.

The 299 bulls sold brought a total of \$556,625 and averaged \$1,861.62 per head.

A major percentage of the cattle went to Florida ranches, with others going to ranches and farms in Texas, Kansas, California, New Mexico, Mississippi, Arizona and Coahuila, Mexico.

The top selling bull sold for \$7,000 and went to Bill Broussard, Crescent J Ranch of Melbourne, FL. The bull was raised by Laurie Lasater.

James Howell of San Angelo, who has ranching interests in Arkansas was buyer of the second high-selling bull paying \$6,750 for the J.D. Cage consignment.

Another Lasater-bred bull sold for \$6,000 and went to Concho Livestock Co. of San Angelo.

Top volume buyers were A. Duda & Sons Ranch of Rockledge, FL took 26 bulls for \$46,175; Concho Livestock Co., San Angelo, 28 head, \$43,250; Bright Hour Ranch of

Arcadia, FL, 21 head, \$41,175; C-Farr Ranch of Okeechobee, FL, 15 head for \$27,900; Durando-Paris of Wauchula, FL, 14 head \$23,475; Mahone Cattle Co. of Lake Arthur, N.M., 15 head, \$35,650; Bicknell 07 Ranch of Pittsburg, KS, 8 head \$18,400; Monroe Short of Sardis, Miss., 10 head \$11,375; and T.G. Lee Farms, Webster, FL, 15 head \$29,450.

Other buyers were Eddie Lumpkin of Okeechobee, FL, 14 head, \$16,950; Lykes Bros. Okeechobee, FL, 11 head, \$13,025; Bob Strub, Pearce, AZ, 3 head \$7,800; Alberto Muzquiz, Eagle Pass, TX, 5 head, \$8,500; Red Richardson of Hereford, TX, 12 head, \$13,675; and Arturo Siller, Rosita, Coahuila, Mexico, 6 head, \$7,050.

West Texas buyers were Blake Duncan of San Angelo, 2 head \$4,550; L.S. McDowell Ranches of Big Springs, 7 head, \$14,000; E.A. Williamson of Midland, 4 head, \$8,400; Anderson Ranch of Pecos, 2 head, \$4,300; Goodrich Ranch of Lampasas, 5 head, \$6,575; Shannon Ranch of San Angelo, 5 head \$10,550; Bill Donnell of Marathon, 5 head \$6,700; and Pace Ranches, San Angelo, 3 head, \$5,850.



CORRAL OF EVENTS

November 8-11, 1990 1990 FBA Annual Convention at
San Antonio, TX.

PLAN TO ATTEND!

PM

FOUNDATION BEEFMASTER ASSOCIATION
200 LIVESTOCK EXCHANGE BUILDING
DENVER, COLORADO 80216
TELEPHONE (303) 294-0847

**BEEFMASTERS
A PLAN FOR
PROFIT**



Ronald C. Ranly
RANLY BEEFMASTERS
Route 2, Box 17
Lott, TX 76656

Published by Foundation Beefmaster Association, 200 Livestock Exchange Building, 4701 Marion St., Denver, Colorado 80216.
Mary M. Wilkinson, Executive Secretary. Editor's note: The views and opinions expressed in all articles and comments included in this publication are not necessarily those of Foundation Beefmaster Association.

