

June 1990



**FOUNDATION
BEEFMASTER
ASSOCIATION**

200 LIVESTOCK EXCHANGE BUILDING
4701 MARION ST.
DENVER, COLORADO 80216

FOUNDATION FACTS

Volume XIX No. 6

June Observations

I might take the opportunity to pass on some important and useful information that was a point of discussion at the midyear directors meeting. We were pleased that the entire board was present.

Each director was asked to explain how he decides which bull calves to keep and finally offer for sale as breeding bulls. Often new breeders find themselves in the dilemma of not knowing which animals may qualify. The dangerous assumption is that all male calves are potential bulls, our breed is rapidly becoming more numerous and therefore we have to become more particular in our selection.

Several directors mentioned that they steer some of the calves at a month or two of age, those who for several reasons are obviously not candidates for breeders, then wait until weaning time to make the final cut (literally). Bulls gain more rapidly than steers while nursing, so perhaps the total job might advantageously wait until weaning.

All of the directors indicated that only 25% to 50% of their males qualify as bulls, the average being in the 30%—40% range. It becomes quite a point of skill and personal preferences as to who graduates. Each of us have a different eye and lean to a special type we prefer and after a few years the name on the franchise labels our product just as Mr. Lasater forecast 50 odd years ago. It is easy to identify Lasater, Casey, Garza etc. Beefmasters before you are told where they came from.

If you have a large number of bull calves, and predetermine a certain % to keep, often the selection process becomes a bit mind-boggling. A process used by the Lasater Ranch makes the job a bit easier. After the bulls are separated, then cut them 3 at a time, into the alley and size them up. It's quite obvious at that time which bulls have potential. After you have gone through all the calves, those you questionably separated one way or the other are very obvious and stand out to the point where they are easily identifiable and placed with the proper group. We were fortunate to have several breeders, other than the board, present who shared their methods and expertise with us. Dale Lasater was there and mentioned also that only about 50% of their bull calves are offered as breeding bulls.

All of the breeders have a special way of making decisions as to which calves qualify as well as all of the other decisions in their management program. We have a very fine and willing membership, who are always willing to impart their expertise, and who will give good advise. I suggest you glean from their experience whenever possible. I have never found one, however, who will come and make selections for you or who will willingly express their opinion about one of your animals, so good luck.

Gayle Evans
FBA President





Editor's Memos

APOLOGIES TO NEW MEMBER T. O. SIMS

June is tornado time in Colorado. We don't get many, but every few years one will touch down in or near Denver. This is by way of explanation for my apology to our new member from Mississippi. I was talking to Mr. Sims regarding his new membership forms when the news came over the radio we were experiencing at least 9 tornados in the Denver area. Phyllis and Mary Jo both had their computers go down and were looking out the windows and listening to the radio, while I was talking on the phone. Now Picture This....There I am at my desk on the phone, they are standing by their desks near the window. Mary Jo said, "What's that noise?" Phyllis says, "I hope it's not the tornado." All I hear is "it's the tornado". I say to Mr. Sims, "I have to hang up I think we're having a tornado, I'll call you back, Good Bye!" Needless to say the tornado did not touch down on the Livestock Exchange Building, however there were several in Denver that did. Mr. Sims was relieved when I called him back and we all had a good laugh over our "experience"!

MARY

FBA SELECTS FIVE PAMELISTS FOR CONVENTION PROGRAM

Five expert panelists have been selected to deliver messages and conduct a question and answer period at the FBA Convention in San Antonio, TX. They are Jay Platt, Attorney and Rancher from Arizona; Sheila Massy, California Cattleman's Association; Robert Rolston, Exec. Secretary of the American Salers Association; O.C. Rampley, FBA Member from Siverton, TX; and Bev Sparrowk, FBA Secretary from Clements, CA.

PLAN TO ATTEND.

Mary M. Wilkinson
Exec. Secretary

Dear Mary

We have just finished calving in eastern Mont. and calving has been very successful.

With sixty first calf two year old heifers, only one was assisted due to size difficulty and it was saved. It is quite a contrast to the past operation when we can now leave the heifers out in a pasture to calve naturally during warm weather, and not be getting up during the night to check on them.

These heifers were full blood, percentage and cross bred, all bred to Beefmasters bulls, ranch raised and selected for smaller birth weights.

Beefmasters are now catching on as a performance option, especially for crossbreeding among the more progressive operators.

Cattle with Braham blood have a poor reputation for winter hardiness in this area.

Using Lasaters theory of selecting for environmental compatibility without pampering, has proven adaptability to our weather. Those that do not perform are marketed and we keep improving performance on those animals retained.

The bottom line is converting our grass and ranch raised forage to a saleable product with the least effort and the most profit.

In this regard Beefmaster cattle are performing very well.
Sincerely
Kenneth Coulter
Brusett, Mont. 59318

Dear Mary,

This check is for paper work on a bull (including a transfer).

We sure have had a good year in the cattle business. High prices have made a lot of interest and also a lot of rain has made good grass pastures.

Hope this finds your office doing lots of business.
Sincerely,
Leroy Russell
Lowry City, MO.

Dear Ms. Wilkinson:

The books and the cassettes have arrived. Thank you very much. Please find enclosed check for for 4 associate memberships. Mr. McIntyre manages the biggest cattle operation here, (6000 mother cows). The pictures I sent are of some of his calves, not mine. I have a few cows now I'm a cattle consultant.

Mr. Fernandez Salvador is a prominent cattleman here with several ranches, about (3000 mother cows). He is vice president of the local cattleman's association.

Mr. George Neale managed the cattle operation of the largest sugar company here for years. At present he is semi-retired but is managing the cattle at a large African Palm Plantation.

Please send them your "Beefmaster Packets". Thank you very much. Very truly yours,
Egbert T. Scott
P.O.Box 5018
Guayaquil, Ecuad



NEW BEEFMASTER MEMBERS: MAY

Todd Honyaoma, Sr.
T & H BEEFMASTERS
P. O. Box 697
Second Mesa AZ 86043
602-734-2315
Rendition: 86 Origin: Snowflake Beefmasters

Bill & Marilyn Shively
BACK ACRES BEEFMASTERS
P. O. Box 33
Clements CA 95227 209-759-3504
Rendition: 14 Origin: Bev Sparrow and
Liberty Beefmasters

David L. Baker
BAKER BEEFMASTERS
Route 2, Box 13
Conway AR 72032 501-327-6777
Rendition: 14 Reinstatement

GIRGENTI BEEFMASTERS
J. A. Girgenti
P. O. Box 218
Amite LA 70422 504-748-9347 - Day
504-748-5486 - Night
Rendition: 7 Previously a member in 1985

T. Q. SIMS BEEFMASTERS T.
Q. Sims
Route 9, Box 616
Laurel MS 39440 601-428-5806
Rendition: 116 Origin: Bolin, Boggett, Wallace

Leon & Darla Autrey
AUTREY BEEFMASTERS ABO
Route, Box 2
Mountainair NM 87036 Address Change

E. R. Cotulla
COTULLA BEEFMASTERS
Route 1, Box 27 Soper OK 74759 Address change

BAR JRR BEEFMASTERS
John R. Rabon
2477 Springvale Road
Ridgeway SC 29130 (Prefix change only)
Previous prefix Rocking R. Beefmasters

Diamond S. Cattle Co.
SEXTON DIAMOND S BEEFMASTERS
Kenneth Meyer Sexton
203 Gettysburg
Victoria TX 77904 512-578-1151
Rendition: 12 Reinstatement

Greg Ramsey
RAMSEY BEEFMASTERS
Box 354
Quitaque TX 79255 806-455-1331
Rendition: 19 Reinstatement

Kersh McIntyre, Sr.
P.O. Box 15057
Guayaquil, Ecuador South America
593-4-40-46-01 - Home 593-4-73-15-24 - Ranch
Associate Member

George A. Neale
P.O. Box 7209
Guayaquil, Ecuador South America
593-4-346-149 - Home
Associate Member

Andres Fernandez Salvador
P.O. Box 3887
Guayaquil, Ecuador South America
593-4-20-46-10 - Office
Associate Member

Egbert T. Scott
P.O. Box 5018
Guayaquil, Ecuador South America
593-4-324-650 - Office 593-4-20-41-17 - Home
Associate Member

BUYERS' AND SELLERS' GUIDE

CALIFORNIA

FOR SALE; 12 Bulls - Long Yearlings. 6 Herd Sire prospects.
30 Heifers. 27 Young Cows. All Lasater and Casey genetics.
Ready for Spring breeding.
Scheller Beefmasters
Carson E. Scheller
P.O. Box 408
Los Alamos, CA 93440
(805) 344-5901

IOWA

FOR SALE: Several 2-Year-Old and Yearling Bulls.
Also 2 Bred Heifers.
7 Bar X Beefmaster
Elmer Goettsch & Albert Perry
20739 210 St.
Bettendorf, IA 52722
(319) 359-5256

KANSAS

FOR SALE: 6 Heifers - 14 months old.
1 two-year-old Bull
Dale Glenn
D-Glenn Beefmasters
P.O. Box 152
Lecompton, KS 66050
(913) 887-6198

NEW MEXICO

FOR SALE: Two 6 and 7-month old Bulls.
Ready by October.
Hazen Beefmasters
Richard R. Hazen
P.O. Box 201
Roy, NM 87743
(505) 485-2618

TEXAS

FOR SALE: One 2-year-old Bull. Wayne Timmerman
Heart's Delight Beefmasters P.O. Box 346 Balmorhea,
TX 79718 (915) 375-2219 (915) 375-2463 (Nite)

FOR SALE: 50 good Beefmaster cows bred to calve
this Fall. They have raised a calf every year since age 2
and are ready for delivery.
Martinez Beefmasters
McLean, Texas
Call Dieter Greiner (806) 779-2371 for details

FOR SALE: 2-year-old Bulls -
Casey, Lasater & Miller Ranch breeding.
Bunky Smith
Lazy S Beefmasters
Route 1, Box 78
Detroit, TX 75436
(214) 632-5760



NEW BEEFMASTER OWNERS: MAY

Earnest Chadella
P.O. Box 1031
Keams Canyon AZ 86034

Lewis Francis
P.O. Box AG
Winslow AZ 86047

Hopi Livestock Association
Box 237
Polacca AZ 86042

Howard Honyadma
P.O. Box 66
Second Mesa AZ 86043

Cecil Phelps
Rt. 8 Leupp Rd.
Flagstaff AZ 86004

Gail W. or Patty Jo Smith
Route 1, Box 104 St.
David AZ 85630

Wayne Hileman
Route 1
Pea Ridge AR 72751

Anthony Redman
P.O. Box 328
Leslie AR 72645

John Fender
Rt. 1, Box 77
Walnut Ridge AR 72476

Johnny Roller
Box 112
Rogers AR 72757

Chuck Viney
RSt. 2, Box 408
Prairie Grove AR 72753

Hayes Bridges
Rt. 1, Box 1148
Ola AR 72853

James Burress
2615 Floral Rd.
Floral AR 72534

Geneva Lowery
Rt. 1, Box 113
Everton AR 72633

Max Williams
604 Demrey Road
Pangburn AR 72121

Buddy & Cynthia Griffin
202 Opal Road
El Paso AR 72045

Bill & Marilyn Shively
P.O. Box 33
Clements CA 95227

Will Amador, Jr.
3612 No. Hickman
Denair CA 95316

Keith Barnard
Bakersfield CA 93306

Roger Spaulding
1489 Meadow Vale Road
Santa Ynez CA 93460

Bennett McMicking
7808 Foothill Ranch Road
Santa Ynez CA 95404

Nate Holaday
P.O. Box 1587 305 Rio Vista Place
King City CA 93930

Butler Ranch & Associates
Avondale CO 81022
Eldon Stoker
Box 206
Wild Horse CO 80862

Duane Stoker
Box 246
Eads CO 81036

Claude A. Ward, Jr.
6779 Lockridge Dr. NE
Atlanta GA 30360

Del & Bryan Shever
Cushing IA 51018

C.M. Felder
11 Northwood Dr.
Long Beach MS 39560

Ivan L. Sisco
906 W. Nelson
Savannah MS 64485

Jarvis Dearman
P.O. Drawer 1389
Leakesville MS 39451

Lamar L. Stokes, Jr.
Route 2
Summit MS 39666

Ken Davis R.R.,
Box 156A
Hartsville MO 65667

Paul or Marjorie DeGore
HCR 1, Box 128
Squires MO 65755

Tom Harper
Rt. 5, Box 322
Carthage MO 64836

Bruce Lownley
Rt. 2
Golden City, MO 64748

David Lee Tackett
R.R. 4
Warrensburg MO 64093

Dean Jones
J & J Farms
Pleasant Hope MO 65725

Richard & Sara Kosky
Route 1
Fulton MO 65251

Ed Morava
Slash V Ranch
Marsland NB 69354

Joseph N. Arguello
Box 102
Mosquero NM 87746

S. & D. Martinez
Box 237
Roy NM 87743

Frank D. Girdner
Rt. 2, Box 228-4
Sallisaw OK 74955

Audrey Harvey
Rt. 4, Box 143
Muldrow OK 74948

Jim Ragsdale
Rt. 4, Box 19
Muldrow OK 74948

Carl Richardson
HC 61, Box 167-9
Sallisaw OK 74955 F. L.

Jacobs Ft.
1, Box 1825
Okmulgee OK 74447

Kenneth or Ladonia Mays
Rt. 2, Box 104
Broken Bow OK 74728

Judy Cattle Co.
West Star Rt.
Boise City OK 73933

Cecil Walker
Route 66
Kenton OK 73946

Terry Powell
4601 Berine Road N.W.
Claremore OK 74017

Helen M. Fox
Route 1, Box 130
Chelsea OK 74016

Triple Rafters Cattle Co.
Star Route, Box 57
Lostine OR 97857

Wade Small
19750 Cheyenne Rd.
Klamath Falls OR 97603

Michael Prance
Rt. 1, Box 106
Kelso TN 37348

Randy Fagan
505 Gilchrist Lane
Del Rio TX 78840

Glen Murchison
15105 Spring Hill Lane
Pflugerville TX 78660

Elmo Bauerschlag
Rt. 1, Box 6
Thorndale TX 76577

Bobby G. Caffey
Rt. 1, Box 325A
Lexington TX 78947

B. D. & Carrie Hardin
Box 663
McLean TX 79057

Marie R. Janke
Rt. 1, Box 89A
Bartlett TX 76511

James Morton
Rt. 2, Box 500
Rockdale TX 76567

Seigler Ranch
P.O. Box 729
Matador TX 79244

Jim & Betty Speck
P.O. Box 205
Rock Island TX 77470

Wayne Patton
Rt. 1, Box 70
Hale Center TX 79041

Harbough Trust
Route 2, Box 54A
Perryton TX 79070

Gerald Cates
Box 395
Booker TX 79005

Ellsworth Eggleston
Route 6, Box 243
Clarksville TX 75426

Leon Christmas
5473 S. River Dr.
Lakeshore UT 84660



? ? INQUIRIES ? ?

NC -National Cattleman	ED - Educational	WFS -Western Farmer Stockman	ACB -Arkansas Cattle Business
PF -Progressive Farmer	FC - Florida Cattleman	WLJ -Western Livestock Journal	SS -Stock Show
CM -Cattleman	HPJ -High Plains Journal	TEL -Telephone	AC -Alabama Cattle
MM -Mail & Miscellaneous	LMD -Livestock Market Digest	BF -Beef	MBC -Missouri Beef Cattleman
ALABAMA	GEORGIA	MONTANA	TEXAS
Tele Robert Howe Route 5, Box 417 Albertville AL 35950	PF Rick Browning P.O. Box 824 Blairsville GA 30512	BF Augusta High School Box 307 Augusta MT 59410	PF Larry Johnson Route 9, Box 147 Kemd TX 75143
ARIZONA	IDAHO	NEW HAMPSHIRE	Tele Justino Reyes Ratana 2305 El Indio Highway Eagle Pass TX 78852
Tele Tom Hulet P.O. Box 2186 Page AZ 86040	Tele. Chip Finch 601 Bryden Lewiston ID 83501	ED Pike Perkins Kennett High School Conway NH 03818	ED Jason Carlisle 104 Buffalo Trail Early TX 76801
Tele Todd Homyaoma, Sr. P.O. Box 697 Second Mesa AZ 86043	ILLINOIS	NORTH CAROLINA	TC Wiley Mills 834 Sheila Channelview TX 77530
CALIFORNIA	MM Keith Santel P.O. Box 169 N. Williams Albers IL 662215	PF Clint Lowe, Jr. 6998 Bowman Dairy Rd. Liberty NC 27298-9141	
MM Hayashi & Wayland Accountancy Corp. Certified Public Accountants P.O. Box 883 Salinas, CA 93902	KANSAS	OKLAHOMA	VIRGINIA
CM Harold Daigle 651 So. Magnolia Ave. Anaheim CA 92804	Tele Wesley Locke P.O. Box 853 Arkansas City KS 67005	Tele Homer Fox Route 1, Box 130 Chelsea OK 74016	MM Richard Speilman Rt. 1, Box 177 B-1 Lovingson, VA 22949
COLORADO	MISSISSIPPI	TENNESSEE	WYOMING
CCG David Ray Eudy L.M.S. Oak C-7 Golden CO 80401	Tele T. O. Sims Route 9, Box 188 Laurel MS 39440	Tele Jim Irwin Old Highway 46 Route 2, Box 224 Bonaqua TN 37025	Tele Craig Knight 1410 Ridgway Ave. Sheridan WY 82801
FLORIDA	PF Douglas D. Durham Rt. 1, Box 92F Como MS 38619	PF Steve Moore Rt. 1, Box 259 Kingston TN 37763	AUSTRALIA
PF Steve Waldoch 2301 Ryan Place Tallahassee FL 32308		TEXAS	Ray D.J. Travis 48 Fintonia Rd. Noble Park Victoria 3174 Australia
		Tele Jose Corledo 9012 Bill Hitchcock Pass Austin TX 78748	
		WSF James Rucker Rt. 1, Box 34B Comanche TX 76442	

DIRECTOR'S MESSAGE

At the last director's meeting we discussed various ways to create motivation for our members to certify all of their cattle when sold. We all need to do this for the obvious reason—support of our association.... costs of operating a support unit keep on increasing. The other major reason for certifying our cattle at time of sale is to reflect the pride we as breeders should feel when one of our breeding animals is deemed worthy of purchase. Using the cost of certification as a bargaining point in closing the sale is doing all breeders a disservice. We should automatically give the buyer a certification whether he indicates interest in it or not. Some may ask, "What does the association do for me?" One of the major benefits we breeders receive is the dollar amount of public relations provided by membership fees. Advertising is not cheap and I dare say none of us could begin to spend the funds necessary to get the Beefmaster breed in from of cattlemen across the USA as well as in many foreign countries. If this isn't a most effective tool I doubt other breeds would be using it.

The following suggestions were made at the finance committee meeting:

1) After the first 50 head certified at \$35 (per breeder), the fee would be lowered to \$25. This is not to give the larger breeders a break but to try to encourage them to certify all their animals sold for breeding.

2) Reduce certification fee to previous cost of \$25. Would this be wise? The \$35 has helped put us in better shape financially. On the other hand, there is the possibility we could start losing even more certifications at the \$35 fee. We want to be fair to all breeders in our association.

In order to get more funds down to the grass roots level, the finance committee voted to increase satellite seminar funds to \$3000 beginning 1 January 1991. We feel the local seminars can accomplish the most good in educating the prospective buyers of Beefmasters.

I am convinced we have the best breed on the market today; but, if we, as individual breeders don't show this to our buyers by certifying all breeding animals sold, how are we to convince them?

The finance committee seeks suggestions on instilling this concept of pride through certification in the general membership. Please send ideas to Mary or myself.
See you in San Antonio.

Charlie Duree
Chairman, Finance Committee





Beef on Forage

The Central Texas Beefmaster Breeders, Beef "on" Forage Bull Test Consignors and Sponsors hosted a Field Day, June 2, at the Bull Test Facility in Lexington, Texas. Over 200 Cattlemen from Texas, Oklahoma, Mississippi and Arkansas attended the program which included guest speakers, sponsor displays, forage presentations, BBQ lunch and inspection of 115, 16 month old Beefmaster Bulls. The Bulls are being forage tested under the guidelines of the Texas Forage and Grassland Council, Forage Bull Development Program. Results of the 112 day winter test were given along with actual weaning weights, adjusted 205 day weights, gain weights and ratios of yearling weights and ratio, weight per day of age and ratio and muscling and ribeye index.

F.B.A. President, Gayle Evans discussed the Lasater philosophy of raising Beefmaster Cattle. Lee County Extension Agent, Wade Hibler and Texas A & M Forage Specialist, Dr. Neil Pratt, discussed the importance of soil and forage testing to get maximum return for your investments. F.B.A. Representative to the National Cattleman's Association, O.C. Rampley discussed some very important challenges and controversies facing America's Cattleman and urged everyone to join and support N.C.A., our spokesman in Washington.

Featured speaker, Jim Theeck, manager of Mayfair Ranch, a large commercial and purebred operation in Washington and Burleson counties, discussed the importance of buying performance tested Bulls. He discussed filling the needs of Commercial Bull Buyers by furnishing performance information vital to their programs. Different aspects of marketing Bulls to commercial cattlemen was also discussed. He stressed the importance of the replacement female in the cattle industry and how the Beefmaster cross female was filling this need with her maternal ability. Mr. Theeck then commended F.B.A. and the Central Texas Beefmaster Breeders for their efforts to produce the type of cattle the industry needs.

Al Croix, representative with the Texas Forage and Grassland Council presented Clifton Marek with an Outstanding Forage Producer Award. The plaque was in recognition of producers who emphasize the value and importance of forage production and utilization.

After a delicious BBQ lunch, sponsors gave their presentations and a drawing was held for the two \$500 Certificates give by CTBB. Winners were: Kathy Brinkmeyer of Temple, Texas and R. E. Knippa of Lincoln, Texas. Following the program, the group inspected the 115 Forage Tested Bulls which will sell October 20 in Brenham, Texas. For more information concerning the forage test or sale, contact: Gary J. Frenzel, Rt. 3, Box 280, Temple, Texas 76501 - (817) 983-2901.

SOUTHERN BEEFMASTER BREEDERS

Gerry Holmes of Faulkville, Al. hosted a Beefmaster seminar, May 19. There were cattlemen from five states in the audience. Gayle Evans, FBA president and James Gowan, FBA vice president spoke on FBA philosophy and Beefmaster Breeding. The "Plan For Profit" video was shown. Dr. B. G. Ruffin, featured speaker, discussed "Animal Nutrition" and Keith Norris of Moorman Mfg. Co. addressed the group. A delicious hamburger dinner was served. Mary Wilkinson, FBA Executive Secretary was on hand to register the attendees and Mrs. T.J. Wallace of Magnolia, Miss. helped her man the table. The enthusiastic group toured Holmes Beefmaster operation and were privileged to see some top Beefmaster genetics.

On This Day

Reserve confidence. Take up arms against malice. Decry complacency. Express your gratitude. Worship your God. Gladden the heart of a child. Take pleasure in the beauty and wonder of the earth. Speak your love. Speak it again. Speak it still again. Speak it still once again.

Keep a promise. Find the time. Forgive a grudge. Forgive an enemy. Listen. Apologize if you were wrong. Try to understand. Flout envy. Examine your demands on others. Think first of someone else. Appreciate, be kind, be gentle. Laugh a little more.

Mend a quarrel. Search out a forgotten friend. Dismiss suspicion, and replace it with trust. Write a love letter. Share some treasure. Give a soft answer. Encourage youth. Manifest your loyalty in a word or deed.



FOR SALE

800 - BEEFMASTER PAIRS

- AVAILABLE FOR MAY/JUNE DELIVERY

1300 - BRED COMMERCIAL BEEFMASTER HEIFERS

- AVAILABLE FOR AUGUST DELIVERY

400 - PERFORMANCE-TESTED BEEFMASTER BULLS

- AVAILABLE AT FALL BULL SALE

OCTOBER 6, 1990

Call:

Laurie Lasater
915-949-3763



Box 60327 San Angelo, Texas 76906

- Please send me the Isa video.
- Please send me more information on the Isa Cattle Company Bull Sale, the Isa Program, and on NewBeef and how it can help me market my feeder steers.

NAME _____
ADDRESS _____
CITY _____
STATE _____ ZIP _____
TELEPHONE NUMBER _____

ISA CATTLE CO. ANNOUNCES

Tomorrow's Cattle, Today - Beefmasters



CORRAL OF EVENTS

August 4, 1990 - ISA Cattle Co. Symposium '90 in San Angelo, TX
For details call Laurie Lasater (915) 949-3763

August 25, 1990 - Southwest Beefmaster Breeders Satellite Annual Seminar
at Tuba City, AZ Contact Chick Bentz for details (602) 536-7468

September 12 & 13, 1990 - 41st Annual Lasater Beefmaster Plan Bull Delivery
Matheson, Colorado

September 15, 1990 - HOA Seminar Claremore, OK 9a.m.
Call Jim Willis (918) 341-3985.
More details later

September 29, 1990 - Border Beefmaster Breeders Satellite Seminar.
More details later

October 6, 1990 - ISA Cattle Co. Fall Bull Sale San Angelo.

November 8, - 11, 1990 FBA Annual Convention at San Antonio, TX
PLAN TO ATTEND.

FOUNDATION BEEFMASTER ASSOCIATION
200 LIVESTOCK EXCHANGE BUILDING
DENVER, CO 80216
TELEPHONE (303) 294-0847

**BEEFMASTERS
A PLAN FOR
PROFIT**



Ronald C. Ranly
RANLY BEEFMASTERS
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Lott, TX 76656

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