

JUNE 1985



FOUNDATION  
BEEFMASTER  
ASSOCIATION

200 LIVESTOCK EXCHANGE BUILDING  
4701 MARION ST.  
DENVER, COLORADO 80216

Volume XIII, No. 6

## FOUNDATION FACTS

### The Colorado Lasaters

"Let me tell you how to buy cattle," said Tom Lasater. Lasater, patriarch of a legendary ranching family and maker of the Beefmaster breed has strong opinions. Everybody listened.

Some visitors at his house had offered a few ideas. Now Tom's grey eyes swept the room to take the measure of an audience that included his son Dale and grandson Tom.

"Get to know the seller before you look at his stock," he said. If you trust him, if you like his ideas and the way he runs his ranch, you'll like his cattle. You can't always tell how cattle will perform by looking at them. You're better off judging men."

That's why Beefmaster cattle carry the name of the ranch that bred them on all records of the breed associations. That's why the Lasaters don't bother sending cattle to the show ring.

Certainly everything about Tom's own personality, and his operation reflects the rigorous philosophy that created the great beasts that roam the green hills of his Matheson, Colorado ranch. And talking to any Lasater or walking over their ground should give any buyer reason to expect good cattle.

Other cattlemen have called Tom Lasater a "creative radical" for his absolute faith in Nature's power to do the right thing, and his willingness to apply that faith to every aspect of his life.

Hardly surprising then that Dale Lasater, who helps his dad a lot these days, would just as soon show off the grass on the ranch as the cattle when he takes people for tours. "This place was as barren as a tennis court when we came here in 1948," he says driving over the healthy turf where a good part of the 500 cow herd will summer. "Dad bought 10,000 acres when he came, then added on farms and ranches until he brought it up to 28,000.

"Ant infestations and every kind of weed took over the old ground, and the extension people recommended all kinds of pest control and seeding schemes, but Dad said no. And sure enough, the cattle concentrated on those trashy old fields, and in no time the grass came back. It was typical of Dad to trust nature and not look for short cuts. Now you can't even find the old fields. You can ride the whole ranch and not see ten ant hills."

But you will see good cattle that for sure boast the six virtues for which Tom has culled his herd now over 54 years—disposition, fertility, weight, conformation (from the packer's point of view), hardiness, and milk production.

The Lasaters don't offer detailed record books, pedigrees, or performance-on-feed tests to support that. "My records are on the left flank of the cow," said Tom. "The brand shows the year she was born, and if I still own her, she's raised a good calf every year since she was two on range conditions."

Tom Lasater began applying his tough culling practices in South Texas. His foundation herd, now 37 years in Colorado,

has adapted completely to cold climate. So has Tom Lasater.

"I feel like I need a passport to even visit Texas now," says he. "And for sure Texans should have to get one to set foot in Colorado."



Dale & Janine Lasater's sons, Alex & Tom pose for picture with grandfather Tom Lasater.

But in fact the Lasaters and their Beefmasters wrote their own chapter of Texas history. Dale, for whom the writing pen and the weaning pen hold equal attraction, recently published a book called *Falfurrias: Ed C. Lasater and the Development of South Texas*. Ed C. Lasater founded the town of Falfurrias with the ideal of establishing a deversified agricultural community in an untamed land. Dale's book gives a fascinating glimpse of his grandfather as a prime mover among the Kings, Kleburgs, Brakenridges, Bennetts, and Armstrongs who orchestrated the glory days of South Texas ranching. The book also demonstrates how the character of both the cattle and the men has been bred up to the present generation on range conditions.

Ed C. pioneered Brahman cattle in South Texas and was among the first to cross them on Hereford and Short Horn cows. Others criticized him for risking good blood lines on Asian sires, but he made his point that hybrid vigor and Brahman resistance to heat and disease had a place in American ranching.

As Dale puts it now, however, "The Beefmasters might never have come to be, if Ed C. hadn't died broke (from over ambitious credit, not poor cattle) in 1930. If Dad had inherited a flush operation, he might have dabbled around and lived on Ed C.'s reputation, but he had to raise cows that made money. He began culling for the six essentials when he had borrowed money and leased land. Before too long his calves consistently topped the San Antonio market, and buyers started driving

Continued on Page 5



# Editor's Memo's

Dear Mrs. Wilkinson:

Noble Foundation of Ardmore, Oklahoma has a 140 day gain test for all breeds of bulls in which no grain is fed. The bulls are grazed on a good winter pasture of rye, ryegrass, and legumes.

One of my Polled bulls gained three pounds a day while on test and weighted 1020 pounds at the end of the test. He was a year and thirteen days old at the time. This was the best Beefmaster gain. There were eleven Beefmasters on the test but four were taken out before the last weighing.

Sincerely,  
Roy Cotulla

## FBA OFFICE NEWS:

She did what? She is going where? Kathy got married and is moving to Miami, Florida. Most of you have met or talked to Kathy when you called the office. Kathy has worked in our office for four years and we are sorry to see her go. Her new husband's job is taking them to Florida and Kathy insisted that she must go with him. I tried to get her to spend her two week vacation with him every year and stay here but she was sure it wouldn't set too well with Doug!

Kathy has been a very dependable and dedicated employee and we will miss her very much. I'm sure all of you join me in wishing her a very happy future.

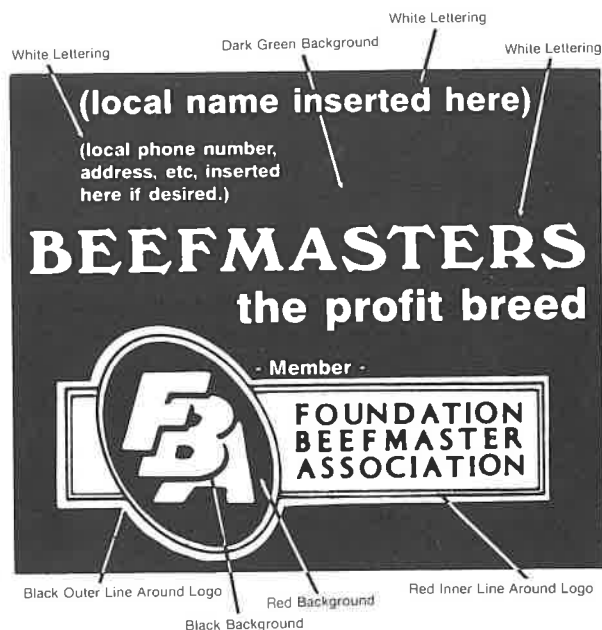
We have a new "heifer" to replace the "old cow" that moved on to greener pastures. Maria Tarin joined our forces and we feel she will be a friendly and reliable addition to our staff.

Mary M. Wilkinson  
Executive Secretary

## Farmer's Prayer\*

As Farmers and Ranchers, Dear God, please give us wisdom and patience to understand why a pound of T-Bone steak at \$2.50 is high, but a three ounce cocktail at \$1.75 is not. And, a fifty cent cup of soft drink at the ball game is cheap but a fifteen cent glass of milk for breakfast is inflationary. And, Lord, help me to understand why five dollars for a ticket to the local movie is a bargain, but \$3.35 for a sixty pound bushel of wheat is unthinkable. Cotton is too high at sixty cents a pound, but a twenty dollar cotton shirt is on sale for \$18.50. And corn is too steep at two cents worth in a box of flakes, but the flakes are just right at fifty cents a serving. And also, Lord, help me to understand why I have to give an easement to the gas company, so they can cross my property with their gas lines, and then double my price for their gas. And also, Dear God, help me to understand the consumer, who drives by my field and scoffs at me for driving a seventy thousand dollar piece of equipment, that he built, so he could make money and drive down that right-of-way that they took from me to build a road, so that he could go hunting and skiing. Thank you God, for your past guidance and help, and please help me to make sense of it all.

\*Reprinted from Arkansas State Plant Board News



## STANDARDIZED SIGN

1. Sign outside measurements: 24" x 30"
2. Scale: 1 in. = 1 ft.
3. Background: PMS 342 (dark green)
4. Red is PMS Warm Red.

In recent months the office has received several requests from members asking for a standard Foundation Beefmaster Association ranch sign.

After a great deal of research and putting the job out for bids we have selected a company who will manufacture and ship a sign direct to our members.

In order to obtain this special low price we must place orders in lots of 25 at a time. The initial order would take two weeks for the master signs and one week to personalize them. If personalized orders are received individually, a one day turn around would be typical.

All signs would have three holes drilled across the top and three across the bottom for mounting. Signs will be made of 24 gauge steel with baked enameled paint. There can be no changes or different colors. The colors being used are those used by FBA in all advertising and logos.

If you would like to order a sign for your ranch please fill out the coupon below and send it with your check to the FBA office. Only member interest will keep this offer available.

I would like to order \_\_\_\_\_ metal FBA ranch signs at \$50.00 plus \$5.00 for shipping and handling.

Personalization to read as follows (please print or type):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Mail to: Foundation Beefmaster Association  
200 Livestock Exchange Building  
Denver, Colorado 80216

Name \_\_\_\_\_

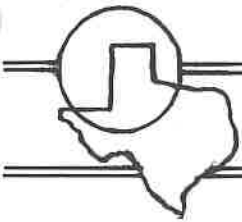
Address \_\_\_\_\_

Check enclosed for \$ \_\_\_\_\_

# SATELLITE NEWS

Newsletter #4

May 3, 1985



## PANHANDLE BEEFMASTER BREEDERS ASSOCIATION

O. C. and Faye Rampley hosted a Brunch and Business Meeting for the Panhandle Beefmaster Breeders Association in their home near Silverton on Saturday, April 27, 1985, at 9:00 a.m. Other members attending were Luther and Dolly Nelson, Amarillo; Jerry and Mary Hicks, Matador; Gale and Lindy Stafford, Roaring Springs; Stuart and Frances Dixon, Matador; and John and LaQuetta Schott, Silverton.

The following decisions were made:

1. The 1986 cattle sale will be held the middle of April at the Amarillo Auction Arena. Schott and Hicks will make the live-stock arrangements.
2. Jack Howell, auctioneer at the March 30, 1985, cattle sale, will receive an additional \$100 for the excellent job he did for PBBA. He will be asked to serve as auctioneer at the April, 1986 sale.
3. Rampley will send advertising for 1/4-page ad in the new FBA publication. Each member should send him 8 names to receive PBBA correspondence by May 11, 1985.
4. Jerry Hicks and Luther Nelson will be in charge of advertising.
5. Dixon will secure someone to sift the sale cattle.
6. Schott will make arrangements for a central feeding location for 60 to 75 days before the sale. Three pens will be needed for yearling heifers, yearling bulls, and two-year-old bulls.
7. A heifer will be given away at the April cattle sale.
8. Everyone that registers at the Seminar will receive a drawing chance and each buyer will receive additional chances for each \$100 that he spends at the sale.
9. The Gale Staffords will host a combination cook-out and PBBA meeting in Roaring Springs the latter part of July.
10. There will be a meeting on Saturday, December 7, 1985, at the Barn in Amarillo at 2:30 p.m., followed by a dinner with the wives at 6:00. Hicks will make room and dinner reservations.
11. PBBA members pledged their continued support of this active organization.

Sincerely,  
O.C. Rampley, Sec.-Treas.  
Box 597, Silverton, TX 79257  
(806) 823-2476 (office)  
(806) 847-2635 (home)

## WORTHY THOUGHTS . . .

*"Miracle medicine is not so new. Moses had two tablets that could cure the world."*

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*"When God measures man, He puts the tape around the heart."*

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## Central Texas Beefmaster Breeders To Host Beefmaster Cattle Seminar

The Central Texas Beefmaster Breeders will be sponsoring its Second Annual Beefmaster Cattle Seminar, Saturday, July 13, at the Brenham Livestock Auction Facility in Brenham, Texas.

The Central Texas Beefmaster Breeders is a satellite organization of the Foundation Beefmaster Association and is hosting the seminar to share information of great interest to Texas beef producers.

The featured speaker at the seminar will be Larry Boleman, Ph.D., Beef Cattle Specialist at Texas A&M University, who will speak on bull selection. Also speaking will be Steve Hammack, Ph.D., Beef Cattle Specialist at Stephenville, Texas, who will talk about genetics and crossbreeding. Both specialists will use live cattle during their presentation. Shelby Phillips of Deming, New Mexico, will talk about "Bull Power; What a Commercial Cattleman Can Afford to Pay for a Bull," and Richard Springs of Adrian, Oregon, will talk about crossbreeding with Beefmasters. All speakers will be available for questions throughout the day.

Registration begins at 9:00 a.m. and will last until 9:45 a.m. A \$5.00 registration fee will be collected and that will cover the cost of a barbecue lunch and give the attendee a chance for a drawing that will be held to give away a 16 to 20 month old certified Beefmaster bull. The seminar will begin at 10:00 a.m. breaking for lunch at noon and then continuing until 3:00 in the afternoon.

For further information regarding the seminar, contact Gary Frenzel, Route 3, Box 280, Temple, Texas 76501, or call (817) 983-2901.

### CERTIFICATE AND TRANSFER TRANSACTIONS

State	Certs.	Trans.	Total
ALABAMA	2	3	5
ARIZONA	30	23	53
ARKANSAS	22	20	42
CALIFORNIA	5	25	30
COLORADO	8	35	43
GEORGIA	51	1	52
IDAHO	5	3	8
ILLINOIS	20	20	40
KANSAS	42	41	83
LOUISIANA	3	—	3
MISSISSIPPI	15	15	30
MISSOURI	15	15	30
MONTANA	—	1	1
NEW MEXICO	8	6	14
NO. CAROLINA	3	3	6
OKLAHOMA	12	9	21
OREGON	—	4	4
SO. CAROLINA	13	11	24
TEXAS	130	128	258
UTAH	6	6	12
WYOMING	4	4	8
<b>TOTAL</b>	<b>394</b>	<b>373</b>	<b>767</b>

# A Big WELCOME to New Members Who Joined In June

G. FILMER & SON  
TREVOR FILMER  
BAR F BEEFMASTERS  
Newstead Farms  
P.O. Box 663  
Queenstown 5320  
Republic of South Africa  
0451-4612  
Associate Member

M & M CATTLE COMPANY  
M/M BEEFMASTERS  
FORBES MILLER &  
ALBERT MADDALENA  
1111 Hardman Ave.  
Napa, CA 94558  
(707) 252-0490  
Prefix Change  
OLD: M & M BEEFMASTERS

H-FOUR CATTLE COMPANY  
H-FOUR BEEFMASTERS  
Jerry C. Hodges  
Route 2, Box 90-B  
Sweetwater, TX 79556  
(915) 776-2605  
Rendition: 23  
Origin: Kenneth Gibson

CURTIS BEEFMASTERS  
DAVID E. CURTIS  
P.O. Box 216  
Mt. Olivet, Ky 41064  
(606) 724-5719  
(606) 724-5213  
Rendition: 12  
Origin: Roy Schoenbeck

CIRCLE W BEEFMASTERS  
LEON WHITE  
P.O. Box 1663  
Homer, GA 30547  
(404) 677-4919  
Rendition: 1  
Origin: Sam Moon

KUYKENDALL BEEFMASTERS  
DOUG KUYKENDALL  
Route 2, Box 188A-1  
Omaha, TX 75571  
Address Change  
Old: Route 7, Box 166C

KENNETH L. MAJOR  
MAJOR'S BEEFMASTERS  
P.O. Box 627  
La Luz, NM 88337  
(505) 437-5128  
Rendition: 2  
Origin: Leon Autrey

ROBERT MILLER  
R & M MILLER'S BEEFMASTERS  
Route 1, Box 52  
Chattaroy, WA 99003  
Address Change  
Old: Trout Creek, Montana



## JUST WHAT YOU NEED . . .

FBA has purchased a limited quantity of Dunbrooke big leaguer windbreaker jackets. They are orange nylon with FBA logo and "Beefmasters—The Breed You Need" silk screened across the back. Jackets are available in adult small, medium, and large sizes; **and we now have the same jacket available in children's sizes small (6-8), medium (10-12), and large (14-16).** Price of the jackets is \$19 each for unlined and \$21 each for flannel lined (plus postage). They are very comfortable and will be an attractive way to advertise. To order, simply fill in the order form below and return it to FBA.

### FBA WINDBREAKERS AVAILABLE

I would like to order the FBA orange nylon Dunbrooke big leaguer windbreaker. Please send me the total number of jackets indicated next to each size: (ADULT) Small \_\_\_\_\_ Medium \_\_\_\_\_ Large \_\_\_\_\_ Ex-Large \_\_\_\_\_  
(CHILDREN) Small (6-8) \_\_\_\_\_ Medium (10-12) \_\_\_\_\_ Large (14-16) \_\_\_\_\_

Please circle one of the following styles: With Flannel lining at \$21.00 ea. or Unlined at \$19.00 ea.

Enclosed is my check for \$ \_\_\_\_\_ . Note: please add \$1.50 for postage and handling.

Name \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_



## THE COLORADO LASATERS . . . Continued from Page 1

out to his ranch to reserve individual animals. He considered it good money to get \$50 a head, \$15 over the slaughter market.

"He started with Ed. C.'s Brahmans and Herefords. The Herefords were unique because against all custom of the time, Ed C. had selected for milk production and a red, pink-eye resistant eye ring. The family's Shorthorns had gone to settle the estate so he bought shorthorn bulls to get the three way cross."

Dale himself, like his brother Laurence in Texas, means to make it in cattle by his own rights. He began his own herd in 1970 while working full time in Houston for Stratford of Texas, an Agribusiness conglomerate, and kept it up while managing a big feedlot in Ulysses, Kansas. In 1981 he bought land south of Yoder and moved his 100 mother cows back to Colorado. Since 1971 he and Laurence have maintained a partnership to market semen from selected bulls from the Foundation herd. Dale's own small herd doesn't make him a living yet, but he doesn't believe compromising traditional Lasater culling practices will get him there quicker. Any cow that doesn't settle in 55 days is bred back and sold. Thus, cows that don't wean a calf still return cash to the business through their own sale. Any weaner that doesn't eat from Dale's hand after three days goes out.

"I think I have a lot to say to the guy who's working full time and trying to get started in the cattle business, because I've been there," says Dale. "He can use an exotic bull to get 600 pound weaner steers, but I can sell him one that will give him that plus perfectly adapted heifers that will produce for him and thrive in this country. Some of the exotics may prove out in time, but we've been adapting our herd to Colorado for nearly 40 years. Beefmasters are the only purebred cattle that have been consistently selected for commercial production. In fact, if I had a commercial herd, I would cull and manage exactly the same way."

But Dale does not talk only of cattle. Like his grandfather Ed C. whose personal mission included establishing a whole

civilization in South Texas, and like his father Tom, who enlisted all the powers of Nature in his ventures, Dale takes a broad view of his cattle, his land, and his future.

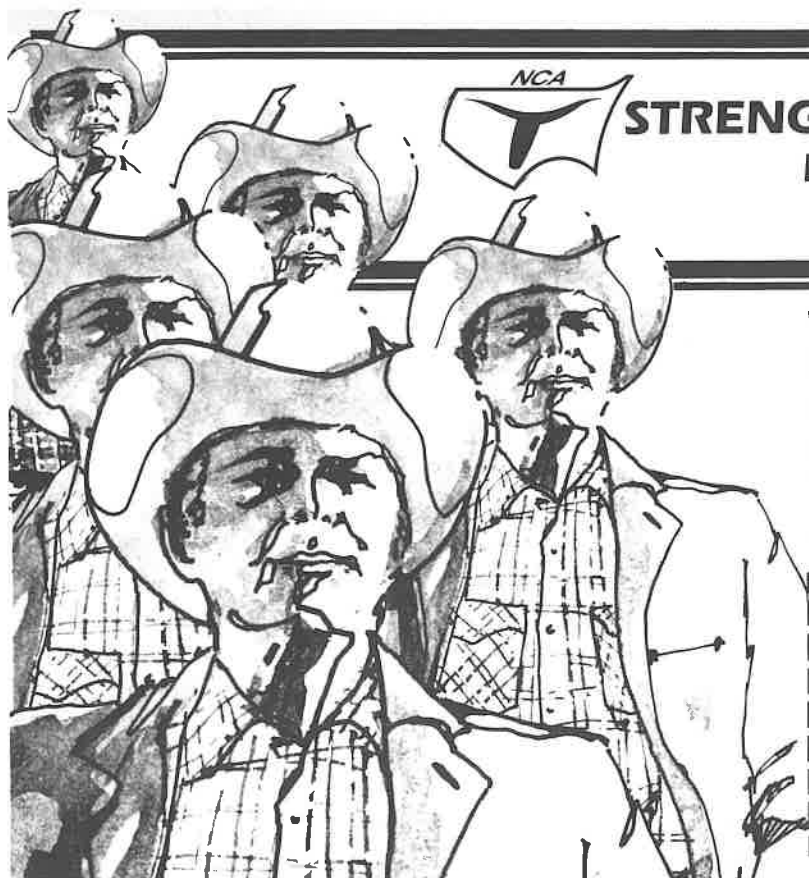
He and his Spanish wife Janine (She taught him Spanish in Peace Corps Training) look on the breeding of cattle as only one aspect of a balanced life. Dale's writing is more than a hobby. And improving the land engages their energy as much as improving the herd.

Last October the two of them attended Allan Savory's school in Holistic Resource Management which teaches that people, family life, money, cattle, and the powers of nature must all be considered together.

"I think that philosophy is the most exciting thing anyone in livestock or agriculture generally can expose himself to," says Dale in retrospect. "Allan promotes a great many ideas that Dad sensed intuitively, but he has expanded and organized them. Whether or not you accept all his conclusions, for sure his thinking made us see our operation in a new light. If you analyze your whole operation according to his model you will almost certainly change the way you do things even if you don't go out and build fences and grazing cells."

Dale and Janine have not decided to build grazing cells yet, but they do plan for harmony between their lives and their environment. Even when the environment may be harsh.

As Janine explained this traditional Lasater principle not long ago, she noticed a large bull snake slithering up a tree beside the butane tank outside. The snake dropped from the tree and disappeared into the vent housing atop the tank. Janine rushed outside because she knew a pair of blackbird nests were there. But already the snake had seized a chick and dropped into the shadows below to gulp it down. A visitor offered to kill the snake. "No," said Janine. "This is a Lasater ranch, and we don't kill snakes." That's called adapting to range conditions.



## STRENGTH THROUGH UNITY NATIONAL CATTLEMEN'S ASSOCIATION

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Together We Can Make Our  
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Yes, I'm proud to be a cattleman!

Send me more information on NCA today!

National Cattlemen's Association

PO Box 3469

Englewood, Colorado 80155

Name \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

(303) 694-0305

# INQUIRIES???

## ALASKA

MM Ray D. Ulm, 7100 Old Seward Hwy., Suite M, Anchorage, AK 99502

## ALABAMA

PF Virginia Barck, Rt. 14, Box 575, Cullman, AL 35055  
MM David Brown, P.O. Box 160, Cullman, AL 35055  
MM Guy G. Bassett, Rt. 14, Box 2480, Cullman, AL 35055  
PF Kenneth R. Cleland, Rt. 1, Box 231A, Rollinsville, AL 35961  
PF Edward V. Dozier, P.O. Box 605, Thomasville, AL 36784  
AC Werby Orr, Jr., 3272 Windwood Drive, Montgomery, AL 36116  
AC Tim Hales, Rt. 1, Box 709, Tuscaloosa, AL 35405  
PF J. Lynn McCollum, Rt. 1, Box 200, Mt. Hope, AL 35651  
PF Norman D. Foster, Rt. 1, Box 487, Wodddville, AL 35776  
PF Kent Dutton, Rt. 1, Box 322, Athens, AL 35611

## ARKANSAS

PF Wayne Lee, Rt. 1, Box 764, Hope, AR 71801  
PF Tim Hatfield, Rt. 2, Box 249, Cave City, AR 72521  
PF W.R. Daniel, Rt. 4, Box 188, Booneville, AR 72927  
ED Nathan Hollingsworth, c/o Ag. Dept., SW Jr. High, Springdale, AR 72764  
MM Greg Koenigseder, Rt. 1, Scranton, AR 72863

## CALIFORNIA

ED Martin A. Carrion, 262 Lillie Ave., Dinuba, CA 93618  
ED Joe Orosco, P.O. Box 541, Dinuba, CA 93618  
ED Thomas Renteria, 990 Golden Way, Dinuba, CA 93618  
ED Loretta Vieira, P.O. Box 308, Kelseyville, CA 95451  
TEL Roy Parcell, 3254 Redwood Rd., Napa, CA 94558  
TEL Robert Torres, 2108 Quail Cyn. Rd., Santa Maria, CA 93455  
TEL Jack Kennedy, P.O. Box 145, Cholame, CA 93431

## COLORADO

PF J.J. Sullivan, 941 Kentucky, Canon City, CO 81212  
ED Dawna Haas, Rifle High School, c/o 839 Whiteriver Ave., Rifle, CO 81650

## FLORIDA

FC Arnold R. Crawford, Rt. 29, Box 154cc, Fort Myers, FL 33905  
PF Patti & David Hedren, P.O. Box 215, Hastings, FL 32045  
BF Robert Claxton, 29386 NW 160th Dr., Okeechobee, FL 33472  
PF Claude Simpson, Rt. 2, Box 333-S, Sarasota, FL 34240  
TEL Angie Shea, 3403 Valeria Blvd., Sebring, FL 33807  
FC Mr. Kenneth E. Godfrey, Rt. 5, Box 569, Marionna, FL 32446

## GEORGIA

PF Mrs. Tony Zahed, Rt. 3, Box 203A, Moultrie, GA 31768  
FC Ernest Frye, 763 Valleybrook Dr., Decatur, GA 30033  
PF Henry S. Byler, Rt. 4, Box 36, Winder, GA 30680  
TEL Julian Cain, Route 12, Box 676, Cummings, GA 30130  
TEL Ann Evans, 2894 Arrow Creek Drive, Chamblee, GA 30341

## IDAHO

WLJ Virgil Tucker, Rt. 11, Box 94, Calowell, ID 83605  
TEL Rowdy Davis, 1111 S. Orchard, Suite 104, Boise, ID 83705

## INDIANA

TEL Dr. Erich Klinghammer, Dir. Wolf Park, Battle Ground, IN 47290  
PF Johy McHenry, R.R. 2, Box 339, Worthington, IN 37371

## IOWA

MM Ed Auker, Box 1709, Fort Dodge, IA 50501

## KANSAS

MM Terry Unruh, 315 South Cedar, Hillsboro, KS 67063

## KENTUCKY

PF Ron Mullen, Rt. 2, Box 94, Fountain Run, KY 42133  
PF John Cambron, Jr., 4 Congress Drive, Morganfield, KY 42437  
PF Jill Alexander, Route 2, Box 122, Hardinsburg, KY 41043  
MM Timothy L. Felger, R.R. 3, Box 257, Murray, KY 42071

## LOUISIANA

PF Charles Michael Brown, P.O. Box 34, Kilbourne, LA 71253  
PF Ragan Fair, Route 4, Box 184, Keithville, LA 71047  
PF C.R. New, P.O. Box 915, Amite, LA 70422  
PF John Cabbold, 1010 S. College Rd. #8, Lafayette, LA 70503

## MISSISSIPPI

PF Ellis Thomas, Rt. 1, Box 157B, Shubuta, MS 39360  
CBM Joe Simcox, 503 Gerald Street, Leland, MS 38756  
TEL John Helms, Route 1, Box 343, Greenwood, MS 38930

## MISSOURI

MM Mike Simon, Rt. 1, Box 214A, Sedalia, MO 65301  
MC Chris Imhoff, R.R. a, California, MO 65018  
PF Jim Enterline, P.O. Box 892, Doniphan, MO 63935

## NEBRASKA

PF Glenn A. Player, P.O. Box 26, Elk Creek, NE 68348

## NEW MEXICO

PF C. Lujan, Sabinoso Rt., Solano, NM 87746  
MM Chester Becenti, P.O. Box 1701, Crowpoint, NM 87313

## NEW YORK

PF Francisco Rios V., 3715 81st., Apto. 31, Jackson Heights, NY 11372

## NORTH CAROLINA

PF Jerry C. Anderson, Rt. 4, Box 769, Yadkinville, NC 27055  
PF Robert Crabb, Jr., Rt. 1, Box 473, Milton, NC 27305  
MM Jerome Hood, Rt. 2, Box 525, Maiden, NC 28650

## OKLAHOMA

PF Max Middick, Rt. 1, Davidson, OK 73530  
TEL Lee McKee, Rt. 2, Box 30A, Stuart, OK 74570  
PF Frank Ramseyer, Box 356, Meeker, OK 74855  
OC Wesley H. Gallaway, Box 351, Meeker, OK 74855  
MM Butch Garner, Box 132D, Porum, OK 74455  
MM Sam Littlefield, Star Rt., Box 14, Peggs, OK 74452

## OHIO

MM Ginny Bowen, Rt. 3, New Matamoras, OH 45767  
MM Wade Clark, 10377 Hardysman Rd., Winchester, OH 45697  
MM Cliff Finley, 1926 Wayland Avenue, Norwood, OH 45212

## OREGON

WFS M.K. Campbell, Rt. 4, Box 4113B, Hermiston, OR 97838  
WFS Harry L. Charpillioz, 108 Drift Ck. Rd. NE, Silverton, OR 97381

## SOUTH CAROLINA

PF Dean Hardee, Rt. 5, Box 439, Loris, SC 29569

## TENNESSEE

PF Jack F. Pratt, Sr., Rt. 1, Box 100, Lebanon, TN 37087  
PF Robert Paul Smith, Rt. 4 Old Edgemoor Rd., Clinton, TN 37716  
PF Richard E. Crawley, Rt. 2, Box 150, Decaturville, TN 38329  
PF Dwight Lacey, Rt. 2, Box 2820, Elizabethton, TN 37643  
PF Henry Orton, Rt. 4, Box 81, Centerville, TN 37033  
PF Larry D. Edmondson, Rt. 2, Box 434, Greenback, TN 37742  
PF Franklin Roberson, 6111 Scoggins Cr., Ooltewah, TN 37363

## TEXAS

MM Styles Beltchard, Rt. 1, Albany, TX 76430  
PF Henry L. Bethea, 1802 Castlerock Rd., Houston, TX 77090  
PF Rick Coffman, Rt. 2, Box 91, BeeHouse, TX 76512  
PF Chris Edwards, Rt. 7, Box 330, Wubbock, TX 79401  
CM Javier Pena Jr., 702 Eden Lane, Laredo, TX 78041  
ED Clayton Smith, 8302 Mossdale Circle, Spring, TX 77379  
TEL James Teal, Rt. 1, Box 80, Bowie, TX 76230  
PF A.G. Townsend, 1109 S. 13th, Copperas Cove, TX 76522  
ED Donald Wilson, P.O. Box 253, Falfurrias, TX 78355  
TEL Bruce Alford, Sr., 2720 Bryan St., Fort Worth, TX 76104  
TEL Tex Goss, Rt. 3, Box 356A, Henderson, TX 75652  
MM Lance Henkelman, Rt. 3, Box 125, Hico, TX 76457  
MM Blake Kinney, Route 1, Jonesboro, TX 76538  
E Travis E. Edwards, 449 Purnell Road, Lewisville, TX 75067  
PF John Freeman, 2019 Grove Lake, Kingwood, TX 77339  
MM Don Hill, Route 2, Cronfills Gap, TX 76637  
PF George S. Cartwright, Rt. 2, Box 90, Huntington, TX 75949  
MM Poor Boys Ranch, Box 8816, Alamo, TX 78516  
PF Jerry D. Williams, 117 Terrace Dr., DeSoto, TX 75115  
NMS Custer Ranch, Rt. 2, Box 140P, Killeen, TX 76541  
PF Earnest Holley, Rt. 3, Box 97, Anson, TX 79501  
PF Gerald D. Hiser, 2810 Knoxville, Dr., League City, TX 77573  
PF Ron Brown, Box 362, Wolfe City, TX 75496  
MM David Singleton, 12300 Deerbrook Trail, Austin, TX 78750  
PF Michael Welch, P.O. Box 289, Pasadena, TX 77501  
PF Ralph G. Austin, 1515 N. Kennedy, Bonham, TX 75418  
PF Mr. Angel Simmons, Rt. 3, Box 198, Kirbyville, TX 75956  
PF Juan Cinco, P.O. Box 1208, Presidio, TX 79845  
PF Dan Machen, 166 Highland Terrace, League City, TX 77573  
ED Lane Sorenson, Rt. 2, Meridian, TX 76665  
TEL Helen Plum, Box 158, Grapeland, TX 75844

## UTAH

TEL Mike Flinspach, Modena, UT 84753  
MM Dr. C.S. Harris, 506 West 200 South, Logan, UT 84321

## VIRGINIA

PF Gart A. Lantz, Rt. 3, Box 183-E, Broadway, VA 22815  
PF Edward C. Coffey, Rt. 4, Box 317, Lexington, VA 24450  
PF Billy W. Chaplain, 1257 Bells Rd., Virginia Beach, VA 23454

## WASHINGTON

BF Lyle R. Denison, HCR #11, Box 56, Davenport, WA 99122  
TEL Jeff Eshelman, P.O. Box 169, Goldendale, WA 98620  
TEL Don Hazen, 561 Old Naches Highway, Naches, WA 98937

## WEST VIRGINIA

MM Roy Pitzer, Box 18, Bilington, WV 26250

## WYOMING

BF Alan & Jan Gifford, Rt. 2, Box 251, Hulett, WY 82720

## FOREIGN

MM Mohammad Reza Rategh, P.O. Box 81465-1155, Nshat St., Esfahn, Iran  
MM Carlos Ramirez, Av. E. Zapata No. 91, Temixco, Morelos, Mexico

PF — Progressive Farmer	WL — Western Livestock
DJ — Drover's Journal	NWPU — Northwest Farm Unit
C — Cattleman	NM — New Mexico Stockman
MM — Mail & Miscellaneous	TEL — Telephone
E — Educational	NR — Nevada Rancher
OC — Oregon Cattleman	B — Beef
CC — California Cattleman	ACB — Arkansas Cattleman
I — Independent	SS — Stock Show
FC — Florida Cattleman	AC — Alabama Cattleman
ACGO — Arizona Outlook	GC — Georgia Cattleman
HPJ — High Plains Journal	MBC — Missouri Cattleman
LMD — Livestock Market Digest	KS — Kansas Stockman
C — Oklahoma Cowman	IC — Iowa Cattleman
CBM — Cattle Biz in Mississippi	DJ — Drovers Journal
NC — Nebraska Cattleman	OC — Oregon Cattleman

# Buyer's and Seller's Guide

## ARKANSAS:

**FOR SALE:** 21 yearling heifers, calfhood vaccinated.

BRITT BEEFMASTERS

ROY GENE BRITT

Rt. 1, Box 201-A

Okolona, AR 71962

(501) 274-3202

## COLORADO:

**FOR SALE:** Fifty head of purebred cows and heifers available in May. Open or will breed to suit.

DARBY CREEK BEEFMASTERS

DON SIMMS, Production, CORY TEMPLEMAN, Marketing

16621 County Road 46, R.R. 2, Box 164A

Sterling, CO 80751

(303) 522-6192 (ranch)

(303) 576-2709 (marketing)

**FOR SALE:** Six yearling Vories Beefmaster bulls ready for light service.

VORIES BEEFMASTERS

VORIES CATTLE COMPANY: EUGENE C. VORIES

P.O. Box 2201

Grand Junction, CO 81502

(303) 242-1585 (office)

(303) 242-4558 (ranch)

## IDAHO:

**FOR SALE:** Fifteen 2 year old bulls. Five yearling bulls.

McARTHUR BEEFMASTERS

PETE McARTHUR

Route 1, Box 1161

Homedale, ID 83678

(208) 337-4796

## ILLINOIS:

**FOR SALE:** Yearling and two year old bulls, open heifers dehorned and calf-hood vaccinated.

RS RANCH BEEFMASTERS

RAY AND TANYA SCHOENBECK

Route 1, Box 215

Evansville, Illinois 62242

(618) 853-2546

## MISSISSIPPI

**FOR SALE:** Good selection of quality performance tested bulls. Very gentle with average 205 day gain on ryegrass 2.77 bls. No creep \$900-\$1300 13-16 months old.

WALLACE BEEFMASTERS

T. J. WALLACE & SONS

Route 4, Box 122

Magnolia, MS 39652

(601) 783-3105

## NEBRASKA:

**FOR SALE:** Four yearling Beefmaster bulls.

GIFFORD BEEFMASTERS

WARREN GIFFORD, WARREN GIFFORD FARMS

HC 50, Box 49A

Gering, Nebraska 69341

(308) 436-4268

## NEVADA:

**FOR SALE:** Herd Dispersal sale: 20 fall calvers, 23 spring calvers, 30 first calf heifers, 19 replacement heifers, 11 two year old bulls, 6 yearling bulls and 2 five year old bulls.

BROWN RANCHES M BEEFMASTERS

MARKLEY C. BROWN RANCHES

145 Sunset Hills Drive

Yerington, Nevada 89447

(702) 463-2055 or (702) 463-4215

## OKLAHOMA:

**FOR SALE:** A few good young cows to calve in May.

HARGIS BEEFMASTERS

L. G. HARGIS, JR.

Rt. 2, Box 226

Waurika, Oklahoma 72573

(405) 228-2540

**FOR SALE:** Lasater bull—contract #67 in 1980.

KLOVERBLOOM BEEFMASTERS

MALCOM & RAY BLAKLEY

BLAKLEY'S KLOVERBLOOM FARMS, INC.

Route 1, Box 218

Woodward, Oklahoma 73801

(405) 256-3074

## TEXAS:

**FOR SALE:** Fifty-three adult cows bred or with calf at side. Thirty-five weaned heifers. Sixteen 18 month old bulls. Four 30 month old bulls.

MARGO BEEFMASTERS

ROBERTO S. MARGO

601 W. 6th

Rio Grande City, Texas 78582

(512) 487-3623

**FOR SALE:** Twenty-five bred coming 2 year old heifers, will calve in September and October—really nice. A few open yearling heifers. Lasater and Casey breeding.

PYEATT BEEFMASTERS

JOHN B. PYEATT

Route 2, Box 219

Detroit, Texas 75436

(214) 674-5645

**FOR SALE:** Six bulls 24-26 months. Performance data available. \$800-\$1200. Also four head of mature cows.

KUYKENDALL BEEFMASTERS

DOUG KUYKENDALL

Route 2, Box 188-A-1

Omaha, Texas 75571

(214) 884-2205

**DISPERSAL SALE:** Ten polled Beefmaster cows. Four baby calves. One 18 month heifer. One 10 month heifer and one herd bull. All for \$10,000. Forced to sell due to ill health.

GLASSCOCK BEEFMASTERS

Route 1, Box 37

Cotulla, TX 78014

(512) 378-5343

## UTAH:

**FOR SALE:** Complete dispersal sale of 27 head of Beefmaster cows.

BLACK'S BEEFMASTERS

PHILLIP BLACK

35 No. 500 W.

Lehi, Utah 84043

(801) 768-9257

# CORRAL OF EVENTS

**Saturday, July 13, 1985** — The Central Texas Beefmaster Breeders will be sponsoring it's second annual Beefmaster Breeder's Seminar at the Brenham Livestock Auction Facility in Brenham Texas. Registration begins at 9:00 a.m. Look for more information about this event on page 3 inside this issue of *Foundation Facts*.

**Saturday, August 3, 1985** — Southern Beefmaster Breeder's Association will hold a Seminar and Field Day in Auburn, Alabama.

**February 20-23, 1986** — FBA's 14th Annual Convention will be held at La Mansion Hotel in San Antonio, Texas. Start making plans now to attend.

We have the new video tape "A Plan For Profit" available for purchase. If you want to order one or more to show prospective buyers or for your own use, please fill out this coupon and enclose \$25.00 for each tape.

**MAIL TO:** Foundation Beefmaster Association  
200 Livestock Exchange Building  
Denver, Colorado 80216  
Telephone: (303) 294-0847

Please send me \_\_\_\_\_ video tapes entitled "A Plan For Profit"

Enclosed Check for \$ \_\_\_\_\_

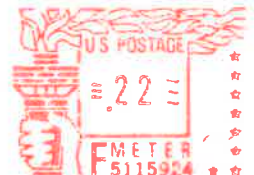
Name \_\_\_\_\_

Address \_\_\_\_\_

Please circle correct tape desired:      BETA 1      BETA 2      BETA 3      VHS

**Foundation Beefmaster Association**  
**200 Livestock Exchange Building**  
**Denver, Colorado 80216**  
**Tele: (303) 294-0847**

**BEEFMASTERS**  
**A PLAN FOR**  
**PROFIT**



Ronald & Lanette Ranly  
RANLY BEEFMASTERS  
Route 2, Box 17  
Lott, TX 76656