



FOUNDATION  
BEEF MASTER  
ASSOCIATION

200 LIVESTOCK EXCHANGE BUILDING  
4701 MARION ST.  
DENVER, COLORADO 80216

VOLUME XIII, NO. 1

# FOUNDATION FACTS

JANUARY 1985

## Set Stocking Rate for Economic Return!

Few ranch management decisions are as critical as stocking rate.

The stocking rate decision may determine the immediate and long-term future of the ranch. Most ranches recognize the basic principles of grass and livestock production. And most ranchers also are interested in ways to increase stocking rates to increase gross returns and profits.

Common methods of increasing stocking rates vary from increasing efficiency of forage harvest through grazing systems, to increasing forage supply through weed and brush control or other range improvement.

But Marvin Riewe, a forage specialist with the Texas Agricultural Experiment Station, urges caution in decisions to increase stocking rates. If maximum net return is the goal (recognizing there are other goals in range stocking), Riewe says, increased stocking or maximum stocking may not help.

First, consider the individual animal, its costs and its returns, he says. Individual animal performance should improve before or with increased stocking.

"For most producers, putting more cattle on a pasture without first providing for increased gain of the individual animal increases risk disproportionately to increasing the opportunity for profit," Riewe says.

"Grazing management systems which serve to increase the permissible stocking rate, and thus increase liveweight gain per acre, without improving performance per animal have little economic value."

Riewe explains that there are, of course, costs and risks associated with owning the animal. Costs include interest, health treatments, labor and perhaps supplemental feed. Risk includes death loss, sickness and risks associated with the market. The more animals, the greater the risk.

"Gain per animal must be sufficiently high to pay these costs before money from animal production is available to pay for pasture costs, regardless of total liveweight gain per acre," Riewe says.

In setting stocking rates, and particularly when you calculate to increase the stocking, don't consider total liveweight gain or production per acre, Riewe says. Think net profit per acre.

The "economic optimum" — the most profitable — stocking rate is often less than the stocking rate producing maximum liveweight gain or production per acre, Riewe says.

"The cost of caring for and owning the animal is generally sufficient to prevent the stocking rate that maximizes gain per acre from also being the stocking rate that maximizes profit per acre."

Economic stocking rates may be demonstrated more easily for steers, Riewe says, but the principles hold true for cow/calf operations, too. In fact, they may be more important for cow/calf operations. With increased stocking and decreased production per animal, reproduction is the first "production" function impaired. Weaning weights also may be reduced, and winter feed requirements increased.

"Reducing weaning weights, conception, calving and weaning rates, and increasing winter feeding requirements all reduce the opportunity for profit," Riewe says.

To further complicate matters, when costs associated with the animals increase, paying the additional costs must be offset by increasing gain or production per animal, Riewe says. So, unless more forage is produced or quality is improved, stocking rates must be reduced to maximize net return per acre.

Setting the most profitable stocking rate requires that you understand the relationship between number of animals and gain per head in that particular pasture, Riewe says.

Production per animal is dependent on the amount and quality of the forage consumed. In practice, Riewe says, the management focus must be on pasture forage and the individual animal. That is the way to net profit, he says. "Grazing judiciously is essential to profitable beef production," he concludes.



# Editor's Memo's

## LETTER TO THE MEMBERSHIP

**Bible Puzzle** — The answer to the Bible Puzzle in last month's *Foundation Facts* was the *whale*. I was astounded at the response to this little item. We received 38 replies. The answers ranged from the Snake to the Holy Spirit. The following members sent in the correct answer:

- Miles Albright, Alabama
- D. S. Breeland, Mississippi
- Mike & Patsy Ziler, Missouri
- Stanley Wilbanks, Georgia
- Walter & Barbara Truitt, Missouri
- Raymond & Dorothy Palm, Texas

**Jackets** — Response to the FBA windbreakers we offer for sale has exceeded all my expectations. To date have sold 68 jackets.

**Election Nominees** — We have received eight nominations to put on the election ballot this year.

**Certificates and Transfers** — December Certificate and transfer transactions set a new record high for FBA. (December Income exceeded \$50,000).

As with any profession there are certain axioms and phrases that are used frequently and in business management one of these is "Key People." I once heard a file clerk define a "Key Person" 'as someone important enough to have a key to the company's front door'. All joking aside, there are 560 Key People in FBA. Every member is important. We need all our members; from north and south, east and west, the new and old, big and small.

FBA is experiencing a steady growth in both membership and dollar volume. In the past three years our revenue increased from \$127,600 (1981) to \$240,000 (1984), this is an 88% increase.

There is only one conclusion to be drawn from this as far as I can see—FBA members are taking a bigger than ever interest and becoming more involved in their association.

1984 will be remembered for many things. For me, it's been the chance to meet and work with so many members. Since this is the start of a new year I'd like to take this opportunity to thank every member of FBA for their support and cooperation. You are the best bunch of "Good Ole Guys and Gals" I'd ever had the pleasure of working for. Those of you who have met my husband know he's a "good ole boy" too, and I want to thank him publicly for being supportive of me and my job.

My sincerest wishes to all of you for a Happy and Prosperous New Year.

Mary M. Wilkinson  
Executive Secretary

## FBA OFFICE UPDATE

**Audit:** We are in the midst of our annual audit and to insure that the internal control procedures we employ are adequate. Cordle and Associates, our auditors, will be sending verification letters to some members. The selection is made by Cordle on a random basis. If you receive a request to verify monies paid to FBA please use the stamped self-addressed envelope provided. Your reply should be mailed directly to Cordle and Associates.

Securing an annual certified audit is just good business and with growth comes additional responsibility to insure that your association is using and complying with accepted accounting practices. So we thank you in advance for any inconvenience caused.

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## FBA's 13th Annual Convention

Convention chairman Cory Templeman, would like to extend a personal invitation to all members to attend this year's annual convention, to be held at the Broadmoor Hotel in Colorado Springs, CO, February 21-24, 1985. Reservation packets are in the mail.

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## ATTENTION:

The ballot forms and resumes for those nominated for election to the board of directors will be mailed Jan. 21, 1985.

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## NEW KIDS IN THE CORRAL

Mr. and Mrs. Terry Frenzel of Temple, TX announce the birth of a son, Mark Adam. The new little tax deduction arrived on December 10th and weighed in at 6# 7 oz.

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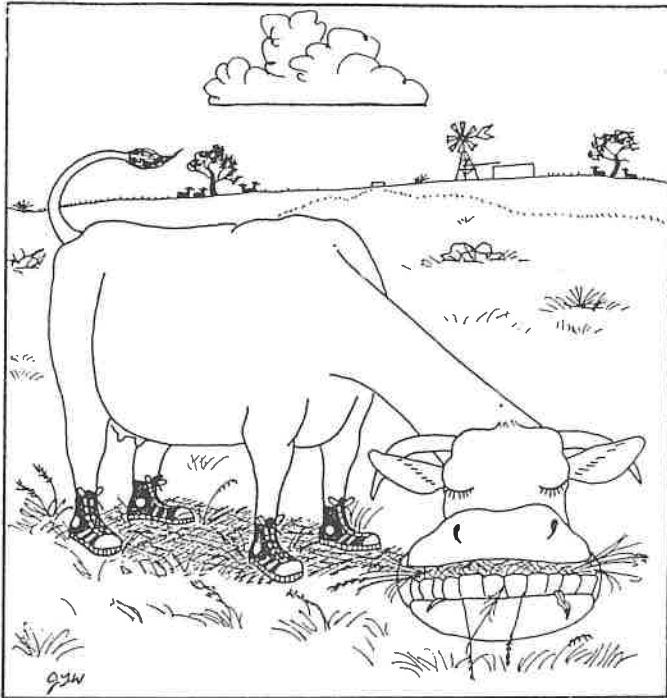
## RENEWALS:

Thanks to all of you who have sent your 1985 Dues and Inventory in. If you haven't sent them — please do it now. It is very important that we verify all information on each renewal so we can make any necessary changes in addresses, names, phone numbers, etc. This is a time consuming job and in order to get the new membership information ready for the printers we **must** have your renewals as soon as possible. FBA Bylaws require a certified letter (at a cost of \$1.55 each) be sent to all members who have not renewed by the first week in February. A penalty of 10% is added to those who then rejoin. Any member who has not paid all dues and penalties owed by February 28, 1985 will be automatically dropped.

The 1985 membership books will be given to the printer to typeset on March 4th. **No additions or changes can be made after March 1st.**

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The following article was sent to the office by Charles Probandt. He copied it from the Eldorado Divide Soil & Water Conservation District 247 Texas (January, 1982 issue.)



## **THE IDEAL RANGE COW - Long neck, fast walking, and a big mouth.**

Are our registered cow breeders on the right track? Perhaps if bigger mouths, longer necks, and faster walking were bred into cattle herds the calf weaning weight would take care of itself. After all, it doesn't really matter what a cow looks like as long as she converts grass to hamburger as efficiently as possible.

A bigger mouth allows a cow to eat more grass with one bite. A longer neck would permit tree foraging and covering more area with less traveling. Walking faster gives her the opportunity to cover the pasture more completely using more of the grass further from water troughs.

This newsletter will probably not change the type of cow bred by registered herdsmen, but we can discuss how the cow meets the grass and how this natural meeting can be helped or hurt.

A Frenchman named Andre Voisin wrote a book about 20 years ago called *Grass Productivity*. In it, Voisin discusses how cattle graze and the relationship between cattle grazing and grass production. Here's some of the information from research work discussed in his book that we found interesting.

Regardless of grass conditions, amount of grass available, or how hungry the cattle are, **CATTLE WILL NOT GRAZE FOR MORE THAN 8 HOURS A DAY.** By grazing, we mean traveling and browsing. It is uncertain why this is true. Perhaps the physical build of cattle will tolerate no more than this amount of work per day.

The actual time of day that grazing occurs varies considerably. Temperature, insects, and a lot of other factors control when cows graze.

The amount of time spent grazing per day is apparently an inherited trait. High milk producing range cows probably have the inherited trait of grazing for longer total time than other cows.

Dominant cows in a herd may have much to do with the total time a herd spends grazing. When a dominating cow stops grazing to lay down or ruminate, other cows usually follow her example. If the dominant cow happens to be genetically a short time grazer, the total production of the herd will decrease somewhat. Dominant long grazers should increase total herd production.

Cattle apparently belong to a union and every cow on a ranch is a member of this union. Their code of ethics and conduct probably looks like this:

### **COW UNION**

#### **Code of Ethics and Conduct For the Grazing Cow**

1. No Cow, regardless of color, body condition, state of mind, or how much grass is available; will graze, travel, or browse for more than 8 hours per day. If the body maintenance requirements are not met in this 8 hour period, the Cow will commence weight loss and decrease milk production.
2. It has been administratively determined that there will be long grazing and short grazing cattle in nature. Long grazers will be inclined to be better milkers than short grazers.
3. To be completely satisfied with any grass available, sufficient time and dry feed matter will be provided for a ruminating period.
4. Grass surrounding manure piles will be avoided. Grass that has been urinated upon will be preferred over surrounding grass.
5. No Cow shall graze grass less than ½ inch tall.
6. Fresh grass regrowth will be preferred over standing old vegetation regardless of the effect on the grass plant's health.
7. Sufficient variety will be sought after to avoid eating a diet consisting solely of "ice cream" plants or "rice and beans" plants.
8. Following every period of excitement several mouths full of grass shall be eaten to tranquilize one's self.
9. In the absence of other nutritious green feed poisonous plants will be grazed in excess if available.
10. Body condition will be an accurate reflection of the quantity and quality of grass or feed eaten over a period of time.

# Buyer's and Seller's Guide

## ARIZONA

**FOR SALE:** A 100 head of fall pairs (August-September calves) \$1,000 each. A 100 head spring calving cows (March and April) \$900 each. A 100 head first calf heifers bred for August-Sept. calf, \$700 each. A 100 head coming 2 year old bulls, \$800 each.

SPURLOCK BEEFMASTERS / R. C. SPURLOCK & SONS  
C. PAT SPURLOCK  
P.O. Box 8 / Navajo, AZ 86509  
(602) 688-2711

## ARKANSAS

**FOR SALE:** Four bulls — 18-24 months old. Five heifers — 16-20 months old.

BRITT BEEFMASTERS / ROY GENE BRITT  
Route 1, Box 201-A / Okolona, AR 71962  
(501) 274-3202

**FOR SALE:** Two pair registered December 1984 calves. Two bred cows, 1 bred heifer, \$1,200 per pair; \$1,000 for bred cow or \$5,000 for group.

LAIRMORE BEEFMASTERS  
LARRY LAIRMORE  
Route 1, Box 262  
Foreman, AR 71836  
(501) 542-7365

**FOR SALE:** Seven bulls for spring delivery as yearling. Eight weaning age heifers. Some older cows. For more details, contact James E. or Luane Schroeder.

LEDGEROCK BEEFMASTERS /  
JAMES & LUANE SCHROEDER  
P.O. Box 25 / Dogpatch, AR 72648  
(501) 446-5410

## COLORADO

**FOR SALE:** December delivery 15 Beefmaster weaner heifers 8 and 9 months old — \$400 each.

CUNNINGHAM BEEFMASTERS / HAROLD CUNNINGHAM  
Route 1, Box 113 / Crawford, CO 81415  
(303) 921-6241

**FOR SALE:** A nice selection of young breeding age bulls now available.

L BEEFMASTERS / DALE LASATER  
Box 25279 / Colorado Springs, CO 80936  
(303) 495-3432

**FOR SALE:** Excellent selection of young bulls available 1's and 2's. Volume discounts. Thirty yearling heifers to calve fall 1985.

CORY TEMPLEMAN BEEFMASTERS / CORY TEMPLEMAN  
R.R. 1, Box 70A / Limon, CO 80828  
(303) 775-2538

## IDAHO

**FOR SALE:** Five spring calving cows. Also 50 head of bulls.

McARTHUR BEEFMASTERS / PETE McARTHUR  
Route 1, Box 1161  
Homedale, ID 83678  
(208) 337-4796

## NEW MEXICO

**FOR SALE:** Thirty head of 1984 heifer calves sired by Garcia and Lasater bulls: \$300, you buy papers.

A LAZY D BEEFMASTERS / DELBERT AUTREY  
ABO Route, Box 1C / Mountainair, NM 87036  
(505) 847-2782

**FOR SALE:** Two 3 year old Beefmaster cows, 3 in one package, \$1,300 each. Ten quality Beefmaster bull calves, \$1,250 each; one August '83, two November '83, seven March '84. These are quality cattle raised and bred in north-eastern New Mexico.

DUREE BEEFMASTERS / CHARLES & CHERYL DUREE  
Box 81 / Solano, NM 87746  
(505) 673-2241

## TEXAS

**FOR SALE:** Three cows bred to calve April 1985. Three cows bred to calve June-July 1985. Three heifers bred to calve June-July 1985. Four bulls born Feb.-March 1984. Weaning and yearling weights available.

GRAVEL HILL BEEFMASTERS / GORDON R. CHAPIN  
Route 1, Box 43-A / Lampasas, TX 76550  
(512) 556-5076 (res.) or (512) 556-5172 (office)

**FOR SALE:** Selling 125 lots. Sale offering 54 serviceable age bulls, 10 proven cows selling as pairs and bred cows. These cows have been consistent top producers in the Violeta herd. Sixty-one bred and open heifers.

VIOLETA RANCH BEEFMASTERS  
HUMBERTO GARZA  
Box 673  
Hebbronville, TX 78361  
(512) 527-3929

**FOR SALE:** Eight bulls, 18 to 24 months old \$1,000. Twelve bulls 10 to 16 months old \$750. Fifteen heifers 18 to 24 months old \$600. Twelve heifers 10 to 16 months old \$500. These cattle are of Miller Ranch, Lasater and Casey breeding.

LAZY S BEEFMASTERS  
BUNKY SMITH  
Route 1, Box 25  
Detroit, TX 75436  
(214) 632-5760

## UTAH

**FOR SALE:** Bred Beefmaster cows and heifers. Also 2, 3 and 4 year old bulls.

EXCEL BEEFMASTERS / EXCEL / F.E. BUTLER, REP.  
1913 N. 2000 W. / Far West, UT 84404  
(801) 394-5571 (day) or (801) 731-4764 (night)

# A BIG WELCOME TO NEW MEMBERS WHO JOINED IN DECEMBER

Agriservices Foundation  
**AG-FOUNDATION BEEFMASTERS**  
 648 W. Sierra Ave., P.O. Box 429  
 Clovis, CA 93612  
 (209) 299-2263  
 Rendition: 12  
 Origin: Tom Lasater

Richard A. Redden  
**HUNTINGTON FOREST BEEFMASTERS**  
 1331 18th Avenue, N.E.  
 Hickory, NC 28601  
 (704) 327-4509 Home  
 (704) 322-1100 Office  
 Rendition: 2  
 Origin: Ray Safrin

Charles R. Montee  
**MONTEE BEEFMASTERS**  
 611 N.W. 3rd Street  
 Pendleton, OR 97801  
 (503) 276-5828  
 Rendition: 1  
 Origin: Richard Springs

Chuck King  
**BAR C K BEEFMASTERS**  
 1627 Refugio Road  
 Santa Ynez, CA 93460  
 (805) 688-6474  
 Rendition: 19  
 Origin: J. D. Cage  
 James A. Wells

Starr Ranch  
**STARR BEEFMASTERS**  
 Jerry Hicks  
 6666 Pavillard, Apt. 117  
 Amarillo, TX 79108  
 Prefix Change  
 Old: STARR-H BEEFMASTERS

KAWEAH BEEFMASTERS  
 44254 South Fork Drive  
 Three Rivers, CA 93271  
 (209) 561-3484  
 Rendition: 6  
 Origin: Tom Lasater

WILBURN & ANN JONES BEEFMASTERS  
 Wilburn & Ann Jones  
 Route 1, Box 180  
 Homer, GA 30547  
 (404) 677-3603  
 Rendition: 12  
 Origin: Sam Moon

BOSCHVELD BEEFMASTERS  
 Pieter Bosch  
 Box 25  
 Radium 0483  
 Republic of South Africa  
 Prefix Change  
 Old: MANTSOLE BEEFMASTERS

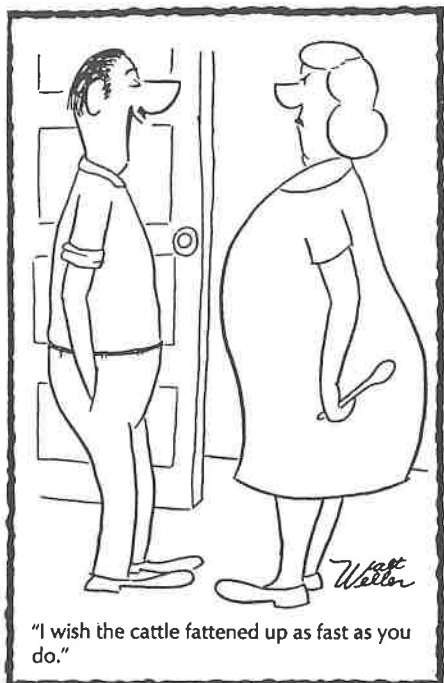
Russell Welch  
**WELCH'S BEEFMASTERS**  
 Route 2, Box 7-A  
 Lafayette, AL 36862  
 (205) 864-9862  
 Prefix Change  
 Old: RUSSELL WELCH BEEFMASTERS

HILL BILLY MT. FARM BEEFMASTERS  
 Kelley Crawford, Rep.  
 Route 1, Box 284  
 Vinemont, AL 35179  
 Previous Member (1983)

Charlie Vaughn  
**CHARLIE VAUGHN BEEFMASTERS**  
 P.O. Box 282  
 Peach Springs, AZ 86434  
 (602) 769-2476  
 Previous Member (1982)

HAM BEEFMASTERS  
 Jack Ham  
 Stiles Route  
 Big Lake, TX 76932  
 (915) 884-2769  
 Associate Member (1985)

Richard Springs, III  
**SPRINGS BEEFMASTERS**  
 Route 2, Box 60A  
 Adrian, OR 97901  
 (503) 339-3772  
 Additional Telephone  
 (208) 466-3203



## CERTIFICATE AND TRANSFER TRANSACTIONS

State	Certs.	Trans.	Total
ALABAMA	12	12	24
ARIZONA	10	14	24
ARKANSAS	1	1	2
CALIFORNIA	8	8	16
COLORADO	600	292	892
FLORIDA	399	2	401
GEORGIA	7	5	12
ILLINOIS	6	9	15
MISSISSIPPI	5	12	17
MISSOURI	18	18	36
NEW MEXICO	13	13	26
OKLAHOMA	32	33	65
OREGON	7	7	14
TEXAS	579	249	828
UTAH	23	23	46
WASHINGTON	1	1	2
<b>TOTAL</b>	<b>1,721</b>	<b>699</b>	<b>2,420</b>

# INQUIRIES???

## ALABAMA

PF Earl Willis, Rt. 1, Box 136, Billingsley, Al 36006

## ARIZONA

ACGO Farlee Cattle Co., P.O. Box 457, Chino Valley, AZ 86323

## ARKANSAS

PF Elmer Gunn, Rt. 2, Box 291, Kingston, AR 72742  
PF Bob Hamric, P.O. Box 365, Carlisle, AR 72024  
PF Lewis E. Krafft, P.O. Box 793 Skyline Dr., Yellville, AR 72687

## CALIFORNIA

TEL Troy, Anthony & Associates, Attn: John, 611 Anton, Suite 1230  
Costa Meca, CA 92626  
BF John S. App, 11, P.O. Box 417, Glennville, CA 93226  
WLJ C.O. Grant, 2377 W. Shaw #208, Fresno, CA 93711  
TEL Stephen Ferris, 500 Meadowlark Dr., Turlock, CA 95380  
WLJ Glenn D. Swope, 1250 Center Valley Rd., Willits, CA 95490

## COLORADO

BF Cedar Ridge Ranch, 9464 State Hwy. 9, Canyon City, CO 81212  
TEL Fred Shoemaker, P.O. Box 698, Cortez, CO 81321  
WLJ Aaron Bickley, 38331 Co. Rd. QQ, Otis, CO 80743

## FLORIDA

ED James Allen, 1150 Shady Ct., Bartow, FL 33830  
PF Dr. Claude Godwin, 1533 S. Carpenter Rd., Titusville, FL 32796  
FC Mrs. Nancy H. Thornton, Rt. 2, Box 104, Bowling Green, FL 33834  
FC B. K. Dolgos, 5815 N.W. 44th Ave., Ft. Lauderdale, FL 33319  
FC Johnnie W. Moore, Rt. 5, Box 63, De Funiak Spg., FL 32433

## GEORGIA

PF Maxie Bolgla, 1154 Broad, Augusta, GA 30902  
ED Alan Peebles, Rt. 1 Box 295B, Canon, GA 30520  
MM Floyd G. Hatcher, P.O. Box 276, Chester, GA 31012

## IDAHO

NWFU Philip Davidson, c/o Prarie Stage, Mt. Home, ID 83647  
NWFU David Deschamps, R#1, Box 139, Malad, ID 83252  
MM Westley Gould, Box 446, Ucon, ID 83454  
TEL Tony Seubert, Box 711, Lewiston, Livestock Market,  
Lewiston, ID 83501

## INDIANA

AC Lester B. Tidwell, East 61st Ave., Hobart, IN 46342

## KANSAS

KS Tom Taul, RFD #2, Baldwin, KS 66006  
MM Danny Wedermyer, Rt. 2, Box 120, WaKeeney, KS 67672  
PF Gary Wigmer, 2406 A St., Garden City, KS 67846

## LOUISIANA

PF Edward H. Ganz, Jr., Rt. 2, Box 1281, Vivian, LA 71082

## MICHIGAN

MM David Osborn, RR1, Box 111, Viaduct Rd., Copemish, MI 49625

## MISSISSIPPI

CBM Karrol Little, Rt. 1, Box 200, Magee, MS 39111  
CBM Charles Shaw, P.O. Box 434, Eupora, MS 39744  
MM Randall Dutiel, 106 Snyder Dr., Brandon, MS 39042  
PF Erick Mikell, Rt. 1, Box 215-A, New Hegrton, MS 39140

## MISSOURI

PF Keith Elliott, Rt. 1, Box 144, Doniphan, MO 63935  
PF Bill Rambo, P.O. Box 910, Lebanon, MO 65536  
MBC David Ritchhart, RR #1, Carrollton, MO 64633  
TEL Bio-Zyme Enterprises, Inc., 1231 Alabama, St. Joseph, MO 64504  
MBC Alton F. Bell, 9945 Markhall Ln., St. Louis, MO 63123

## MONTANA

BF Alvin Windy Boy Sr., Box 917, Box Elder, MT 59521  
WLJ George C. Gould, Box 832, Thompson Falls, MT 59873

## NEBRASKA

NC Cornelius L. Murphy, Stuart, NE 68780

## NEVEDA

NR John Albisy, P.O. Box 188, McDermitt, NV 89421

## NEW JERSEY

PF Donald Hinchman, 1275 Ratzler Rd., Wayne, NJ 07470

## NEW MEXICO

NMS Charles R. Ranch Co., Box 858, Las Vegas, NM 87701  
NMS Richard D. Ancell, 1804 Childers N.E., Albuquerque, NM 87112  
MM Kelley Myers, Star Rt. 1, Box 244, Jal, NM 88252  
NMS Monte Howard, Box 46B, Rogers, NM 88132  
BF VG Cattle Co., 4809 Hilton NE, Albuquerque, NM 87110  
MM Norma Prude, 1817 Clayton, Artesia, NM 88210

## NO. CAROLINA

PF Terry Clark, Rt. 3, Box 1022, Fairmont, NC 28340

## OHIO

BF Donald A. Booth, R. D. #1 Pronto Rd., Amstersam, OH 43903  
ED Rob Dean, East Clinton High, Larrick Rd., Lees Creek, OH 45138

## OKLAHOMA

TEL Claude Roach, P.O. Box 954, Woodward, OK 73802  
OC Joe B. Buchanan, 1912 Bluebird Ln., Altus, OK 73521  
BF Jake Harrison Jr., RR #1, Box 22, Eairfax, OK 74637  
TEL Clayton Farmer, P.O. Box 812, Sallisaw, OK 74955  
ED Diane Smith, RR #1, Box 103, Newkirk, OK 74647

## OREGON

MM Drake Dixion, Kelly Creek Ranch, HC 10 Box 790,  
Lakeview, OR 97630  
TEL Albert Aurich, 500 Sodaville Rd., Lebanon, OR 97355  
MM Billy Harrison, Rt. 1, Box 130, Mt. Vernon, OR 97865  
MM Thomas D. Price, InterWest, P.O. Box 487, Pendleton, OR 97801

## SOUTH CAROLINA

ED Chuck Sangster, Rt. 1, Box 781, Pelion, SC 29123  
MM Harold D. Hupp, c/o Clemson University, Clemson, SC 29631

## SOUTH DAKOTA

BF B&C Livestock, Box 302, Lake Preston, SD 57249

## TENNESSEE

PF Carroll C. Campbell, P.O. Box 5256, Johnson City, TN 37603  
PF Dorothy Jean Thomason, Rt. 1, Box 25, Flatwoods, TN 38458

## TEXAS

ED Michael Broussard, 1804 Cedar Dr., Richmond, TX 77469  
CM H.C. Mullins, Rt. 1, Box 44, Burnburnett, TX 76354  
CM J.E. Garner, Rt. 4 Box 26A, Kirbyville, TX 75956  
BF H.D. Wright, P.O. Box 184, Shiner, TX 77984  
MM Thomas E. Clopton, 31102 Misty Meadows, Mognolia, TX 77355  
ED Chuck Vaughan, Rt. 1, Box 01AA, Cushing, TX 75760  
ED Jerry Millan, 414 Mulberry, Pecos, TX 79772  
ED Joe Timmerman, P.O. Box 346, Balmorhea, TX 79718  
PF Curtis Golden, 505 Springwood Dr., Conroe, TX 77385  
PF David Boyd, P.O. Box 171, Meheod, TX 75565  
ED Frank Matejicek, Rt. 1, Box 893, Anderson, TX 77830  
TEL Mike Skinner, Box 982, Spearman, TX 79081  
ED Terry Dunham, Rt. 2, Box 327 JD, Texarkana, TX 75501  
MM Eric D. Aase, Rocking A Ranch, P.O. Box 653, Salado, TX 76932  
PF Charles Grissaffi, Rt. 1, Box 88A3, Gd. Saline, TX 75140  
WLJ Charles Calhoun, Rt. 3, Box 304, Aubrey, TX 76227  
ED Jennifer Hants, Rt. 3, Box 84-A, Palestine, TX 75801  
BF Dana L. Bartos, P.O. Box 97, Marquez, TX 77865  
WLJ Roy Pena, Rt. 5, Box 274, Edinburg, TX 78539  
WLJ Ken A. Scott, Rt. 2 Box 148, Henrietta, TX 76365  
ED Scott Edwards, P.O. Box 115, Lometa, TX 76853  
ED Jeff Witterstaeter, Rt. 1, Box 220, Grapeland, TX 75844  
CM Pat A. Brennan, P.O. Box 1615, Conroe, TX 77305  
ED Mitchell Black, P.O. Box 711, Grapeland, TX 75844  
CM J.O. Johnson, 15 N. 3rd., Longview, TX 75601  
MM Jack Mize, 5618 Sundown, Garland, TX 75043  
ED Bryan Williams, Box 485, Wolfe City, TX 75496  
PF Forrest Goodell, 1122 Shadeland, Houston, TX 77043

## UTAH

ED Brandon Payne, P.O. Box 432, Cleveland, UT 84518  
WLJ Earl C. Henrie, P.O. Box 229, Panguitch, UT 84759  
TEL Gary George, Sandy Rouch, Box 306, Torrey, UT 84775

## VIRGINIA

MM Darrell Wilson, Rt. 2, Box 318, Axton, VA 24054  
TEL Stephen Heffelfinger, Rt. 1, Box 560, Raphin, VA 24472

## WASHINGTON

NWFU Curtiss Breeding Service, Rt. 4, Box 4354, Wapato, WA 98951  
MM Daniel LaForge, 12105 47th Ave. East, Tacoma, WA 98446

## WISCONSIN

BF Richard Kittilstad, Box 257, Hawkins, WI 54530

## FOREIGN

CM Michael Brody, R.R. #4, Perth, Ontario, Canada K7H3C6  
CM Martha Leticia Cenicerros Marin, Rosales u 49A NO. 4718  
Chihuahua, Chihuahua, Mexico  
CM S. Gus Brown, P.O. Box 58, N. Casas Grandes, Chih. Mexico

PF — Progressive Farmer  
DJ — Drover's Journal  
C — Cattleman  
MM — Mail & Miscellaneous  
E — Educational  
OC — Oregon Cattleman  
CC — California Cattleman  
I — Independent  
WL — Western Livestock  
NWFU — Northwest Farm Unit  
NM — New Mexico Stockman  
TEL — Telephone  
NR — Nevada Rancher  
B — Beef  
ACB — Arkansas Cattleman



The following is a copy of the first newsletter for the new Panhandle Beefmaster Breeders Association.

## PANHANDLE BEEFMASTER BREEDERS ASSOCIATION

Newsletter #1

December 12, 1984

To the Membership:

At 10:00 A.M. December 8, 1984, Stuart Dixon, Jerry Hicks, Henry Martinez, Luther Nelson and O. C. Rampley met in Amarillo at the office of Martinez, with Foundation Beefmaster Association Executive Secretary, Mary Wilkinson, and organized The Panhandle Beefmaster Breeders Association, as a Satellite of FBA.

The following officers were elected:

President—Stuart Dixon, Drawer E, Matador, TX 79244

Vice President—Jerry Hicks, 6666 Pavillard #117, Amarillo, TX 79108

Secretary-Treasurer—O. C. Rampley, Box 597, Silverton, TX 79257

The Board of Directors and term of office are:

1 Year—O. C. Rampley

2 Years—Dixon and Hicks

3 Years—Dr. Henry E. Martinez, 4909 Erik, Amarillo, TX 79108

Dr. Luther S. Nelson, 3708 Farwell, Amarillo, TX 79108

Plans were made for a Seminar and Sale on March 30, 1985, at the Amarillo Tri-State Fair Grounds Show Barn. The \$5.00 registration fee includes lunch and a chance to win a Beefmaster Bull that is to be given away.

President Dixon appointed directors to take care of the following details:

Hicks—Show Barn & Sale Date

Nelson—Food

Martinez—Speakers

Rampley—Publicity

Plans are to sell about fifty animals divided among the membership. The Directors will sift sale cattle about February 1, 1985.

Please make necessary changes or approve the By-Laws and return them to me. The next meeting will be January 19, 1985, in Amarillo at Martinez's office. We plan to make PBBA the Best Satellite of FBA.

Sincerely,

O.C. Rampley, Sec-Treas.

Box 597

Silverton, Texas 79257

Phone (806) 823-2476 Office

(806) 847-2635 Home

FBA windbreaker jackets for sale as pictured

### JUST WHAT YOU NEED

FBA has purchased a limited quantity of Dunbrooke big leaguer windbreaker jackets. They are orange nylon with FBA Logo and "Beefmasters the Breed You Need" silk screened across the back. Jackets are available in small, medium and large at \$19 each for unlined and \$21 each for flannel lined (plus postage). They are very comfortable and will be an attractive way to advertise.

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## FBA WINDBREAKERS AVAILABLE

I would like to order the FBA orange nylon Dunbrooke big leaguer windbreaker. Please send me the total number of jackets indicated next to each size: Small \_\_\_\_\_ Medium \_\_\_\_\_ Large \_\_\_\_\_

Please circle one of the following styles: With Flannel lining at \$21.00 ea. or Unlined at \$19.00 ea.

Enclosed is my check for \$ \_\_\_\_\_ Note: please add \$1.50 for postage and handling.

Name \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

# CORRAL OF EVENTS

**CTBB annual meeting** and election of officers will be held on Saturday, January 26, 1985 from 10:00 A.M. — 3:00 P.M. at the Feed Trough Restaurant in Lampasas, Texas. For further information, call Gordon Chapin (512) 556-5076.

**E LAZY T BEEFMASTERS** are sponsoring a sale at Mesquite, Nevada on February 15 and 16, 1985. See enclosed flyer for details.

**FBA** will hold their 13th annual convention on February 21-24, 1985 at the Broadmoor Hotel in Colorado Springs, Colorado. More workshops and seminars are being planned. Registration packet is in the mail.

**Humberto Garza's** 24th annual Beefmaster sale will be held Saturday, January 19, 1985 at the Violeta Ranch located at Hebronville, Texas. Lunch will be served at 11:30 A.M. and sale starts at 1 P.M. for further information call (512) 527-3929.

**Watch the January editions** of these publications for FBA advertising: New Mexico Stockman, Georgia Cattleman, Kansas Stockman and Florida Cattleman, Alabama Cattleman, Arizona Outlook, Oklahoma Cowman, Beef, Cattle Business in Mississippi, Western Livestock Journal, Northwest Farm Unit.

We have the new video tape "A Plan for Profit" available for purchase. If you want to order one or more to show prospective buyers or for your own use, please fill out this coupon and enclose \$25.00 for each tape.

**MAIL TO:** Foundation Beefmaster Association  
200 Livestock Exchange Building  
Denver, Colorado 80216  
Telephone: (303) 294-0847

Please send me \_\_\_\_\_ video tapes entitled "A Plan for Profit"

Enclosed Check for \$ \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

Please circle correct tape desired:      BETA 1      BETA 2      BETA 3      VHS

**Foundation Beefmaster Association**  
200 Livestock Exchange Building  
Denver, Colorado 80216  
Telephone: (303) 294-0847

**BEEFMASTERS  
A PLAN FOR  
PROFIT**



3040T80A007  
Ronald & Lanette Ranly  
Route 2, Box 17  
Lott, TX 76656

